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## FINANCIAL CALENDAR 2000

26 April: Annual general meeting 26 April: Result for the 1st quarter

21 August: Result for the 2nd quarter 9 November: Result for the 3rd quarter

# Belships - an introduction

# Belships is a shipping company quoted on the Oslo Stock Exchange and is active in the product tank, gas and dry cargo markets.

#### Handysize product tank

Belships has five product tankers of its own, of which four are managed by the wholly owned subsidiary Belships Tankers. The fleet carries refined petroleum products and vegetable oils, mainly between the industrialised countries.

#### Gas

Belships owns 60% of Gibson Gas Tankers, based in Edinburgh. The company owns 6 gas tankers of between 2 000 and 7 000 cbm. The ships carry industrial and petroleum gasses such as butane, propane, etc.

**FINANCIAL HIGHLIGHTS** 

# Panmax and capesize dry cargo

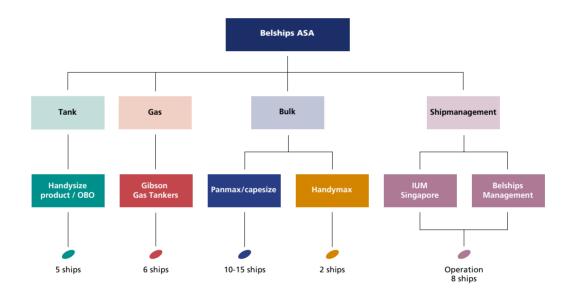
Through the wholly owned subsidiary Belships Trading there is considerable involvement as an operator in the panmax dry cargo market. The company takes cargo positions and covers them with chartered ships. The panmax fleet mainly carries commodities such as coal, ore and grain all over the world. Belships also has an ownership stake in a capesize ship.

#### Handymax dry cargo

Belships owns two handymax dry cargo ships. The handymax dry cargo fleet carries mostly semi-finished goods for industry and operates all over the world.

#### **Ship management**

Belships is involved to a considerable extent in ship management through the companies IUM Singapore and Belships Management in Oslo. These companies are responsible for ship management both for Belships own ships and on behalf of other shipping companies.



| 030 1 000               | 1999    | 1990    | 1997    |
|-------------------------|---------|---------|---------|
| Operating income        | 39 059  | 53 831  | 82 178  |
| Operating result        | -1 636  | -6 486  | -642    |
| Net result for the year | -6 196  | -21 436 | -8 507  |
| Cash flow               | -1 768  | -14 952 | 39      |
| Total assets            | 119 346 | 134 827 | 181 662 |

| Cash flow               |     | -1 /68  | -14 952 | 39      |
|-------------------------|-----|---------|---------|---------|
| Total assets            |     | 119 346 | 134 827 | 181 662 |
| Equity                  |     | 24 182  | 28 755  | 66 497  |
| Interest coverage ratio |     | -0.25   | -2.05   | 0.05    |
| Current ratio           | %   | 239.08  | 187.03  | 197.20  |
| Equity ratio            | %   | 20.26   | 21.33   | 36.60   |
| Farnings per share      | USD | -0.43   | -1.48   | -0 59   |

## **Directors' report 1999**

The combination of limited fleet growth and the end of the Asian crisis brought a turnaround in the dry bulk market during the second half of 1999.

Strong international growth impulses also improved up the market for small gas carriers and there were signs of a possible recovery in the product carrier market towards the end of the year.

On the other hand, spare shipyard capacity may create problems further ahead: 1999 brought a wave of newbuilding orders for dry bulk carriers (17,9 million dwt) and particular interest was shown in Panmax tonnage, which accounted for 52% of these orders. In contrast, the tanker market featured extensive scrapping activity, especially among the larger sizes, and the loss of the product carrier M/T Erika and resulting pollution of the French coastline may well trigger changes in the international regulatory framework for this type of vessel.

#### **FINANCIAL PERFORMANCE**

Belships generated operating income of USD 39.1 million (1998: USD 53.8 million) and an operating result of USD -1.6 million (USD -6.5 million). The drop in operating income is attributable to reduced panmax bulk and product carrier activity, while the improvement in the operating result is due to improvements in the dry bulk and gas carrier businesses.

The product carrier business generated an operating result of USD 0.4 million (USD -1.0 million), the gas carrier business an operating result of USD -1.5 million (USD -2.1 million), the panmax/capesize bulk business an operating result of USD -0.5 million (USD -2.3 million), the handymax bulk business an operating result of USD 1.2 million (USD 0.2 million) and the ship management business an operating result of USD -0.2 million (USD 0.4 million).

Net financial items came to USD -5.6 million (USD -17.7 million). Note that the 1998 figure includes the impact of a USD 8.3 million write-down of shares in Western Bulk Shipping.

Belships has chosen to prepare its accounts in USD with effect from 1 January 1999. All major transactions and balance sheet items are denominated in USD. Financial reporting in that currency will more accurately reflect the company's performance and status. Figures for previous years have been restated in USD.

The company previously made provisions for future dry-docking costs but this policy was changed in 1999, with dry-docking costs now being treated as prepayments and depreciated on a straight-line basis over the docking cycle. The USD 2.4 million impact of this policy change has been credited directly to reserves.

At the 1998 year-end Belships had accrued substantial deferred tax assets that were not included in the balance sheet. However, Norway's new Accounting Act now allows companies to capitalise deferred tax assets if they can be assumed to be recoverable on the basis of anticipated future earnings. Given the progress made in 1999 in terms of both earnings and values, taken together with the company's earnings projections, Belships has seen fit to capitalise deferred tax assets of NOK 20 million and USD 3.2 million in the parent company and group accounts respectively, equivalent to approximately one third of the estimated total tax losses.

In accordance with the Accounting Act §4-5, the preparation of accounts have been based on assumption of going concern.

# ISTAR OSIO

#### **OPERATIONS**

The product carrier market remained in the wear virtually throughout 1999, primarily on account of the rapid expansion of the world fleet outstripping growth in demand, but rates were showing signs of rallying by the end of the year. The Belships fleet of product carriers and combined carriers sailed in the spot market or on short time charters during the year.

The market for small gas carriers improved during the second half, with higher volumes, reduced waiting times and gradually improving rates. Gibson Gas Tankers, in which Belships has a 60% stake, implemented a major restructuring programme spanning both administration and crewing to bring down costs. This programme is almost complete and its results were in evidence in 1999 but are expected to have their full impact next year. The 6 000 cbm vessels continued to sail in the Veder pool, while the rest of the fleet was fixed on time charters.

The dry bulk carrier business comprises the handymax vessels M/S Belstar and M/S Belnor, the capesize vessel M/S Belmaj, the Panmax operator business at Belships Trading and various project development activities. The vessels were fixed on time charters of up to 12 months in duration and earnings improved steadily during the year in line with improvements in the freight market.

The operator business was reorganised during the year, with most marketing activities being transferred to Singapore to be closer to our most important customers. The rewards of this move are already being reaped in the form of a better operating result. However, a decrease in activity to limit risk exposure is putting a damper on results.

Belships' project development activities, which have been under way for several years and feature a special emphasis on India, yielded their first results late in 1999 when Belships signed a freight contract with Shell Coal International on the transportation of coal from Australia to India for approximately 17 years starting from 2002. The contract is for volumes equivalent to the capacity of two Panmax bulkers and is subject to the go-ahead being given for a new power station project in India; a final decision is expected this spring. Belships has also been involved in other smaller projects but without any significant results to date.

Through its 50% holding in IUM Singapore Belships is actively involved in the management of both its own and other vessels. The main feature of 1999 was the integration of the company with the rest of the IUM group. The ship management business is expected make a greater contribution to the group's earnings once the fruits of these labours begin to appear.

#### ENVIRONMENT AND SAFETY

Belships gives high priority to minimising pollution from its vessels and focuses on continual improvement in the safety and environmental performance of its operations. The group has therefore embarked on an active drive to raise standards both at sea and on dry land. Belships meets all applicable environmental and safety standards, both national and international, and the companies in the group offer a good working environment.

#### **ORGANISATION**

Belships' head office in Oslo handles the bulk of the group's commercial activities and insurance, while other ship management activities are based in Singapore. The group's marketing organisation for Handysize product carriers and large dry bulk carriers is also based in Singapore, while the gas carrier fleet is run from Edinburgh. The board believes in locating the group's operations wherever is most appropriate, in terms of both geography and legislation/taxation. At the end of 1999, 234 persons were employed in the group, 48 office staff and 186 seamen. Number of days absentee through illness have been low. There were no major accidents during the year.

#### FINANCIAL POSITION AND OTHER MATTERS

Belships' financial position was strengthened substantially in 1999. The sale of the holding in Western Bulk Shipping generated cash of around USD 7.5 million and the value of the fleet increased during the year. The group also worked on adjusting its loan agreements to lower tonnage values and the company's cash flow so that the entire group except for Gibson Gas Tankers complied with all the terms of its loan agreements at the year-end. The refinancing of Gibson Gas Tankers is expected to be completed this spring. M/S Belstar was refinanced in December by repaying the existing mortgage loan and taking out a new loan with another lender. This transaction generated a capital gain of USD 2.6 million which has been credited directly to reserves. The refinancing is bridge financing and will be replaced by a long-term agreement within the end of 2000.

At the year-end the group had liquid assets of USD 8.5 million (USD 6.3 million), an equity ratio of 20.3% and net assets of USD 1.67 per share.

The variance between the group's cashflow and operating result, is mainly related to the cashflow from sale of the shares in Western Bulk Shipping and the difference between instalments paid on the mortgage debts and depreciations.

The fleet's market value was in line with its book value on 31 December, which is an improvement on a year earlier when its market value was USD 5 million below book.

To strengthen the company's liquidity and financial position the board will propose to the annual general meeting that the company should raise NOK 50 million through a new issue during the first half of this year. It is proposed that this issue should take the form of a rights issue, and the company's principal shareholders have agreed to underwrite the issue in full.

The parent company income statement shows a net result of NOK -28.7 million for the year. The board recommends that the whole of this loss to be covered by reserves.

#### OUTLOOK

The market outlook for the company's shipping operations is brighter than for some time.

The dry bulk market in particular looks promising in the short term thanks to the ongoing growth in shipping volumes, but high newbuilding activity could upset the market balance further ahead.

The product carrier business is expected to report slightly higher earnings in line with the decrease in newbuilding deliveries and increase in demand for oil products.

The gas carrier business is also expected to generate better earnings on the strength of more favourable market conditions and a vastly improved cost structure. Work to improve the strategic situation of this business and thus improve its profitability is ongoing.

The group's vessels are mainly employed by shortterm engagements, and the results will correspondingly be influenced by market fluctuations. Oslo, 29 March 2000 The Board of **Belships ASA** 

Asbjørn Larsen

Chairman

Sverre Jørgen Tidemand

Haus Peter &

Managing director

Hans Peter Jebsen

James Stove Lorentzen

Chris Rytter jr.

Åsmund Simonsen

# **Income statement**

| e    | 1 January-31 December                 |         | Co      | nsolidated |
|------|---------------------------------------|---------|---------|------------|
| Note | USD 1 000                             | 1999    | 1998    | 1997       |
|      | Operating income                      |         |         |            |
|      | Gross freight income                  | 43 478  | 64 711  | 97 575     |
|      | Voyage expenses                       | -5 800  | -13 869 | -18 616    |
|      | Net freight income                    | 37 678  | 50 842  | 78 959     |
|      | Other operating income                | 1 381   | 2 989   | 3 219      |
| 2    | Total operating income                | 39 059  | 53 831  | 82 178     |
|      | Operating expenses                    |         |         |            |
|      | Charterhire expenses                  | -15 333 | -27 239 | -53 197    |
| 9    | Other operating expenses              | -14 065 | -17 241 | -17 110    |
| 10   | General administrative expenses       | -5 255  | -6 626  | -7 472     |
| 3    | Ordinary depreciations ships          | -6 042  | -7 997  | -7 356     |
|      | Total operating expenses              | -40 695 | -59 103 | -85 135    |
|      | Operating result before sale of ships | -1 636  | -5 272  | -2 957     |
|      | Gain/ loss on sale of ships           | 0       | -1 214  | 2 315      |
|      | Operating result                      | -1 636  | -6 486  | -642       |
|      | Financial income and expenses         |         |         |            |
|      | Share dividends                       | 0       | 43      | 737        |
|      | Interest income                       | 409     | 454     | 534        |
|      | Other financial income                | 9       | 76      | 142        |
|      | Interest expenses                     | -6 275  | -7 448  | -7 582     |
|      | Other financial expenses              | -327    | -1 033  | -364       |
|      | Write-down financial assets           | 0       | -8 324  | 0          |
|      | Currency exchange gain/ loss          | 588     | -1 516  | 1 169      |
|      | Net financial items                   | -5 596  | -17 748 | -5 364     |
|      | Ordinary result before taxes          | -7 232  | -24 234 | -6 006     |
| 13   | Taxes on ordinary result              | 10      | 1 609   | -1 327     |
| 12   | Minority interests                    | 1 026   | 1 189   | -1 174     |
|      | Net result for the year               | -6 196  | -21 436 | -8 507     |
|      | Earnings per share                    | -0,43   | -1,48   | -0,59      |
|      | Diluted earnings per share            | -0,42   | -1,48   | -0,58      |

