



Helping the World recycle!





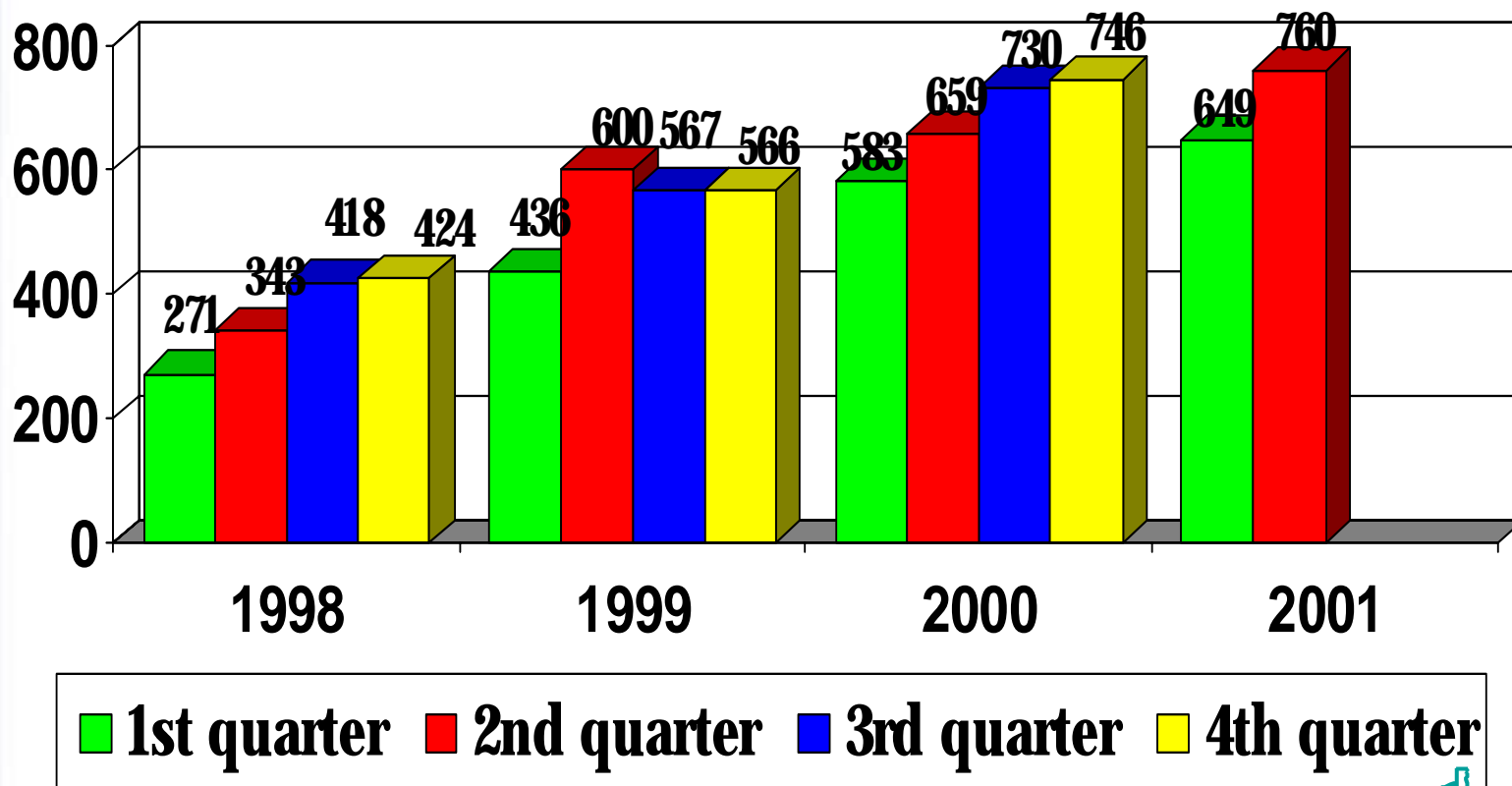
Second Quarter 2001

Financial Highlights

2nd Quarter 2001

- **Operating revenues 760 MNOK, up 15%**
 - Europe 227 MNOK, down 1%
 - NorthAmerica 446 MNOK, up 4%
 - South America 117 MNOK, new
- **Profit before taxes 132 MNOK, up 18%**
- **Earnings per share 0,46 NOK, up 7%**
- **Total assets 3.541 MNOK**