# **Balance sheet**

| Note | Per 31 December                         |                   |          | onsolidated |
|------|---|-------------------|----------|-------------|
| ž    | USD 1 000 <b>1</b>                      | 999 1             | 998      | 199         |
|      | FIXED ASSETS                            |                   |          |             |
|      | Intangible assets                       |                   |          |             |
| 13   | Deferred tax assets 31                  | 1 <b>53</b> 3 1   | 53       | 3 153       |
|      |   |                   |          |             |
|      | Fixed assets                            |                   |          |             |
| 3    | Ships 968                               |                   |          | 137 675     |
| 3    | Other fixed assets 10                   | ) <b>27</b> 23    | 10       | 2 529       |
|      | Total fixed assets 97.8                 | 3 <b>57</b> 109 8 | 54       | 140 204     |
|      | Financial assets                        |                   |          |             |
| 5    | Shares in associated companies          | 3                 | 3        | 17 629      |
| 5    |   |                   | 07       | 2 307       |
| 4    | Other long-term debts                   | <b>330</b> 6      | 75       | 1 111       |
|      | Total financial assets 3 1              | 140 29            | 85       | 21 047      |
|      | Total fixed assets 104 1                | 115 9             | 92       | 164 404     |
|      | Current assets                          |                   |          |             |
|      |   |                   | 69       | 606         |
| 4    |   |                   | 96       | (           |
| 4    |   |                   | 94<br>76 | 6 045<br>0  |
| 5    | Shares Bank deposits 8 !                |                   | 00       | 10 607      |
|      | Total current assets 15 1               |                   | _        | 17 258      |
|      | Total assets 1193                       |                   |          | 181 662     |
|      |   |                   |          |             |
|      | EQUITY Share capital 42                 | <b>279</b> 42     | 70       | 4 2 7 9     |
|      | Other equity 134                        |                   |          | 53 164      |
| -    |   |                   |          |             |
|      | Total paid-in and retained equity       |                   |          | 57 443      |
|      | Minority interests 64                   | 184 7 5           | 10       | 9 054       |
| 12   | Total equity 24 1                       | 1 <b>82</b> 28 7  | 55       | 66 497      |
|      | LIABILITIES                             |                   |          |             |
|      | Provision for liabilities               |                   |          |             |
| 8    | 3 · · · · · · · · · · · · · · · · · · · |                   | 46       | 629         |
| 13   | Deferred tax liability                  | 0                 | 0        | 1 839       |
|      | Total provisions 8                      | <b>342</b> 7      | 46       | 2 468       |
|      | Other long-term liabilities             |                   |          |             |
| 4    | Mortgage debt 87 9                      | 95 2              | 56       | 103 945     |
|      | Short-term liabilities                  |                   |          |             |
| 13   | Tax payable                             |                   | 61       | 110         |
|      | · · · · · · · · · · · · · · · · · · ·   |                   | 83       | 370         |
| 4    |   |                   | 26       | 8 272       |
|      |   | 100               | _        | 8 752       |
|      | Total liabilities 95 1                  | 164 106 C         | 12       | 115 165     |
|      |   |                   |          |             |

Asbjørn Larsen Chairman

James Stove Lorentzen

Member

Sverre J. Tidemand Man. director / member

Chris Rytter jr.

Member

Haw beter letter Hans Peter Jebsen Member

Åsmund Simonsen Member

Oslo, 29 March 2000 The Board of **Belships ASA** 

# **Cash flow analysis**

| USD 1 000  Funds generated from operations: Result before taxes - gain/ +loss from sale of fixed assets Write-down of receivables, shares and ships Ordinary depreciations | -7 232<br>0<br>1 169 | -24 234 | 1997    |           |
|--|----------------------|---------|---------|-----------|
| Result before taxes - gain/ +loss from sale of fixed assets Write-down of receivables, shares and ships  | 0<br>1 169           |         |         |           |
| - gain/ +loss from sale of fixed assets<br>Write-down of receivables, shares and ships   | 0<br>1 169           |         |         |           |
| Write-down of receivables, shares and ships  | 1 169                | 1 2 4 4 | -6 006  |           |
| •  |                      | 1 214   | -2 315  |           |
| Ordinary depreciations   |                      | 8 324   | 62      |           |
| Ordinary depreciations   | 6 042                | 7 997   | 7 356   |           |
| Tax payable  | 0                    | 162     | 135     |           |
| Difference between capitalized pensions and paid in and drawn out  | 136                  | 142     | 0       |           |
| Change in bunkers, trade debitors and trade creditors  | -790                 | -559    | 912     |           |
| Change in other short-term items   | 1 631                | -3 579  | -9 553  |           |
| Cash flow from operations  | 956                  | -10 533 | -9 409  |           |
| Funds flow from investment:  |                      |         |         |           |
| Investments in fixed assets  | 0                    | -5 363  | -28 248 |           |
| Sale proceeds from fixed assets disposals  | 4 985                | 10 564  | 26 300  |           |
| Change in other investments  | 912                  | 11 436  | 2 272   |           |
| Net cash flow from investments   | 5 897                | 16 637  | 324     |           |
| Funds flow from financing:   |                      |         |         |           |
| Received payments from raising new long-term debt  | 688                  | 0       | 2 938   |           |
| Repayment of long-term debt  | -5 325               | -10 411 | 0       |           |
| Net cash flow from financing   | -4 637               | -10 411 | 2 938   |           |
| Net change in liquid reserves  | 2 216                | -4 307  | -6 147  |           |
| Liquid reserves at 1 January   | 6 300                | 10 607  | 16 754  |           |
| Liquid reserves at 31 December   | 8 5 1 6              | 6 300   | 10 607  |           |
| CALCULATION OF CASH FLOW ANALYSIS  |                      |         |         |           |
| Change in bunkers, trade debitors and trade creditors  | (A)                  | (B)     |         | Change (B |
| Bunkers  | 218                  | 269     |         |           |
| Trade debitors   | 1 737                | 896     |         | -8        |
| Total  | 1 955                | 1 165   |         | -7        |
| Change in other short-term items   |                      |         |         |           |
| Other receivables (short-term)   | 4 725                | 3 794   |         | -9        |
| Public taxes and duties payable  | -240                 | -444    |         | -2        |
| Other short-term liabilities   | -6 116               | -10 926 |         | -48       |
| Shares (current assets)  | 0                    | 7 576   |         | 7.5       |
| Total  | -1 631               | 0       |         | 16        |

#### Accounting policies

The accounts have been prepared in accordance with Norwegian accounting regulations and standards. The company has amended several of its accounting policies in line with the new Accounting Act (Norway). The changes are detailed below and their impact on the accounts is disclosed in note 12. All amounts in the notes are in USD 1 000 unless otherwise stated.

#### A) Basis of consolidation

The group accounts include the parent company Belships ASA and the subsidiaries listed in note 6 in the parent company. The group accounts are prepared on the basis of uniform accounting policies, with subsidiaries applying the same policies as the parent company. Intercompany transactions, profit and balances are eliminated.

The cost to the parent company of shares in a subsidiary is offset against the subsidiary's equity at the time of acquisition. Any difference between the cost of the shares and the net book value of the subsidiary's assets at the time of acquisition is allocated to the relevant assets to bring them up to market value. Any part of the premium/ discount that cannot be allocated to specific assets in this way is reported as goodwill and amortised on a straight-line basis over ten years. Investments in subsidiaries and associates are reported using the cost method in the parent company accounts.

#### B) Investments in other companies

Some of Belships' activities relate to investments in limited partnerships. These investments are included in the parent company and group accounts using the proportional consolidation method, which means that assets, liabilities, income and expenses are included in the accounts line by line on the basis of Belships' percentage interest in each partnership. The partnerships accounted for using this method are listed in note 7. Holdings of between 20% and 50% in jointly controlled limited companies (joint ventures) are also included in the accounts on the basis of proportional consolidation.

#### C) Financial current assets

Financial current assets are carried at the lower of cost and net realisable value

#### D) Classification of balance sheet items

Assets intended for long-term ownership or use are classified as fixed assets and others as current assets, with all accounts receivable within one year classified as current assets. Liabilities due within 12 months, are classified as short-term liabilities except for mortgage debt, which in full is classified as long-term liabilities.

Current assets are reported at the lower of cost and net realisable value, while current liabilities are carried at the nominal amount received when taken on.

#### E) Depreciable assets

Depreciable assets are recorded in the balance sheet at cost less depreciation on a straight-line basis over their estimated useful economic life. Vessels other than gas carriers are depreciated on a straight-line basis over 25 years from new, and gas carriers over 30 years. No account is taken of their residual scrap value. Direct maintenance of tangible fixed assets is charged directly against profit under operating expenses, while upgrades and improvements are added to the cost of the asset and depreciated accordingly.

Depreciation of goodwill is charged against operating result under other operating expenses. Depreciation of office equipment and vehicles is charged against operating result under administrative expenses.

#### F) Leasing

The company distinguishes between financial and operating leases. Rights and obligations in respect of ships hired in on the basis of financial leases are included in the balance sheet under ships and long-term liabilities respectively. The interest element of rental payments is included under interest expenses and the capital element is treated as a reduction in the liability. The lease obligations are the remaining part of the principal.

#### G) Accounts receivable

Trade and other accounts receivable are included in the balance sheet at their nominal value less a provision for anticipated bad debts determined on the basis of a case-by-case assessment.

#### H) Bunkers and other inventories

Inventories are carried at the lower of cost and net realisable value on a first-in/first-out basis less an allowance for obsolescence.

#### I) Accrual of freight income

Income and expenses relating to voyages in progress at the year-end are recognised on the basis of the number of days the voyage lasts each side of the year-end.

#### J) Foreign exchange

Monetary items denominated in other currency than USD are translated at the closing rates of exchange. Both realised and unrealised exchange gains/losses are included in the income statement under financial items.

#### **K) Pensions**

The company capitalises its pension obligations/assets in line with the relevant Norwegian Accounting Standard. Net pension expenses comprise the pension benefits accrued during the period adjusted for projected future wage growth, interest payable on the pension obligations and the estimated return on pension scheme assets. The assumptions behind these calculations are detailed in note 8

#### L) Tax

The tax charge in the income statement comprises both the tax payable for the period and the change in deferred tax. Deferred tax is calculated as 28% of temporary timing differences between values for accounting and tax purposes and tax losses brought forward at the end of the year. Temporary timing differences that reverse or may reverse during the same period are offset and reported net. Deferred tax on premiums over book value paid on the acquisition of subsidiaries is ignored.

The present value of deferred tax relating to temporary timing differences at companies covered by Norway's special tax scheme for shipowning companies is considered immaterial as the company does not expect the taxable income that these differences represent to materialise in the foreseeable future. This assessment is based on the company's liquid assets, its dividend policy, the fleet's market value, the distributable taxed equity in those parts of the group not covered by the new tax scheme, and the company's intention to continue that part of its business covered by the scheme.

Deferred tax assets which are assumed to be recoverable on the basis of anticipated future earnings, are capitalized in the balance sheet.

Further details can be found in note 13.

Consolidated

#### **Accounting policies (continued)**

#### M) Translation of the accounts of foreign companies

The income statements of subsidiaries which are not booked in USD are translated into USD at the average rates of exchange, and the monetary items in their balance sheets at the closing rates. Ships and other fixed assets are translated into USD to historical rates.

#### N) Classification and maintenance expenses

Belships amended its policy in this area in 1999 and now capitalises periodic maintenance expenses. Classificationrelated upgrades and improvements in connection with the dry-docking of vessels are capitalised and depreciated over the period through to the next classification/dry-docking (30 months on average). When vessels are purchased and newbuildings are delivered, a proportion of the price paid is deducted and capitalised as classification expenses When vessels are sold, capitalised expenses are charged against profit as part of the capital gain/loss on the sale. Other maintenance expenses are charged directly against profit.

Previously the company made provisions for future periodic maintenance. The impact of this change in policy has been dealt with directly in reserves. See also note 12.

#### O) Reporting by segments

The specification by segments is in accordance with the company's internal reporting. The activity is split in 5 segments: handysize product, gas, panmax/ capesize bulk, handymax bulk and ship management.

#### P) Related party transactions

Transactions with related parties are carried out at market terms. See note 14 for further information.

#### Q) Contingent gains and losses

Provisions are made for contingent losses deemed probable and quantifiable. Contingent gains are not recognised.

#### R) Cash flow analysis

The cash flow analysis has been prepared using the indirect method

#### S) Changes in accounting policies

The company has amended a number of its accounting policies with effect from 1 January 1999 following the entry into force of the new Accounting Act (Norway). These changes are as follows:

- The company now capitalises periodic maintenance expenses. Previously provisions were made for future expenses. The impact of this change has been dealt with directly in reserves. See also note 12.
- Belships is now preparing its accounts in USD. All major transactions and balance sheet items are denominated in USD and so financial reporting in that currency will better reflect the company's performance and status. See note 12 for the impact of this change.
- The company has capitalised part of its deferred tax assets. See note 12.
- All mortgage debt is, in accordance to the Accounting Act, classified as long-term debt. Previously, mortgage debt due within 12 months was classified as short-term liability.
- Comparable figures in the Balance sheet are translated in accordance with the new accounting policies.

| Reporting by segments        |                      |         |                             |                  |                    |                     |         |
|------------------------------|----------------------|---------|-----------------------------|------------------|--------------------|---------------------|---------|
|                              | Handysize<br>product | Gas     | Panmax/<br>Capesize<br>bulk | Handymax<br>bulk | Ship<br>management | Admini-<br>stration | Tota    |
| Operating income             | 5 3 1 8              | 11 686  | 15 827                      | 5 421            | 554                | 253                 | 39 059  |
| Operating expenses           | -3 832               | -10 064 | -15 932                     | -2 776           | -751               | -1 298              | -34 653 |
| Depreciation on ships        | -1 044               | -3 184  | -383                        | -1 431           | 0                  | 0                   | -6 042  |
| Operating result             | 442                  | -1 562  | -488                        | 1 214            | -197               | -1 045              | -1 636  |
| Ships                        | 14 068               | 47 172  | 5 852                       | 29 738           | 0                  | 0                   | 96 830  |
| Mortgage debt                | 14 213               | 31 895  | 4 000                       | 27 200           | 0                  | 10 658              | 87 966  |
| Operating income per segment |                      |         |                             |                  | 1999               | 1998                | 1997    |
| Handysize product            |                      |         |                             |                  | 5 318              | 9 355               | 22 369  |
| Gas                          |                      |         |                             |                  | 11 686             | 12 455              | 12 593  |
| Panmax / capesize bulk       |                      |         |                             |                  | 15 827             | 25 207              | 38 758  |
| Handymax bulk                |                      |         |                             |                  | 5 421              | 4721                | 5 765   |
| Ship management              |                      |         |                             |                  | 554                | 2 057               | 2 511   |
| Other operating income       |                      |         |                             |                  | 253                | 36                  | 182     |
| Total operating income       |                      |         |                             |                  | 39 059             | 53 831              | 82 178  |

| Ships and other assets                             |          |             |                   |        |
|--|----------|-------------|-------------------|--------|
|  |          | Other fixed | Total other fixed |        |
|  | Goodwill | assets      | assets            | Ship   |
| Cost as at 31 December 1998                        | 1 535    | 2 466       | 4 001             | 130 91 |
| Additions 1999                                     | 0        | 125         | 125               | (      |
| Capitalized dry docking costs 1999                 | 0        | 0           | 0                 | 35     |
| Disposals 1999                                     | -767     | -401        | -1 168            | -7 47  |
| Cost as at 31 December 1999                        | 768      | 2 190       | 2 958             | 123 79 |
| Ordinary depreciation at 31 December 1998          | 943      | 971         | 1914              | 22 39  |
| Depreciation 1999                                  | 77       | 374         | 451               | 6 04   |
| Depreciation on capitalized dry docking costs 1999 | 0        | 0           | 0                 | 1 01   |
| Disposals 1999                                     | -278     | 0           | -278              | -2 49  |
| Accumulated depreciation at 31 December 1999       | 742      | 1 345       | 2 087             | 26 96  |
| Book value at 31 December 1999                     | 26       | 845         | 871               | 96 83  |
| Other fixed assets                                 | 0        | 156         | 156               |        |
| Total book value at 31 December 1999               | 26       | 1 001       | 1 027             | 96 830 |

All depreciable assets are depreciated on a straight line basis. The economic lifetime is estimated as follows:

Ships
 Goodwill
 Other fixed assets
 25-30 years
 10 years
 3-5 years

The ships market value are in line with book value.

|   | Specification of ships | Built year | Ownership | Costprice | Book<br>value |
|---|------------------------|------------|-----------|-----------|---------------|
|   | Product tankers / OBO  |            |           |           |               |
|   | M/T Urai               | 1995       | 20 %      | 3 985     | 3 695         |
|   | M/T Belgrace           | 1984/87    | 63 %      | 8 479     | 4 489         |
|   | M/S Belguardian        | 1987       | 20 %      | 2 5 1 5   | 1 961         |
|   | M/S Belgallantry       | 1987       | 20 %      | 2 5 1 5   | 1 961         |
|   | M/S Belgreeting        | 1987       | 20 %      | 2 5 1 5   | 1 961         |
|   | Capesize bulk          |            |           |           |               |
|   | M/S Belmaj             | 1990       | 25 %      | 6 764     | 5 852         |
|   | Handymax bulk          |            |           |           |               |
|   | M/S Belnor             | 1996       | 100 %     | 22 893    | 18 730        |
|   | M/S Belstar            | 1992       | 80 %      | 18 015    | 11 008        |
| 1 | Gas                    |            |           |           |               |
|   | M/T Lanrick            | 1992       | 60 %      | 11 410    | 9 787         |
|   | M/T Ettrick            | 1991       | 60 %      | 11 442    | 9815          |
|   | M/T Eildon             | 1982       | 60 %      | 10 170    | 8 958         |
|   | M/T Traquair           | 1982       | 60 %      | 9 890     | 7 701         |
|   | M/T Yarrow             | 1982       | 60 %      | 11 135    | 9 496         |
|   | M/T Quentin            | 1977       | 60 %      | 2 063     | 1 416         |
|   | Total                  |            |           | 123 791   | 96 830        |

<sup>1</sup> The ships are included 100% in the financial statement, and 40% at minority interests.

#### **Receivables and liabilities** Receivables due later than 12 months 1997 1999 1998 830 675 Other long-term receivables 1 111 All short-term receivables are due within 12 months. Floating Loan amount Fixed Mortgage debt Currency interest rate interest rate in USD M/S Belstar USD 7.14 % 9 200 18 000 M/S Belnor USD 6.62 % M/S Belmaj USD 4 000 6.52 % M/T Belgrace USD 7 16 % 4 883 M/T Urai USD 7.52 % 4 329 **Anchor Holding** USD 6.67 % 10 658 M/S Belguardian USD 7.11 % 1 667 M/S Belgallantry USD 7.11 % 1 667 M/S Belgreeting USD 7.11 % 1 667 M/T Lanrick GBP 6.25 % 10 101 M/T Ettrick GBP 6.25 % 9 294 M/T Yarrow, Eildon, Quentin 6.44 % 12 500 87 966 Total mortgage debt as at 31 December 1999

1) Financial lease – The ships are financed in GBP by UK lease-agreements, and the currency risk between GBP and USD has not been hedged.

| Repayment schedule     | 2000  | 2001   | 2002   | 2003  | 2004   | Thereafter | Total  |
|------------------------|-------|--------|--------|-------|--------|------------|--------|
| Mortgage debt on ships | 5 293 | 33 352 | 12 321 | 8 469 | 11 031 | 17 500     | 87 966 |

The current financing of MS Belstar expires in May 2000, but has in the accounts been assumed replaced by long-term financing.

In the consolidated accounts, ships and mortgage debt have a book value of USD 96,8 million and USD 88,0 million respectively. The loan agreements have certain covenants. The covenants are mainly related to the ships' market value, insurance values, and minimum working capital. All the covenants were fulfilled at 31 December 1999, except for some covenants related to the loans in Gibson Gas Tankers. However, the lender has accepted this situation. The general partners are fully liable for the debt in the underlying limited partnerships. Reference is made to Note 7 regarding uncalled limited partnership capital.

#### **Current receivables and short-term liabilities**

Current receivables consist mainly of earned, not received freight revenues, and receivables related to operation of the ships. Other short term liabilities mainly include short term liability related to the ordinary operation of the ships.

#### **Charter obligations**

Belships had at year-end, no ships chartered for periods in excess of 12 months.

#### 5 Shares

For further specification of shares in jointly controlled companies and other shares, please see note 6 in the parent company.

## 6 Financial market risk

The market risk is mainly related to operation of own and chartered ships. The company's transaction currency is USD, which means that income and expenses are created in that currency. Consequently, the currency risk is limited. In order to reduce the impact of fluctuation in the interest market, the company has entered into some hedging agreements. The credit risks are considered as low.

Taken into account the planned share issue, the liquidity risk is considered acceptable.

#### 7 **Participation in other companies** The following companies are jointly controlled companies and are included on a proportionally consolidated basis: Belstar KS Belgrace KS Total 80 % 63 % 25 % -493 -2 405 Result -1 188 -724 Fixed assets 11 880 5 354 6 019 23 253 Current assets 839 290 1 742 613 Committed capital 12 000 7 875 2 688 22 563 Paid-in capital 7 500 6 333 2 334 16 167 **Uncalled** capital 4 500 1 542 353 6 395 Long-term liabilities 10 138 4 994 4 000 19 132 Short-term liabilities 266 289 91 646

K/S A/S Belocean has not been included in the list above since the investment at 31.12.99 is considered immaterial for the Group. All committed capital in K/S A/S Belocean is paid-in.

#### 8 Pensions

Employees in the company are members of the company's own pension fund. At 31 December 1999, 20 Norwegian employees are members of the existing service pension scheme. In addition the service pension scheme includes 14 former employees. The service pension scheme is defined as a net scheme which releases the company's liabilities from any changes in the National Insurance Fund. The company has, based upon the new accounting standard, chosen to treat the service pension scheme as a benefit plan. The company's legal obligation will not be affected by such accounting treatment.

In addition the company has uninsured pension obligations. This relates to early retirement pensions, pensions to former Board members and pensions to people who, for various reasons, have not been included in the service pension scheme. A total of 20 people are covered by these arrangements.

The pension calculations are prepared by an independant actuary.

The assumptions from 1998 have not been changed.

| Assumptions  | 1999      | 1998      | 1997      |
|--|-----------|-----------|-----------|
| Discount rate  | 6.00 %    | 6.00 %    | 7.00 %    |
| Future wage adjustment   | 3.30 %    | 3.30 %    | 3.30 %    |
| Pension adjustment/G-adjustment  | 2.50 %    | 2.50 %    | 2.50 %    |
| Return on pension fund   | 7.00 %    | 7.00 %    | 8.00 %    |
| Average remaining earning period   | 15,10     | 17.29     | 18.37     |
| Volentary retirement before / after 45 years                             | 2 % / 0 % | 2 % / 0 % | 2 % / 0 % |
| Composition of the net pension expenses                                  |           |           |           |
| Present value of the year's pension earnings (incl. social security tax) | 189       | 239       | 134       |
| Interest charge on accrued pension obligations                           | 260       | 270       | 250       |
| Amortization of unrecognized pension obligations                         | 19        | 53        | 0         |
| Return on pension funds  | -190      | -210      | -251      |
| Net pension expenses   | 278       | 352       | 133       |
| Composition of the net pension obligations                               | 31.12.99  | 31.12.98  | 31.12.97  |
| Gross pension obligations  | 4 429     | 4 889     | 3 725     |
| Pension funds  | -2 858    | -3 169    | -3 097    |
| Not amortized plan/estimate on change                                    | -729      | -975      | 0         |
| Net pension obligations  | 842       | 746       | 629       |
| Of which net uncovered pension obligations                               | 2 022     | 1 732     | 1 729     |

| 9 | Other operating expenses |        |        |        |
|---|--------------------------|--------|--------|--------|
|   |                          | 1999   | 1998   | 1997   |
|   | Crew expenses            | 6 383  | 7 585  | 6 788  |
|   | Maintenance expenses     | 5 472  | 6 937  | 5 272  |
|   | Insurance                | 826    | 1 065  | 1 477  |
|   | Management fees          | 378    | 675    | 506    |
|   | Other operating expenses | 1 006  | 979    | 3 067  |
|   | Total                    | 14 065 | 17 241 | 17 110 |

| 10 | Salaries, number of employees and loans to employees |       |       |       |
|----|--|-------|-------|-------|
|    |  | 1999  | 1998  | 1997  |
|    | Salaries   | 2 369 | 3 022 | 3 129 |
|    | Social security tax                                  | 277   | 296   | 321   |
|    | Pension expenses                                     | 211   | 278   | 313   |
|    | Other allowances                                     | 325   | 362   | 355   |
|    | Total  | 3 182 | 3 958 | 4 118 |

Average number of employees in 1999 was 48. Loans to employees at 31 December 1999 amounted to 25.

| 11 | Earnings per share         |      |       |       |
|----|----------------------------|------|-------|-------|
|    |                            | 1999 | 1998  | 1997  |
|    | 5.1                        | 0,43 | -1,48 | -0,59 |
|    | Diluted earnings per share | 0,42 | -1,48 | -0,58 |

Diluted earnings per share is based on options to employees. See note 7 in Financial statement to the parent company.

| 12 | Equity  |                  |              |                    |                 |
|----|---|------------------|--------------|--------------------|-----------------|
|    | Reclassification of equity as at 1 January due to new Accounting Act, and | d this year's    | movement.    |                    |                 |
|    |   | Share<br>capital | Other equity | Minority interests | Total<br>equity |
|    | Equity as at 31 December 1998 in accordance with former legislation       | 4 279            | 26 059       | 7 864              | 38 202          |
| 1  | Currency loss on ships  | 0                | -14 692      | 0                  | -14 692         |
|    | Capitalisation of docking expenses  | 0                | 2 446        | 0                  | 2 446           |
|    | Minority's share of capitalised docking expenses                          | 0                | 0            | -354               | -354            |
|    | Deferred tax assets   | 0                | 3 153        | 0                  | 3 153           |
|    | Equity as at 1 January 1999   | 4 279            | 16 966       | 7 510              | 28 755          |
| 2  | Gain related to purchase of own debt                                      | 0                | 2 649        | 0                  | 2 649           |
|    | Net result for the year   | 0                | -6 196       | 0                  | -6 196          |
|    | Minority interests  | 0                | 0            | -1 026             | -1 026          |
|    | Equity as at 31 December 1999   | 4 279            | 13 419       | 6 484              | 24 182          |

The effect of change in currency rates is recorded directly to other equity.

2) M/S Belstar was refinanced in December by repaying the existing mortgage loan and taking out a new loan with another lender. This transaction generated a capital gain of USD 2.6 million which has been credited directly to reserves.

Please see the equity note in the parent company for further information regarding share capital, share options a.o.

| 13 | Taxes   |         |         |         |
|----|---|---------|---------|---------|
|    |   | 1999    | 1998    | 1997    |
|    | Taxes payable   | 10      | -162    | -135    |
|    | Changes in deferred taxes   | 0       | 1 771   | -1 192  |
|    | Taxes   | 10      | 1 609   | -1 327  |
|    | Calculation of deferred taxes is based on temporary differences existing between statutory books and tax values which exist at the end of the year. |         |         |         |
|    | Deferred tax as at 31 December  | 1999    | 1998    | 1997    |
|    | Temporary differences on fixed assets   | 9 313   | 9 781   | 8 136   |
|    | Deferred sales gains  | 4 203   | 5 523   | 7 167   |
|    | Accruals according to generally accepted accounting principles  | -8 954  | -25 750 | -11 106 |
|    | Pension obligations   | -842    | -746    | -629    |
|    | Tax loss carryforward   | -35 393 | -21 424 | -14 404 |
|    | Net temporary differences   | -31 673 | -32 616 | -10 836 |
|    | Deferred tax liabilities / (assets) before remuneration (28%)   | -8 868  | -9 133  | -3 034  |
|    | Remuneration  | -1 226  | -977    | -1 338  |
|    | Deferred taxes Gibson Gas Tankers Ltd   | 0       | 0       | 1 760   |
|    | Deferred tax liabilities / (assets)   | -10 094 | -10 110 | -2 612  |
|    | Deferred tax assets included in the Balance sheet   | -3 153  | -3 153  | -3 153  |
|    | Deferred tax liabilities included in the Balance sheet  | 0       | 0       | 1 839   |
|    | Deferred tax assets not included the Balance sheet  | -6 941  | -6 957  | -1 298  |

In accordance with generally accepted accounting principles for taxes, is tax reducing temporary differences and tax increasing temporary differences that are reversed, or can be reversed in the same period are assessed and the amount recorded net.

The Belships-group has capitalised part of its deferred tax assets. At the 1998 year-end the group had accrued substantial deferred tax assets that were not included in the balance sheet. However, the new Accounting Act now allows companies to capitalise deferred tax assets if they can be assumed to be recoverable on the basis of anticipated future earnings. Given the progress made in 1999 in terms of both earnings and values, taken together with the group's earnings projections, the Belships-group has decided to capitalise deferred tax assets of USD 3.2 million, equivalent to approximately one third of the estimated total deferred tax assets. The group's tax loss carryforward is mainly etablished during the last four years.

The net present value of deferred tax liabilities associated with temporary timing differences under the shipping taxation scheme is considered to be immaterial. This consideration is based on the company's liquidity reserves, dividend policy, the ships market value and free equity in the part of the group which are outside the new system and the intention to continue the shipping taxation activity.

#### The shipping taxation scheme

Temporary differences at time of entering the shipping taxation regime was -16 319. Tonnage tax amounting to 68 has been provided for as at 31 December 1999. Reference is made to note L) under Accounting principles.

#### 14 Related parties

\_\_\_\_

Belships rents offices from a company where Belships' main shareholders have a controlling interest. The rental agreement was renewed in 1997 and is in force for 10 years. The rental for 1999 amounted to 218. The main shareholders in Belships are main shareholders in the shipbroker company Lorentzen & Stemoco AS. Belships is regularly doing business with this company. The transactions are based on market terms.

#### 15 Environmental issues

The company has not been charged any penalties due to breach of environmental rules and regulations and is not committed to implement any specific actions in that respect. For further information related to environmental matters, please see the annual report.

#### 16 Contingencies

The board is not aware of any material disputed matters as at 31 December 1999.

# **Income statement**

| e te | 1 January - 31 December           | В       | elships ASA |
|------|-----------------------------------|---------|-------------|
| Note | NOK 1 000                         | 1999    | 1998        |
|      | Operating income                  |         |             |
|      | Gross freight income              | 22 297  | 22 898      |
|      | Voyage expenses                   | -1 168  | -1 706      |
|      | Net freight income                | 21 129  | 21 192      |
|      | Other operating income            | 581     | 344         |
|      | Total operating income            | 21 710  | 21 536      |
|      | Operating expenses                |         |             |
|      | Other operating expenses          | -7 490  | -10 226     |
|      | General administrative expenses   | -8 229  | -8 924      |
| 2    | Ordinary depreciation ships       | -7 227  | -8 817      |
|      | Total operating expenses          | -22 946 | -27 967     |
|      | Operating result                  | -1 236  | -6 431      |
|      | Financial income and expenses     |         |             |
|      | Share dividends                   | 0       | 2 630       |
|      | Interest income from subsidiaries | 5 490   | 5 392       |
|      | Other interest income             | 1 680   | 959         |
|      | Interest expenses                 | -15 873 | -15 239     |
|      | Other financial items             | -757    | 111         |
| -    | Write-down financial assets       | -7 225  | -118 282    |
|      | Currency exchange gain/ -loss     | -10 746 | -7 116      |
|      | Net financial items               | -27 431 | -131 545    |
|      | Ordinary result before taxes      | -28 667 | -137 976    |
| 12   | Taxes on ordinary result          | 0       | C           |
|      | Net result for the year           | -28 667 | -137 976    |
|      | Earnings per share                | -1.98   | -9.53       |
|      | Diluted earnings per share        | -1.95   | -9.53       |

# **Balance sheet**

| Note | Per 31 December                       |                  | elships ASA   |
|------|---------------------------------------|------------------|---------------|
|      | NOK 1 000                             | 1999             | 199           |
|      | FIXED ASSETS                          |                  |               |
|      | Intangible assets Deferred tax assets | 20 000           | 20 00         |
| 2    | Deferred tax assets                   | 20 000           | 20 000        |
|      | Fixed assets                          |                  |               |
|      | Ships                                 | 152 665          | 160 65        |
|      | Other fixed assets                    | 4 8 1 0          | 5 59          |
|      | Total fixed assets                    | 157 475          | 166 24        |
|      | Financial assets                      |                  |               |
|      | Shares in subsidiaries                | 92 211           | 105 52        |
|      | Shares in associated companies        | 288              | 3 39          |
|      | Intercompany balances Other shares    | 7 894<br>14 885  | 7 14<br>14 88 |
|      | Other long-term debts                 | 4786             | 481           |
|      | Total financial assets                | 120 064          | 135 77        |
|      | Total fixed assets                    | 297 539          | 322 02        |
|      |                                       |                  |               |
|      | Current assets Trade debtors          | 2 094            |               |
|      | Intercompany balances                 | 2 094<br>141 265 | 126 22        |
|      | Other debtors                         | 6 2 3 2          | 3 83          |
|      | Total receivables                     |                  | 130 05        |
|      | Shares                                | 0                | 57 65         |
|      | Bank deposits                         | 34 761           | 6 77          |
|      | Total current assets                  | 184 352          | 194 48        |
|      | Total assets                          | 481 891          | 516 50        |
|      | EQUITY                                |                  |               |
|      | Paid-in capital                       |                  |               |
|      | Share capital                         | 28 966           | 28 96         |
|      | Share premium reserve                 | 206 954          | 206 95        |
|      | Total paid-in capital                 | 235 920          | 235 920       |
|      | Retained capital Other equity         | 5 410            | 33 15         |
| _    | Total equity                          | 241 330          | 269 07        |
|      |                                       |                  |               |
|      | LIABILITIES                           |                  |               |
|      | Provisions Pension obligations        | 4 678            | 7 93          |
|      | rension obligations                   | 4076             | 7 93          |
|      | Other long-term liabilities           |                  |               |
|      | Mortgage debt                         | 229 232          | 212 82        |
|      | Short-term liabilities                |                  |               |
|      | Public taxes and duties payable       | 1896             | 2 15          |
|      | Other short-term liabilities          | 4 755            | 24 52         |
|      | Total short-term liabilities          | 6 651            | 26 68         |
|      | Total liabilities                     | 240 561          | 247 433       |
|      |                                       |                  |               |
|      | Total equity and liabilities          | 481 891          | 516 505       |

Asbjørn Larsen Chairman

James Stove Lorentzen Member

Sverre J. Tidemand Man. director / member

Chris Rytter jr. Member

Haus beter lebblen Hans Peter Jebsen Member

Åsmund Simonsen Member

Oslo, 29 March 2000 The Board of **Belships ASA** 

# **Cash flow analysis**

| Belships ASA            | Ве      | January - 31 December  |
|-------------------------|---------|--|
| 99 1998<br>—————        | 1999    | OK 1 000   |
|                         |         | unds generated from operations                                   |
| <b>58</b> -137 976      | -28 668 | esult before tax   |
| <b>76</b> -41           | 6 076   | gain/ +loss from sale of fixed assets                            |
| <b>50</b> 118 283       | 2 560   | Vrite-down of receivables, shares and ships                      |
| <b>27</b> 8 8 1 7       | 7 227   | Ordinary depreciations   |
| 1 239                   | -3 253  | ifference between capitalized pensions and paid in and drawn out |
| -868                    | -2 844  | hange in bunkers, trade debitors and trade creditors             |
| -50 591                 | 20 183  | hange in other short-term items                                  |
| -61 137                 | 1 281   | ash flow from operations   |
|                         |         | unds flow from investment  |
|                         | -530    | nvestments in fixed assets                                       |
|                         | 155     | ale proceeds from fixed assets disposals                         |
| 56 446                  | 9 744   | hange in other investments                                       |
| 57 238                  | 9 369   | let cash flow from investments                                   |
|                         |         | unds flow from financing   |
| 10 7 579                | 16 410  | eceived payments from raising new long-term debt                 |
| <b>o</b> -9 620         | 0       | epayment of long-term debt                                       |
| 1 660                   | 925     | roup relief transfer   |
| -381                    | 17 335  | let cash flow from financing                                     |
| <b>35</b> -4 280        | 27 985  | let change in liquid reserves                                    |
| 76 11 056               | 6 776   | iquid reserves at 1 January                                      |
| 6 776                   | 34 761  | iquid reserves at 31 December                                    |
|                         |         | ALCULATION OF CASH FLOW ANALYSIS                                 |
| A) (B) Change (B        | (A)     | hange in bunkers, trade debitors and trade creditors             |
| 94 0 -20                | 2 094   | rade debitors  |
| <b>94</b> 7 144 -7      | 7 894   | ntercompany balances (long-term)                                 |
| <b>38</b> 7 144 -2 8    | 9 988   | otal   |
|                         |         | hange in other short-term items                                  |
| <b>97</b> 130 055 -17 4 | 147 497 | Other receivables (short-term)                                   |
| <b>96</b> -2 154 -2     | -1 896  | ublic taxes and duties payable                                   |
| <b>55</b> -24 526 -19 7 | -4 755  | Other short-term liabilities                                     |
| <b>o</b> 57 654 57 6    | 0       | hares (current assets)   |
| 161 029 20 1            | 140 846 | otal   |

## Notes to the accounts

#### Accounting Principles

As the accounting principles for the parent company are same as for the group, please see note 1 in the consolidated accounts. Investments in subsidiaries and jointly controlled companies are accounted for in the parent company using the cost method. All amounts in the notes are in NOK 1 000 unless otherwise stated.

| 2 | Fixed assets                                     |         |                    |                    |
|---|--|---------|--------------------|--------------------|
|   |  | Ship    | Other fixed assets | Total fixed assets |
|   | Cost at 31 December 1998                         | 181 710 | 11 980             | 193 690            |
|   | Additions 1999                                   | 0       | 530                | 530                |
|   | Disposals 1999                                   | 0       | -303               | -303               |
|   | Cost at 31 December 1999                         | 181 710 | 12 207             | 193 917            |
|   | Accumulated depreciation at 31 December 1998     | 21 057  | 7 489              | 28 546             |
|   | Ordinary depreciation 1999                       | 7 227   | 1 063              | 8 290              |
|   | Depreciation on capitalized dry docking expenses | 761     | 0                  | 761                |
|   | Disposals 1999                                   | 0       | -148               | -148               |
|   | Accumulated depreciation at 31 December 1999     | 29 045  | 8 404              | 37 449             |
|   | Book value at 31 December 1999                   | 152 665 | 3 803              | 156 468            |
|   | Other fixed assets                               | 0       | 1 007              | 1 007              |
|   | Total book value at 31 December 1999             | 152 665 | 4810               | 157 475            |

All depreciable assets are depreciated on a straight line basis. The economic lifetime is estimated as follows:

- Ships- Other fixed assets25-30 years- Other fixed assets3-5 years

| 3 | Receivables and liabilities          |       |      |
|---|--------------------------------------|-------|------|
|   | Receivables due later than 12 months | 1999  | 1998 |
|   | Other long-term receivables          | 4 786 | 4818 |

All short-term receivables are due within 12 months.

## Belships (Far East) Shipping (Pte) Ltd

Belships receivable of USD 3.5 million has in previous years been written down in full in the company accounts, since there is uncertainty whether Belships (Far East) will be able to repay the amount due. The write-down has been eliminated at group level. As reported in former annual reports, the company is negotiating with the authorities in Norway and Singapore as to the tax residence of Belships (Far East). The outcome of the negotiations has not yet been determined, but it is not expected that the company will incur further taxes payable.

| Mortgaged assets                              |                |                 |             |             | Currency    | Interest rate      | Loan balance      |
|---|----------------|-----------------|-------------|-------------|-------------|--------------------|-------------------|
| M/S Belnor<br>Shares in Gibson Gas Tankers Lt | d              |                 |             |             | USD<br>USD  | 6.62 %<br>Floating | 144 000<br>85 232 |
| Total mortgage debt at 31 Dece                | mber 1999      |                 |             |             |             |                    | 229 232           |
| Repayment schedule                            | 2000           | 2001            | 2002        | 2003        | 2004        | Thereafter         | Total             |
| Mortgage debt Belnor<br>Other mortgage debt   | 4 800<br>1 232 | 8 000<br>84 000 | 12 000<br>0 | 12 000<br>0 | 12 000<br>0 | 95 200<br>0        | 144 000<br>85 232 |

All covenants were fulfilled as at 31 December 1999.

Belships has provided the following security for companies within the group:

- Belstar AS' stake of uncalled capital in Belstar KS
- Belgrace AS' stake of uncalled capital in Belgrace KS
- Belmaj AS' stake of uncalled capital in Belmaj KS

| 4 | Intercompany balances                               |                  |                  |
|---|---|------------------|------------------|
|   | Receivables   | 1999             | 1998             |
|   | Consolidated companies Jointly controlled companies | 141 265<br>4 076 | 126 220<br>3 131 |
|   | Total   | 145 341          | 129 351          |

| Restricted deposits   |
|---|
| In connection with financing of Belnor and Belgrace, USD 1.8 million are provided as restricted |
| deposit.  |
| Restricted deposits for taxes withheld for  |
| employees amounted to 530 at yearend.   |

| 6 | Shares   |                  |           |                               |                               |                        |                       |               |
|---|--|------------------|-----------|-------------------------------|-------------------------------|------------------------|-----------------------|---------------|
|   | Business<br>office                             | Time of purchase | Costprice | Ownership/<br>Voting<br>share | Company's<br>share<br>capital | Number of shares owned | Par value<br>in total | Bool<br>value |
|   | Shares in associated companies                 |                  |           |                               |                               |                        |                       |               |
|   | Belships (Far East) Shipping Pte Ltd Singapore | 09.01.84         | 1 055     | 50%                           | sgd <b>500</b>                | 250 000                | sgd <b>250</b>        | (             |
| 1 | Beltrader Shipping Ltd. Bermuda                | 15.03.96         | 17 962    | 49%                           | USD 12                        | 5 880                  | USD 6                 | 269           |
|   | Western Obo AS Oslo                            | 07.09.87         | 18        | 36%                           | 50                            | 18                     | 18                    | 18            |
|   | Palmiere Shipping Co Ltd Cypros                | 17.10.97         | 1         | 20%                           | CYP 1                         | 20                     | CYP 20                |               |
|   | Total shares in associated companies           |                  |           |                               |                               |                        |                       | 288           |
|   | Shares in consolidated companies               |                  |           |                               |                               |                        |                       |               |
|   | Belships Management AS Oslo                    | 09.12.85         | 50        | 100%                          | 50                            | 1                      | 50                    | 50            |
|   | Belships Tankers AS Oslo                       | 18.08.88         | 825       | ıı ı                          | 250                           | 250                    | 250                   | 825           |
|   | Belcargo AS Oslo                               | 22.09.77         | 301       |                               | 150                           | 200                    | 150                   | 30            |
|   | AS Belocean Oslo                               | 29.07.82         | 100       | ıı ı                          | 100                           | 100                    | 100                   | (             |
|   | Belstar AS Oslo                                | 31.08.92         | 50        |                               | 50                            | 50                     | 50                    | 50            |
|   | Belships Bulk AS Oslo                          | 29.11.90         | 50        |                               | 50                            | 50                     | 50                    | 50            |
|   | Belships Bulk Management AS Oslo               | 15.06.93         | 4 469     |                               | 2 586                         | 200                    | 2 586                 | (             |
|   | Belships Finans AS Oslo                        | 02.11.92         | 50        |                               | 50                            | 50                     | 50                    | 50            |
|   | Western Obo II AS Oslo                         | 07.07.87         | 50        |                               | 50                            | 50                     | 50                    | 50            |
| 2 | Belships Rederi AS Oslo                        | 01.01.93         | 50        | ıı ı                          | 50                            | 50                     | 50                    | 50            |
|   | North East Maritime Corp. AS Oslo              | 21.10.93         | 611       |                               | 1 000                         | 1 000                  | 1 000                 | 61            |
|   | Belships Trading AS Oslo                       | 27.01.93         | 6 675     |                               | 1 400                         | 1 400                  | 1 400                 | 6 675         |
|   | Belships Tankers Far East Pte Ltd Singapore    | 01.03.97         | 462       | ıı ı                          | SGD 100                       | 100 000                | SGD 100               | 462           |
|   | Belships Trading Asia Pte Ltd Singapore        | 10.09.98         | 458       |                               | SGD 100                       | 100 000                | SGD 100               | 458           |
| 3 | Gibson Gas Tankers Ltd. Edinburgh              | 06.12.96         | 98 624    | 60%                           | GBP 100                       | 60 000                 | GBP 60                | 73 078        |
|   | IUM Singapore Pte Ltd Singapore                | 31.12.83         | 9 501     | 50%                           | SGD <b>60</b>                 | 250                    | SGD 30                | 9 50          |
|   | Total shares in consolidated companies         |                  |           |                               |                               |                        |                       | 92 21         |
|   | Other shares                                   |                  |           |                               |                               |                        |                       |               |
|   | AS Pelican Høvik                               | 21.09.92         | 50 310    | 10,4%                         | 25 000                        | 130 000                | 130                   | 14 358        |
|   | Greenshields Shipping Ltd. Isle of Man         | 04.04.97         | 527       | 2,4%                          | USD 316                       | 75 000                 | USD 7,5               | 527           |
|   | Total other shares                             |                  |           |                               |                               |                        |                       | 14 88!        |
|   | Total shares classified as fixed assets        |                  |           |                               |                               |                        |                       | 107 384       |

5

It is assumed that other shares' market value are in line with book value.

- 1) Shares in Beltrader Shipping Ltd are written down by 3 111 in 1999.
- Belships Rederi AS, which is wholly owned by Belships ASA, owns 100% of the shares in Belgrace AS, Belmaj AS, 2) Belanina AS and 20% of Bel Obo Shipping Ltd. The companies are included in the consolidated accounts and are under the tax system for shipping activities.
- Belships has as from December 1999, an option to sell 40% of the shares back to Anchor Holding Plc at cost price plus accumulated interest. The option has to be declared by 6 April 2000. Anchor Holding Plc has a similar call option to purchase the shares at same terms. As a consequence, Belships has shown GGT as a 60% subsidiary in the Financial statements.

#### 7 **Equity** Reclassification of equity as at 1 January due to new Accounting Act, and this year's movement. The share Legal premium Other capital reserve reserve equity Total Equity as at 31 December 1998 (former legislation) 28 966 217 150 0 0 246 116 Transfer of legal reserve -217 150 206 954 0 10 196 n Equity as at 31 December 1998 (new legislation) 28 966 0 206 954 10 196 246 116 0 Capitalisation of docking expenses 0 2 956 2 956 0 Deferred tax assets 0 0 0 20 000 20 000 0 Equity as at 1 January 1999 28 966 206 954 33 152 269 072 Group relief transfer 0 0 926 926 Net result for the year 0 -28 668 n n -28 668 Equity as at 31 December 1999 0 5 4 1 0 241 330 28 966 206 954

The company's 14 483 000 shares with a nominal value NOK 2,- were held by 545 shareholders at 31 December 1999.

#### **Options**

All the employees have until the next annual general meeting an option to purchase 167 000 shares in Belships ASA at NOK 5.50 per share.

#### Authority to issue shares

At the general meeting on 20 May 1999 the board received authorisation to issue up to 4 million new shares. The authorisation has not been used and is only valid to the next Annual general meeting.

|    | The 20 house to be such address to Dalabian at 24 December 4000 | Number     |            |
|----|---|------------|------------|
|    | The 20 largest shareholders in Belships at 31 December 1999     | of shares  | Percentage |
| 1  | Sonata AS   | 3 822 015  | 26.39%     |
| 2  | Jasto AS  | 2 250 002  | 15.54%     |
| 3  | Enskilda Securities/ Anchor Holding                             | 904 000    | 6.24%      |
| 4  | Jasto Invest AS   | 626 895    | 4.33%      |
| 5  | Consensio A/S   | 626 894    | 4.33%      |
| 6  | Odin Maritim  | 575 300    | 3.97%      |
| 7  | Gill-Johannessen AS   | 447 500    | 3.09%      |
| 8  | Tidemand, Otto Grieg  | 337 681    | 2.33%      |
| 9  | Tidinvest AS  | 306 376    | 2.12%      |
| 10 | G-Fondspar 2020   | 275 034    | 1.90%      |
| 11 | Tine Pensjonskasse  | 270 000    | 1.86%      |
| 12 | Banque Degroof  | 184 000    | 1.27%      |
| 13 | Caiano Invest AS  | 177 500    | 1.23%      |
| 14 | G-Fondspar 2005   | 152 207    | 1.05%      |
| 15 | G-Fondspar 2010   | 139 985    | 0.97%      |
| 16 | Atalanta AS   | 123 000    | 0.85%      |
| 17 | G-Fondspar 2015   | 122 577    | 0.85%      |
| 18 | Bratrud, Gudmund Joar   | 117 500    | 0.81%      |
| 19 | Svakstrøm AS  | 100 000    | 0.69%      |
| 20 | Jenssen & Co. AS  | 93 101     | 0.64%      |
|    | Total 20 largest shareholders                                   | 11 651 567 | 80.46%     |

#### Board members' number of shares in Belships ASA

Asbjørn Larsen, Chairman 2 500 Åsmund Simonsen 588 Sverre Jørgen Tidemand \* 4 684 992 James Stove Lorentzen \* 2 917 478 Hans Peter Jebsen 0 Chris Rytter jr.\* 0

Includes shares owned by family and companies with ownership by Board member more than 50%. Shares owned by companies in which Board member has negative majority are also included. Chris Rytter jr. is managing director and 33 % owner of Gill-Johannessen AS which owns 447 500 shares in Belships ASA.

| 8 | Pensions   |           |           |
|---|--|-----------|-----------|
|   | Assumptions  | 1999      | 1998      |
|   | Discount rate  | 6.00 %    | 6.00 %    |
|   | Future wage adjustment   | 3.30 %    | 3.30 %    |
|   | Pension adjustment / G-adjustment  | 2.50 %    | 2.50 %    |
|   | Return on pension fund   | 7.00 %    | 7.00 %    |
|   | Average remaining earning period   | 15.10     | 18.43     |
|   | Volentary retirement before / after 45 years                             | 2 % / 0 % | 2 % / 0 % |
|   | Composition of the net pension expenses                                  |           |           |
|   | Present value of the year's pension earnings (incl. social security tax) | 1 516     | 1 710     |
|   | Interest charge on accrued pension obligations                           | 1 962     | 1 483     |
|   | Amortization of unrecognized pension obligations                         | 148       | 307       |
|   | Return on pension funds  | -1 518    | -879      |
|   | Net pension expenses   | 2 108     | 2 621     |
|   | Composition of the net pension obligations                               | 31.12.99  | 31.12.98  |
|   | Gross pension obligations  | 33 374    | 27 356    |
|   | Pension funds  | -22 866   | -13 308   |
|   | Not amortized plan / estimate on change                                  | -5 830    | -6 117    |
|   | Net pension obligations  | 4 678     | 7 931     |
|   | Of which net uncovered pension obligations                               | 14 116    | 11 333    |

See note 8 in the consolidated accounts for more details about pensions. In the parent company 7 Norwegian employees are members of the existing service pension scheme as at 31 December 1999. In addition the service pension scheme includes 13 former employees. 14 people are not included in the service pension scheme and receive their pension from Belships ASA.

As at 1 January 1999 the pension funds held by subsidiary Belships Management AS were transferred to Belships ASA. In total, funds amounted to 4 405 were transferred.

| 9 | Other operating expenses | i     |        |
|---|--------------------------|-------|--------|
|   |                          | 1999  | 1998   |
|   | Crew expenses            | 3 410 | 3 687  |
|   | Maintenance expenses     | 2 469 | 3 827  |
|   | Insurance                | -915  | 810    |
|   | Management fees          | 1 461 | 1 474  |
|   | Other operating expenses | 1 065 | 428    |
|   | Total                    | 7 490 | 10 226 |

| 10 | Related parties   |
|----|---|
|    | See note 14 in the consolidated accounts for more details. The rental of offices for 1999 amounted to |

| 11 | Salaries, number of the employees a.o. |        |        |  |  |
|----|--|--------|--------|--|--|
|    | Salary expenses                        | 1999   | 1998   |  |  |
|    | Salaries                               | 3 420  | 3 953  |  |  |
|    | Social security tax                    | 615    | 685    |  |  |
|    | Pension expenses                       | 921    | 826    |  |  |
|    | Other allowances                       | 716    | 685    |  |  |
|    | Transferred to consol. companies       | -2 182 | -2 374 |  |  |
|    | Total                                  | 3 490  | 3 775  |  |  |
|    |  |        |        |  |  |

Average number of employees in 1999 was 7.

| Remuneration     | Managing Director | Board |
|------------------|-------------------|-------|
| Salary           | 946               | 0     |
| Pension expenses | 63                | 0     |
| Other allowances | 111               | 375   |
| Options          | 12 000            | 0     |

Managing director has a right to early retirement at the age of 60.

## **Auditor**

The auditor's remuneration for 1999 is expected to amount to 230. Consulting fees to the auditor amounted to 75.

#### Loans to employees

Loans to employees amounted to 72 as at 31 December 1999.

| 12 | Taxes   |              |             |
|----|---|--------------|-------------|
|    |   | 1999         | 1998        |
|    | Taxes payable   | 0            | 0           |
|    | Changes in deferred taxes   | 0            | 0           |
|    | Taxes   | 0            | 0           |
|    | Calculation of deferred taxes is b<br>differences existing between sta<br>tax values which exist at the end | tutory boo   | ks and      |
|    | Deferred tax as at 31 December  | 1999         | 1998        |
|    | Temporary diff. on fixed assets   | 65 541       | 65 541      |
|    | Deferred sales gains  | 33 621       | 42 027      |
|    | Accruals according to   |              |             |
|    | generally accepted  |              |             |
|    | accounting principles   | -86 883      | -195 869    |
|    | Pension obligations   | -4 678       | -7 931      |
|    | Tax loss carryforward   | -211 270     | -97 015     |
|    | Net temporary differences   | -203 669     | -193 247    |
|    | Deferred tax liabilities / (assets)   |              |             |
|    | before remuneration (28%)   | -57 027      | -54 109     |
|    | Remuneration  | -9 805       | -7 438      |
|    | Deferred tax liabilities / (assets)   | -66 832      | -61 547     |
|    | Def. tax assets incl. in Bal.sheet  | -20 000      | -20 000     |
|    | Def. tax assets not incl. in Bal. sheet   | -46 832      | -41 547     |
|    | In Belships ASA NOK 20 million a  | re capitalis | sed as      |
|    | deferred tax assets. The tax loss ca  | •            |             |
|    | etablished during the last four yea   | rs. See note | e 13 in the |
|    | consolidated accounts for more of   | details abo  | ut taxes.   |
|    | Tax basis for the year result   |              |             |
|    | for Belships ASA  |              |             |
|    | •   | 1999         | 1998        |
|    | Result before taxes   | -28 667      | -137 976    |
|    | Change in temp. differences   | -100 012     | 102 056     |
|    | Permanent differences   | 85           | 54          |
|    | Group relief transfer   | 925          | 1 660       |
|    | Tax basis for the year  | -127 669     | -34 206     |

## **Auditor's report**

#### TO THE ANNUAL SHAREHOLDERS' MEETING OF BELSHIPS ASA

We have audited the annual financial statements of Belships ASA as of 31 December 1999, showing a loss of NOK 28 667 000 for the parent company and a loss of USD 6 196 000 for the group. We have also audited the information in the directors' report concerning the financial statements, the going concern assumption, and the proposal for the appropriation of the loss. The financial statements comprise the balance sheet, the income statement and cash flow analysis, the accompanying notes and the consolidated accounts. These financial statements are the responsibility of the Company's Board of Directors and Managing Director. Our responsibility is to express an opinion on these financial statements and on other information according to the requirements of the Norwegian Act on Auditing and Auditors.

We conducted our audit in accordance with the Norwegian Act on Auditing and Auditors and auditing standards and practices generally accepted in Norway. Those standards and practices require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. To the extent required by law and auditing standards an audit also comprises a review of the management of the Company's financial affairs and its accounting and internal control systems. We believe that our audit provides a reasonable basis for our opinion.

#### In our opinion,

- the financial statements have been prepared in accordance with law and regulations and present the financial position of the Company and of the Group as of 31 December 1999, and the results of its operations and its cash flows for the year then ended in accordance with accounting standards, principles and practices generally accepted in Norway
- the Company's management has fulfilled its obligation in respect of registration and documentation of accounting information as required by law and accounting standards, principles and practices generally accepted in Norway
- the information in the directors' report concerning the financial statements, the going concern assumption, and the proposal for the appropriation of the loss is consistent with the financial statements and comply with law and regulations.

ARTHUR ANDERSEN & CO. Morten Drake State Authorised Public Accountant (Norwa

Oslo, 29 March 2000

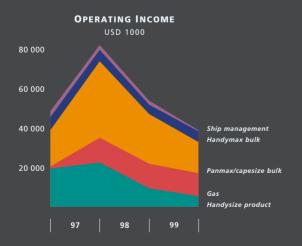
(Translation from Norwegian)

## **Management report**

The dry bulk market rallied in 1999. The recovery began - and was most marked in the capesize segment but there was also a substantial increase in rates in the panmax and handymax segments. The product carrier market remained in the doldrums in 1999, but rates were showing signs of rallying by the end of the year.

Rates for small gas carriers remained weak in the first half of the year but outstripped expectations during the summer and held up through to the year-end.

Large bulk activity represented 41% of operating income (47% in 1998). Gas represented 30% (23%), product tankers 14% (17%), handymax bulk 14% (9%) and shipmanagement 1% (3%).



## Panmax/Capesize bulk

| USD mill.                    | 1999  | 1998  | 1997  |
|------------------------------|-------|-------|-------|
| Income on T/C basis          | 15.8  | 25.2  | 38.8  |
| Operating result             | -0.5  | -2.3  | -3.5  |
| Ship days                    | 2 904 | 3 954 | 3 750 |
| Cargo carried (mill. tonnes) | 4.1   | 5.2   | 5.6   |

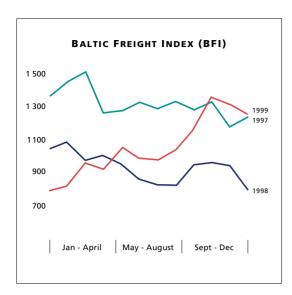
Panmax (55-80 000 dwt) and Capesize (80 000 dwt+) dry bulk carriers carry mainly raw materials (such as coal, iron ore and other minerals) and grain. Most modern Panmax vessels have a capacity of more than 70 000 dwt and are standardised rather than specialised vessels. Demand for dry bulk tonnage depends on the need for raw materials in industry and the need to transport grain.

The dry bulk market rallied in 1999. The recovery began - and was most marked - in the Capesize segment but there was also a substantial increase in rates in the Panmax and Handymax segments. The Biffex combined Panmax/Capesize index climbed from just over 800 in January to 1 350 in October when separate indices were introduced for each segment.

#### CAPESIZE

The Baltic Capesize Index doubled in 1999 to end the year at the levels seen before the Asian crisis kicked in. The market bottomed out in the first quarter when the second-hand value of Belships' Capesize bulker M/S Belmaj was down to USD 16 million. The summer brought signs of a stronger market, but it was only when Belgian company Bocimar fixed 30 vessels at rising rates that we saw final confirmation of the recovery.

Second-hand tonnage values climbed 20-30% during the year. The improvement in the Capesize segment is attributable primarily to an increase in demand brought on by higher steel production in Asia. Europe did not perform as well but here too there are positive signs.



M/S Belmaj was fixed on a charter to SK Shipping in South Korea at USD 9 000/day until September 1999 and then on a 12-month charter to Bocimar at USD 11 250/day. The vessel operated without any major problems. Running costs, excluding dry-docking costs, averaged USD 4 200/day, which was USD 500/day lower than in 1998. The vessel has Filipino officers and crew and dry-docked in China for 18 days at a total cost that was less than budgeted.

#### **PANMAX**

Last year's annual report was pessimistic about the market outlook in 1999 due to continued fleet growth. We also anticipated subdued demand on account of high grain stocks and continued weak economic growth in Japan and the rest of Asia. As a result we began the year with limited exposure to this market, with just one vessel on a time charter and few freight contracts

Activity was extremely sluggish during the first quarter, with rates holding down at the low levels seen at the end of 1998, and so our fears for the market appeared to be warranted. However, the market rallied strongly in the second quarter, with the Biffex index gaining almost 200 points to hit 1 100, and there was another surge between mid-August and November, with the index soaring to 1 350.

During the first quarter we decided to exploit the low rates and realise a gain on a contract entered into in 1998. Later in the year, just before the market began to tighten, we fixed two vessels on 12-month time charters with 12-month extension options.

Although Belships Trading was less busy than in 1998, earnings were better.

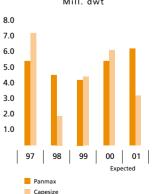
At the year-end Belships had three vessels hired in on time charters of more than six months in duration, two of them with extension options. Two of the ships have been chartered out with profitable margins. During the second half of 1999, several contracts were fixed for year 2000. Some of the contracts have already been releted. We expanded our customer base with further freight contracts and expanded our trading operation, so laying the foundations for continued growth this year.

We expect the market to peak during the spring 2000 and then gradually lose ground. The impact of stronger demand in Asia has already been discounted in rates, the fleet is continuing to expand and little older tonnage will be scrapped with today's high rates. The most important variable in the Panmax market is the grain trade: production in the key importing countries is high, stocks are high and prices are historically low, which means that only a marginal increase in grain shipments on a ton-mile basis is anticipated. The exception is the Middle East, but this will impact on the market only at regional level.

The world order book for Panmax bulkers currently stands at around 160 vessels for delivery in 2000-2002. The Panmax fleet grew from 1073 vessels or 71.7 mdwt at the beginning of 1999 to 1 090 vessels or 73.3 mdwt at the end of the year, equating to an 2.2% increase in dwt terms. The order book is equivalent to 16% of the current fleet, with the equivalent of 7.4% of the current fleet due to be delivered in 2000. Only 4.2% of the fleet has passed the 25-year mark, while 12.3% is between 20 and 25 years old.

After several years of work Belships has signed a contract with Shell Coal International to ship coal from Australia to India in connection with a new power station project. The contract runs for around 17 years and will employ freight capacity equivalent to two dry bulkers. The contract is subject to the go-ahead being given for the power plant project; a final decision is expected this spring.

## NEWBUILDING DELIVERIES Mill. dwt



## Gas

| USD mill.                | 1999 | 1998 | 1997 |
|--------------------------|------|------|------|
| Income on T/C basis      | 11.6 | 12.5 | 12.6 |
| Operating result         | -1.5 | -2.1 | 3.0  |
| Owned ships (per 31.12.) | 6    | 6    | 6    |

Small gas carriers (below 10 000 cbm) carry butane, propane, propylene and other petrochemical gasses on short and medium trades. Most vessels feature refrigeration facilities that allow gasses to be condensed and carried in liquid form. Demand depends primarily on the general state of the world economy but also on temporary marginal factors in the chemical industry.

Belships has a 60% stake in the Scottish company Gibson Gas Tankers Ltd (GGT), which owns and operates a fleet of six gas carriers of 2-7 000 cbm. The fleet carries primarily petrochemical gasses (such as propylene and vinyl chloride monomer) and liquefied petroleum gasses (such as propane and butane). GGT is a fully integrated shipping company with 11 employees handling the chartering, operation and management of its vessels. There is also a subsidiary in Sri Lanka responsible for crewing (other than the fleet's British officers).

GGT's vessels are all semi-refrigerated and so they can carry gasses cooled to as low as -48°C and condensed under pressure into a concentrated liquid form.

Rates for small gas carriers remained weak in the first quarter but outstripped expectations during the summer and held up through to the year-end, bringing the year as a whole into line with 1998.

The 3 000 cbm gas carriers have largely been fixed on 12-month time charters and so there will always be a slight time lag before rates reflect improvements in the market, but higher rates are expected when the charters come up for renegotiation.

The 6-7 000 cbm gas carriers continued to sail in a pool managed by the Anthony Veder group, and this arrangement has now been extended until February 2001. The market for the three GGT vessels in the pool-M/T Yarrow, M/T Eildon and M/T Traquair - was

difficult again in 1999, with lower rates in Europe and practically no transatlantic market at all. The average pool-income received by the results from the pool in 1999 amounted to USD 199 514, USD 191 841 and USD 211 026 per month respectively. M/T Eildon was 34 days off-hire for repairs following major hull damage that necessitated dry-docking in West Africa. However, some of the loss of earnings is covered by insurance.

M/T Ettrick was fixed on a time charter at USD 177 500/month until September 1999 which was then extended to September 2000 at USD 163 250/month.

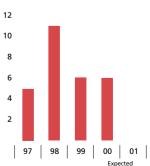
M/T Lanrick's time charter to Anthony Veder was extended by 12 months in March 1999, with the hire increased from USD 168 500/month to USD 185 000/ month

M/T Quentin sailed in the European spot market until September, generating earnings of USD 85 333/ month. This improvement on 1998 was due to a good summer market and better utilisation of the vessel's facilities. In September the Quentin was fixed on a 12month time charter to Kosan Tankers at USD 97 037/month, which was above spot market rates at that time.

1999 brought a major cost-cutting programme involving the replacement of British middle-ranking officers and Sri Lankan junior officers with officers from Latvia and Russia. Other vessel running costs were also reduced somewhat. GGT's offices in Edinburgh were sold and the company will move into new rented premises in early summer 2000. The company's administrative expenses were also cut in 1999

High newbuilding deliveries in 1998 and 1999 were not matched by growth in demand, thus undermining the market. The low newbuilding deliveries expected in 2000 and 2001 and the general upswing in the European and Asian economies give grounds to hope for an upturn in the gas carrier market. Consolidation in the larger gas carrier segments also bodes well for the small gas carrier market in the longer term.

#### **NEWBUILDING DELIVERIES** Number of ships



# **Handysize products**

| USD mill.                | 1999 | 1998 | 1997 |
|--------------------------|------|------|------|
| Income on T/C basis      | 5.3  | 9.3  | 22.2 |
| Operating result         | 0.4  | -1.0 | 0.5  |
| Owned ships (per 31.12.) | 1.4  | 1.9  | 2.2  |
| T/C ships                | 0    | 0    | 3    |

Handysize product carriers (35-55 000 dwt)
carry mainly refined petroleum products,
vegetable oils and various chemicals. Demand
is cyclical and fuelled primarily by the OECD
countries, though demand in Asia is coming to
play an ever more important role.

The product carrier market remained in the doldrums in 1999 as low imports into Asia and stock drawdowns in the USA and Europe combined with the expansion of the world fleet to undermine rates.

There was a sharp drop in volumes shipped from the Persian Gulf to India, where three new refineries with a total capacity of 1.1 million barrels per day opened during the year. This key trade had previously been covered largely by modern tankers with capacities in excess of 50,000 cbm that were then forced onto the open market to seek alternative employment, worsening an already poor market. Higher bunker fuel prices in the second half of the year further eroded earnings in the segment.

A mild winter in the USA, high crude oil imports, high capacity utilisation at refineries and a major influx of new tonnage resulted in a weak winter market in the Atlantic and Caribbean. Soaring oil prices brought lower oil imports and so a drop in refinery activity, but the shortage of freshly processed products did not lead to a substantial increase in trade since needs were met by drawing down existing stocks.

The world fleet continued to expand in 1999, growing by 0.95 million dwt or 3.3%. 43 product carriers were on order at the year-end, equivalent to 1.72 million dwt or 6% of the existing fleet.

M/T Belgrace sailed in the spot market during the year, primarily in the Far East, and functioned satisfactorily in technical terms. The reluctance of oil companies and terminal operators to accept vessels more than 15 years old has reduced the flexibility of vessels above this age. T/C income averaged USD 8 861/day in 1999 and running costs USD 5 200/day. The vessel spent two days off-hire.

M/T Urai continued on its 12-year bareboat charter to Russian oil company Lukoil.

Market conditions led to the OBO carriers M/S Belguardian, M/S Belgreeting and M/S Belgallantry operating exclusively in the tanker market in 1999. Their ability to switch between clean and dirty products was exploited to the full during the year.

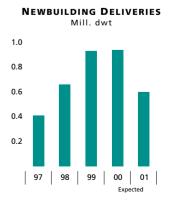
M/S Belguardian shipped dirty products in the Far East on a time charter to BP until October and then sailed in the spot market. The vessel dry-docked in China in February and spent a total of 24 days off-hire.

M/S Belgreeting operated mainly in the spot market and carried a wide range of clean and dirty products. The vessel dry-docked in January and was off-hire for 18 days.

M/S Belgallantry operated in the spot market, with the exception of a short time charter to BP from March to July, sailing mainly in the Far East.

T/C income for the OBO vessels averaged USD 10 343/day and running costs USD 5 500/day.

Demand is forecast to pick up this year. Coupled with fewer newbuilding deliveries, this leads us to expect better earnings for our product carriers than in 1999.



# Handymax bulk

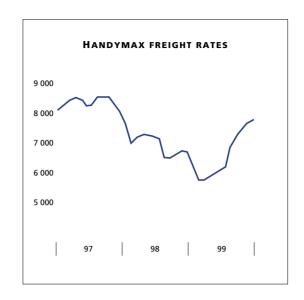
| USD mill.           | 1999 | 1998 | 1997 |
|---------------------|------|------|------|
| Income on T/C-basis | 5.4  | 4.7  | 5.8  |
| Operating result    | 1.2  | 0.2  | 1.8  |
| Share WBS           | 0.0  | 0.0  | -1.4 |
| Owned ships         | 1.8  | 1.8  | 1.8  |

Handymax dry bulk carriers (35-55 000 dwt) carry mainly raw materials (such as coal, iron ore and other minerals), grain and semifinished goods (such as steel, cement, fertilisers and timber). Demand is closely related to the general state of the global economy and, in particular, growth in the newly industrialised countries.

The handymax bulk market picked up in 1999. Like the rest of the dry bulk market it profited from strong economic growth in key Asian and Western European markets. The design and flexibility of Handymax vessels have traditionally made for a wide range of employment options in terms of both cargoes and trading patterns, which meant that handymax rates were not as hard hit by the Asian crisis as panmax and capesize rates and therefore did not enjoy the same recovery in 1999.

Demand surged during the year to 1997 levels. Growth in the traditional market for handymax bulk cargoes helped to normalise the overall market balance, and freight rates for trades from the Atlantic to the Pacific were again higher than the corresponding return rates. Average income for handymax bulkers increased by about 20% to USD 7 750/day, which is on a par with the average for the last four years. Rates climbed particularly strongly towards the end of the

The handysize fleet contracted in 1999, with a drop in newbuilding orders serving to halve the world order book in the last two years. This should lay the foundations for a stronger market, but there are signs that orders are rising again, which could upset the apple cart. One major change on the newbuilding side in 1999 was the arrival of the first orders for handymax vessels in excess of 50 000 dwt, with these larger vessels accounting for over 60% of the newbuildings due for delivery in 2000 and over 75% of those due for delivery in 2001 and 2002.

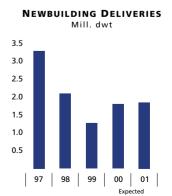


We believe that an increase in grain shipments and robust demand for traditional semi-finished goods like steel, fertilisers and timber will provide a basis for a more buoyant market, but growth will be hampered by not only higher newbuilding activity but also marketspecific factors such as stiffer competition from Panmax bulkers and containerships.

Belships had interests in two Handymax bulk carriers at the year-end, M/S Belnor (100%) and M/S Belstar (80%). The holding in Western Bulk Shipping ASA was sold for NOK 57.7 million in March 1999 (the accounting impact of this transaction was dealt with in the 1998 accounts).

M/S Belnor was employed on short time charters during the year, with T/C income averaging USD 7 500/day and running costs USD 2 900/day. The vessel spent 13 days off-hire for scheduled drydock.

M/S Belstar also spent the year on time charters, with T/C income averaging USD 7 500/day and running costs USD 2 900/day. The vessel did not spend any time off-hire.



# Ship management

| USD mill.                 | 1999 | 1998 | 1997 |
|---------------------------|------|------|------|
| Income                    | 0.6  | 2.1  | 2.5  |
| Operating result          | -0.2 | 0.4  | 0.1  |
| Number of ships (average) | 8    | 13   | 17   |

IUM Singapore Pte Ltd (IUM Singapore) and Belships Management AS in Oslo represent the group's technical and maritime expertise. Both companies focus on tankers and bulkers in line with the rest of the group and have amassed substantial management expertise in these segments. IUM handles the day-to-day operation of the vessels while Belships Management deals with insurance and claims.

Belships aims to provide a high-quality service at every level. IUM Singapore has been accredited under ISO 9002 for several years and was one of the very first companies to be certified under the Det Norske Veritas Safety, Environment and Pollution (SEP) Standard.

1999 saw IUM Singapore working actively to develop its working relationship with new partner IUM AS in Grimstad. The two are now working closely together on crewing, purchasing and the integration of communications systems. Considerable effort has also gone into marketing the two companies under a single IUM banner. Work on various projects is ongoing and it is hoped that the group can report progress in this area during the year.

The IUM group is responsible for the management of more than 50 vessels, including eight in Singapore. The company also has an agency operation in Singapore and takes on crewing duties on behalf of other shipping companies.

IUM Singapore managed to reduce operating costs both on land and at sea during the year. The devaluation of the Phillipine Peso in 1997/98 has helped to reduce crew costs. The combination of low price rises, a strong USD, lower insurance premiums and cost-conscious shipowners has kept vessel running costs at low levels in a weak freight market.



# **Key financial figures**

|      | USD 1 000  | 1999           | 1998           | 1997          |
|------|--|----------------|----------------|---------------|
|      | Income statement   |                |                |               |
|      | Operating income   | 39 059         | 53 831         | 82 178        |
|      | Operating result before sale of ships  | -1 636         | -5 272         | -2 957        |
|      | Operating result   | -1 636         | -6 486         | -642          |
|      | Result before taxes  | -7 232         | -24 234        | -6 006        |
|      | Net result for the year  | -6 196<br>     | -21 436        | -8 507        |
|      | Balance sheet  |                |                |               |
|      | Fixed assets   | 104 150        | 115 992        | 164 404       |
|      | Current assets   | 15 196         | 18 835         | 17 258        |
|      | Total assets   | 119 346        | 134 827        | 181 662       |
|      | Equity   | 24 182         | 28 755         | 66 497        |
|      | Provisions (ex. deferred taxes)  | 842            | 746            | 629           |
|      | Deferred taxes   | 0              | 0              | 1 839         |
|      | Long-term liabilities  | 87 966         | 95 256         | 103 945       |
|      | Short-term liabilities   | 6 356          | 10 070         | 8 752         |
|      | Total equity and liabilities   | 119 346        | 134 827        | 181 662       |
|      | Liquidity  |                |                |               |
|      | Liquid reserves at 31 December   | 8 516          | 6 300          | 10 607        |
|      | Cash flow  | -1 768         | -14 952        | 39            |
|      | Interest expense   | -6 275         | -7 448         | -7 582        |
|      | Interest coverage ratio  | -0.25          | -2.05          | 0.05          |
|      | Current ratio %  | 239.08         | 187.04         | 179.31        |
| _    | Net result ratio %   | -0.02          | -0.31          | 0.02          |
|      | Capital  |                |                |               |
|      | Share capital at 31 December   | 4 279          | 4 2 7 9        | 4 2 7 9       |
|      | Equity ratio %   | 20.26          | 21.33          | 35.54         |
|      | Return on total assets %   | 0.00           | -0.03          | 0.00          |
| Reti | Return on equity %   | -0.06          | -0.12          | -0.03         |
|      | Key figures shares   |                |                |               |
|      | Market price at 31 December USD  | 0.51           | 0.46           | 2.14          |
|      | Number of shares at 31 December 1000   | 14 483         | 14 483         | 14 483        |
|      | Average number of shares 1000  | 14 483         | 14 483         | 14 483        |
|      | Earnings per share USD Cash flow per share USD   | -0.43          | -1.48          | -0.59         |
|      | Cash flow per share USD Price/ earnings ratio  | -0.12<br>-1.20 | -1.03<br>-0.31 | 0.00<br>-3.65 |
|      | Price/ earnings ratio  Price/ cash flow ratio  | -4.20          | -0.45          | 797.61        |
|      |  |                |                |               |
|      | Bank deposits  Net result for the year + depreciation and write-down + change deferred taxes - | · minoritv int | erests         |               |
|      | + unrealised currency exchange loss  |                |                |               |
|      | Result before taxes + interest expense + unrealised currency exchange loss / inte              | rest expense   |                |               |
|      |  |                |                |               |

Current assets in percent of short-term liabilities

Result before taxes + interest expense/ operating income Result before taxes + interest expense/ average total capital 6 Result before taxes + interest experience.
7 Net result for the yearl average equity

## The Belships share

#### SHAREHOLDER POLICY

Belships wants to obtain the most appropriate price for the company's shares by effective and profitable management of the company's resources. A competitive yield is to be obtained by increasing the value of the company's shares and a dividend distribution that is in relation to the company's results and future prospects. Our clear objective is that the Belships share will be an interesting and competitive investment option. The company keeps the Oslo Stock Exchange, the share market and shareholders continuously informed through interim reports, annual reports and notifications of important developments. Belships regards up-to-date and accurate information as necessary for the share to obtain a price that reflects the company's underlying value and future prospects. When there is an increase in share capital with an issue of new shares for a cash payment, the company's shareholders will have pre-emption rights to the new issue. The board will propose a private placement or share issue as a settlement in connection with investments only when this takes account of existing shareholders' long-term interests.

#### RISK

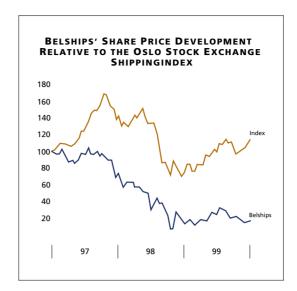
The following RISK amounts have been established: The alternative entry value as at 1 January 1992 is 34.13.

| per 1 January 2000 (estimate) | 0.00 NOK  |
|-------------------------------|-----------|
| per 1 January 1999            | 0.00 NOK  |
| per 1 January 1998            | 0.00 NOK  |
| per 1 January 1997            | -0.30 NOK |
| per 1 January 1996            | -0.50 NOK |
| per 1 January 1995            | -0.55 NOK |
| per 1 January 1994            | -0.50 NOK |
| per 1 January 1993            | -1.00 NOK |
|                               |           |

#### THE SHARE CAPITAL

Belships' share capital amounts to NOK  $28\,966\,000$  divided into  $14\,483\,000$  shares with a face value of NOK 2.00. The development of Belships' share capital in recent years is shown in the table below.

At the general meeting on 20 May 1999 the board received authorisation to issue up to 4 million new shares. This authorisation has not been used. At the same annual general meeting the board received authorisation to issue up to 250 000 share options to employees. In total, options to purchace 167 000 shares at NOK 5,50 per share have been issued. The options must be declared before the next annual general meeting.



#### SHARE PRICE PERFORMANCE AND LIQUIDITY

Throughout 1999 the price performance of the Belships share has been positive, but the traded volume low. We consider that the performance of the Belships share does not reflect the underlying value of the company and we will increase our efforts so that the company's share obtains a more accurate price on the market and the share becomes an interesting and competitive investment option. The volume traded during the course of the year corresponds to 6.8% of the company's shares. The main shareholders percentage at 31 December 1999 was 59%, which is the same as at the end of 1998. The number of market days on which the Belships share was traded was 77 in 1999 compared with 84 in 1998.

As the market value of the company is below NOK  $300\,\mathrm{million}$ , the Belships share was quoted on the SMB list as from January 2000.

| Year | Turnover<br>NOK mill. | Turnover in shares | Number of transactions | Number of days traded |
|------|-----------------------|--------------------|------------------------|-----------------------|
| 1995 | 65.6                  | 2 694 000          | 761                    | 192 of 251            |
| 1996 | 138.7                 | 6 489 000          | 797                    | 211 of 250            |
| 1997 | 63.3                  | 3 137 000          | 405                    | 152 of 250            |
| 1998 | 18.6                  | 1 926 000          | 179                    | 84 of 251             |
| 1999 | 4.2                   | 988 000            | 196                    | 77 of 252             |

#### SHARE CAPITAL DEVELOPMENT

|      |                    |           | Share     | Number     | Share      |
|------|--------------------|-----------|-----------|------------|------------|
| Year | Type of change     | Amount    | par value | of shares  | capital    |
| 1935 | Founded            | 1 650 000 | 100.00    | 16 500     | 1 650 000  |
| 1968 | Bonus issue        | 1 650 000 | 100.00    | 33 000     | 3 300 000  |
| 1989 | Share split        | 0         | 10.00     | 330 000    | 3 300 000  |
| 1991 | Bonus issue 1:1    | 3 300 000 | 10.00     | 660 000    | 6 600 000  |
|      | Share split 5:1    | 0         | 2.00      | 3 300 000  | 6 600 000  |
| 1993 | Bonus issue 1:1    | 6 600 000 | 2.00      | 6 600 000  | 13 200 000 |
|      | Private placements | 9 724 000 | 2.00      | 11 462 000 | 22 924 000 |
| 1994 | Private placement  | 234 000   | 2.00      | 11 579 000 | 23 158 000 |
| 1995 | Private placement  | 4 000 000 | 2.00      | 13 579 000 | 27 158 000 |
| 1996 | Private placement  | 1 808 000 | 2.00      | 14 483 000 | 28 966 000 |



# Fleet list

| <b>Per 31 December 1999</b><br>Ship | Ownership | Built year    | Dwt                 |                   | Operation             | Option                   |
|-------------------------------------|-----------|---------------|---------------------|-------------------|-----------------------|--------------------------|
| Product tank / OBO                  |           |               |                     |                   |                       |                          |
| M/T Belgrace                        | 63%       | 1984/87       | 40 900              |                   | Spot                  |                          |
| M/T Urai                            | 20%       | 1995          | 28 500              | В                 | /B to 09/10           |                          |
| M/S Belguardian                     | 20%       | 1987          | 43 500              |                   | Spot                  |                          |
| M/S Belgallantry                    | 20%       | 1987          | 43 500              |                   | Spot                  |                          |
| M/S Belgreeting                     | 20%       | 1987          | 43 500              |                   | Spot                  |                          |
| Gas                                 |           |               |                     |                   |                       |                          |
| M/T Lanrick                         | 60%       | 1992          | 3 215 cbm           | ٦                 | C/C to 04/01          |                          |
| M/T Ettrick                         | 60%       | 1991          | 3 215 cbm           | ٦                 | /C to 10/00           |                          |
| M/T Traquair                        | 60%       | 1982          | 6 616 cbm           |                   | Pool                  |                          |
| M/T Yarrow                          | 60%       | 1982          | 6 568 cbm           |                   | Pool                  |                          |
| M/T Eildon                          | 60%       | 1982          | 6 077 cbm           |                   | Pool                  |                          |
| M/T Quentin                         | 60%       | 1977          | 2 280 cbm           |                   | 7/C to 09/00          |                          |
| Capesize bulk                       |           |               |                     |                   |                       |                          |
| M/S Belmaj                          | 25%       | 1990          | 149 516             | T                 | /C to 09/00           |                          |
| Panmax bulk, chartered tonnage      |           |               |                     |                   |                       |                          |
| M/S Mui Kim                         |           | 1989          | 68 774              |                   | /C to 12/00           |                          |
| M/S Nol Aldebaran                   |           | 1984          | 66 822              | T                 | /C to 08/00           | 08/01                    |
| M/S Nol Altair                      |           | 1983          | 66 764              | T                 | /C to 09/00           | 09/01                    |
| Handymax bulk                       |           |               |                     |                   |                       |                          |
| M/S Belnor                          | 100%      | 1996          | 47 600              | T                 | /C to 04/00           |                          |
| M/S Belstar                         | 80%       | 1992          | 43 400              | T/C to 03/00      |                       |                          |
| Ships under commercial management   |           |               |                     |                   |                       |                          |
| M/T Magnolia                        |           | 1983          | 84 656              | Т                 | /C to 07/00           |                          |
|                                     |           |               |                     |                   |                       |                          |
| Number of ships                     |           |               |                     |                   |                       |                          |
| Туре                                |           | Owned tonnage | External management | Chartered tonnage | Commercial management | Tota<br>fleet            |
| Handysize product tank / OBO        |           | 1.4           | 0.8                 |                   | 2.8                   | 5.0                      |
|                                     |           | 3.6           |                     |                   | 2.4                   | 6.0                      |
| Gas                                 |           | 5.0           |                     |                   |                       |                          |
| Capesize bulk                       |           | 0.3           |                     |                   | 0.7                   | 1.0                      |
| Capesize bulk                       |           |               |                     | 3.0               | 0.7                   |                          |
| Capesize bulk<br>Panmax bulk        |           |               |                     | 3.0               | 0.7                   | 3.0                      |
|                                     |           | 0.3           |                     | 3.0               |                       | 1.0<br>3.0<br>2.0<br>1.0 |

# **Organisation**

#### BELSHIPS ASA

BOARD OF DIRECTORS
Asbjørn Larsen, Chairman
Sverre Jørgen Tidemand
James Stove Lorentzen
Åsmund Simonsen
Hans Peter Jebsen
Chris Rytter jr.

MANAGEMENT Sverre Jørgen Tidemand, *Managing director* Jo Eric von Koss, *Financial director* 

Einar Skogstad, Commercial director

FINANCE / ACCOUNTING
Osvald Fossholm, Financial manager
Edwin Johansen, Accounting manager

BELSHIPS TRADING AS

(PANMAX / CAPESIZE BULK)

James Stove Lorentzen, Managing director Tor Lauritzsen, Operation manager Dag Storheill, Operation Ove B. Staurset, Accounting manager

**BELSHIPS TANKERS AS** 

(HANDYSIZE PRODUCT)

Stein H. Runsbech, Chartering manager Per S. Kleppe, Chartering Tor Lauritzsen, Operation manager Dag Storheill, Operation Ove B. Staurset, Accounting manager

**BELSHIPS MANAGEMENT AS** 

(INSURANCE)

Trine L. Kjellsby, Insurance manager

BELSHIPS TRADING ASIA PTE LTD

(PANMAX / CAPESIZE BULK, SINGAPORE)

Anders Zorn, Commercial director

BELSHIPS TANKERS FAR EAST PTE LTD

(TANK, SINGAPORE)

Terje Schau, Managing director

BELSHIPS (INDIA)

(REPRESENTATIVE)

Lalit Badhwar, Managing director

GIBSON GAS TANKERS LTD

(GAS, EDINBURGH)

Chris Spencer, *Managing director* Stuart Rae, *Financial manager* 

IUM SINGAPORE PTE LTD

(SHIPMANAGEMENT, SINGAPORE)

James Stove Lorentzen, *Managing director* Yap Soon Huat, *Technical manager* Anthony Sng, *Financial manager* 

## **Articles of Association**

#### Adopted by the statutory general meeting on 7 October 1935, last amended 20 May 1999

- The name of the company is Belships ASA. The company is a public limited company.
- The company's registered business office is in Oslo. §2
- The objective of the company is shipping, charter brokerage and purchase and sale of vessels, offshore operations, participation in the exploration for and the production of petroleum, trade and industry as well as participation in companies of any sort with similar objectives.
- The company's share capital is NOK 28 966 000 distributed between 14 483 000 registered, fully paid-up shares with a nominal value of NOK 2.
- The company's board consists of three (3) to seven (7) members, possibly with deputies depending on the decision of the general meeting. Each year the board elects a chairman among the board members.

The company is bound by the joint signatures of two (2) members of the board or by the signature of the managing director alone provided that he/she is a member of the board.

The board may authorise others to sign on behalf of the company per procurationem.

The managing director is appointed by the board.

- §6 An ordinary general meeting of the company shall be held before the end of June each year. The ordinary general meeting shall consider and decide on the following matters:
  - 1. Approval of the annual accounts and the annual report, including the distribution of dividends.
  - 2. Other matters which are required by law or the Articles of Association to be dealt with by the general meeting.
- The company's shares shall be registered with the Norwegian Central Securities Depository (VPS).

Dividends are to be disbursed to persons registered as shareholders on the day that the dividend is agreed upon.

In the notice of the general meeting, it may be decided that shareholders who wish to take part in the general meeting, either in person or by proxy, must notify the company to this effect by a deadline of up to two (2) days before the general meeting, stating the number of shares they represent, and where appropriate who will be acting as proxy and on behalf of how many shares.

# Terms and expressions

#### **Biffex**

Baltic International Freight Futures Exchange (London) – Exchange for trading future contracts based on the index of dry bulk freight-rates

#### **Capesize**

Vessel exceeding 80 000 dwt

#### Charterer

Hirer of a vessel

#### Charterhire

Hire expenses for a ship

#### **Charterparty**

An agreement to hire a vessel

#### **Dry bulk**

Cargo as grain, coal, ore or steel

#### Dwt

Dead weight tons – The maximum weight a vessel can carry as cargo and stores

#### **Handymax**

Vessels between 35 000 and 55 000 dwt

#### **Handysize**

Vessels between 10 000 and 55 000 dwt

## **Income on T/C-basis**

Freight income after deduction of all voyage related expenses such as loading- and discharging expenses, bunkers etc.

#### LPG vessels

Vessels for transportation of liquid gas refrigirated to minus 48 degrees Celcius.

#### **OBO-carriers**

Vessels for carrying oil and oil products or drycargo as grain, coal and ore (Oil - Bulk - Ore)

## Off-hire

The period during which a vessel is temporarily out of operation in relation to the terms of the relevant charterparty with a loss of agreed hire under this as a consequence

#### **Operating expenses**

Crew expenses and all expenses in connection with vessel's technical operation including insurance

#### **Operator**

The holder of a freight contract with a cargo shipper and/or the manager of tonnage

#### **Panmax**

Vessels between 55 000 and 80 000 dwt

#### Poo

A joint sailing agreement

#### **Product**

Refined oilproducts

#### **Spot market**

Markets for vessels operating on a tramp basis

#### **Time Charter (T/C)**

An agreement to let a vessel which is manned and ready for operation for an agreed period



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