Revenues by Quarter TOMRA Group

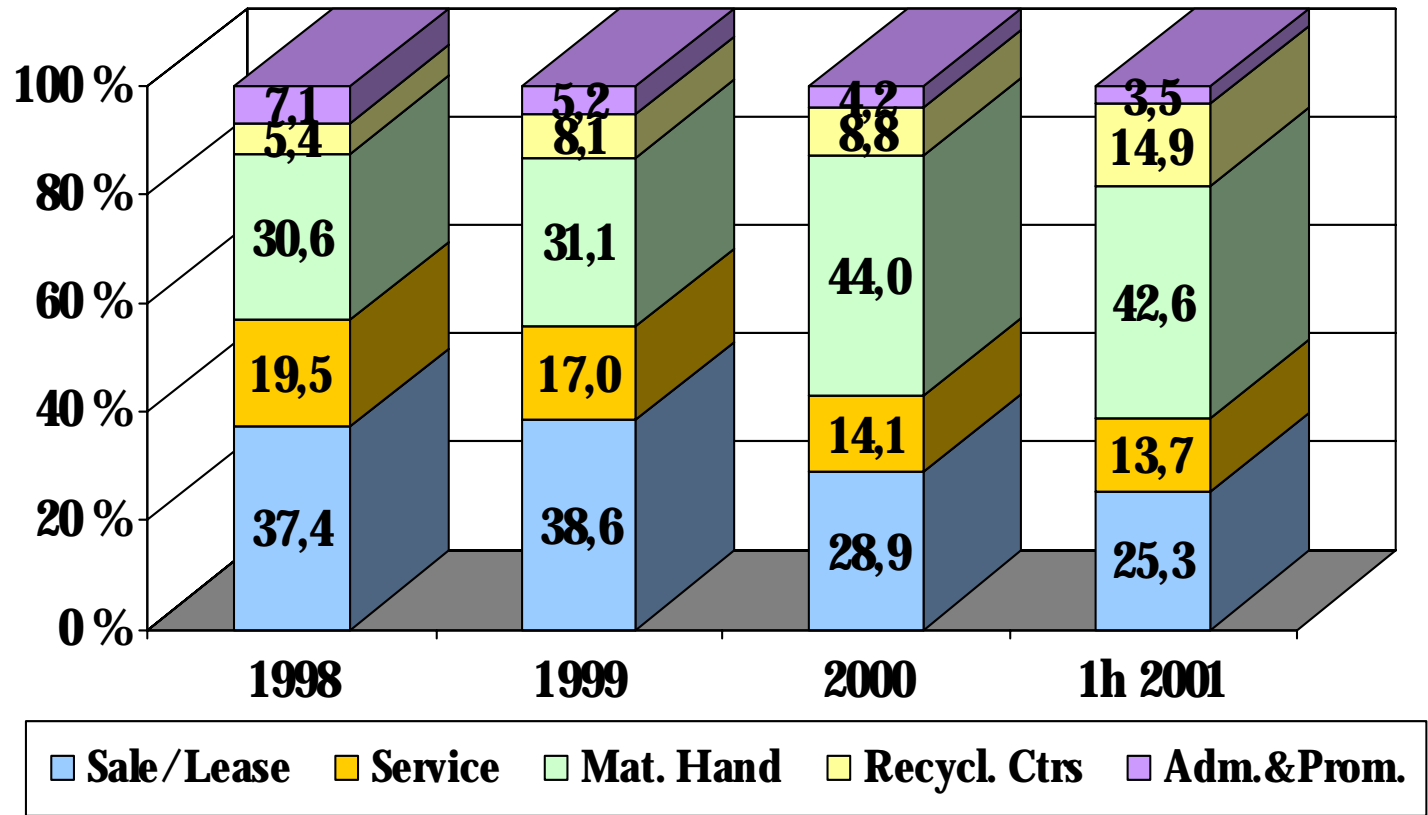


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Revenues by Activity

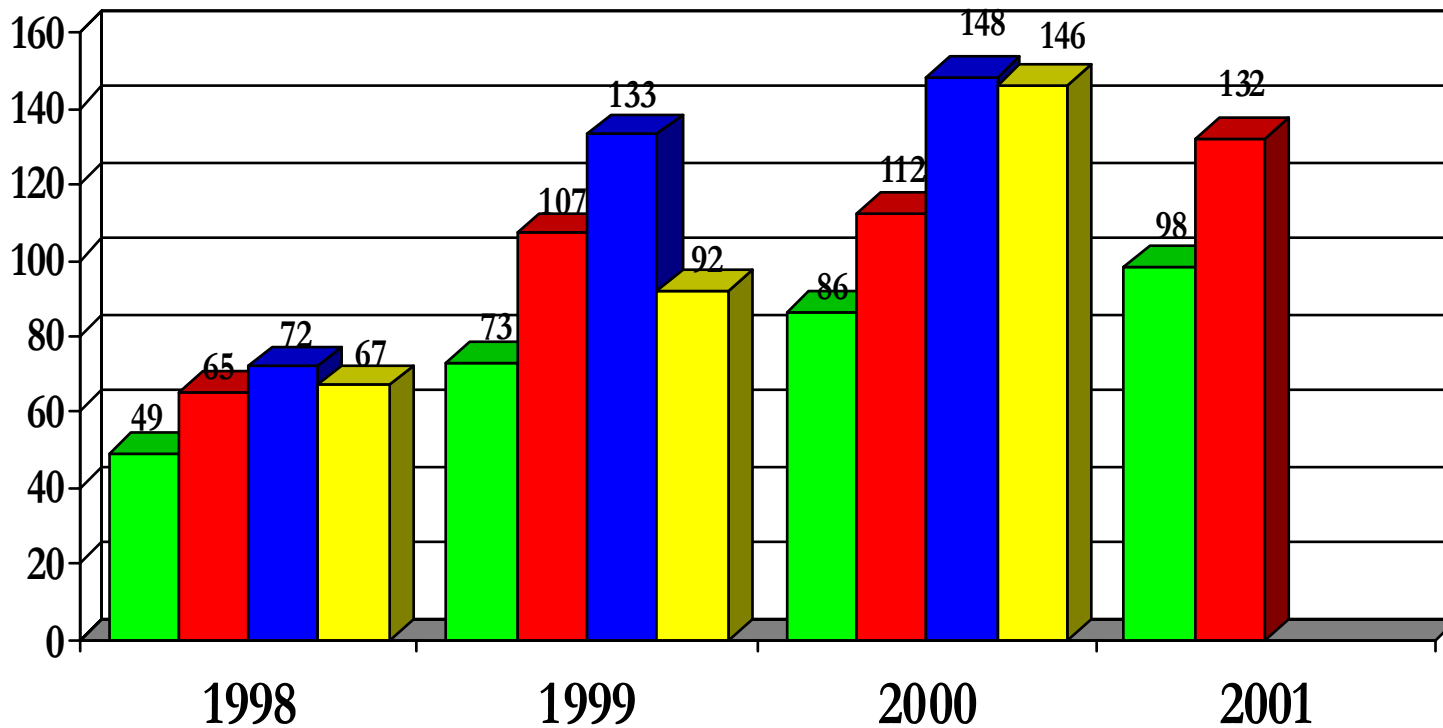
	Europe		North America		South America	
	1h01	1h00	1h01	1h00	1h01	1h00
Sales, Lease	280	323	74	68	2	1
Service	131	110	62	58	-	-
Recycl.Centers	-	-	140	115	70	-
Adm. & Prom.	8	8	42	40	-	-
Mat. Handling	-	-	554	519	45	-
Total	419	441	872	800	117	1

Business Activities



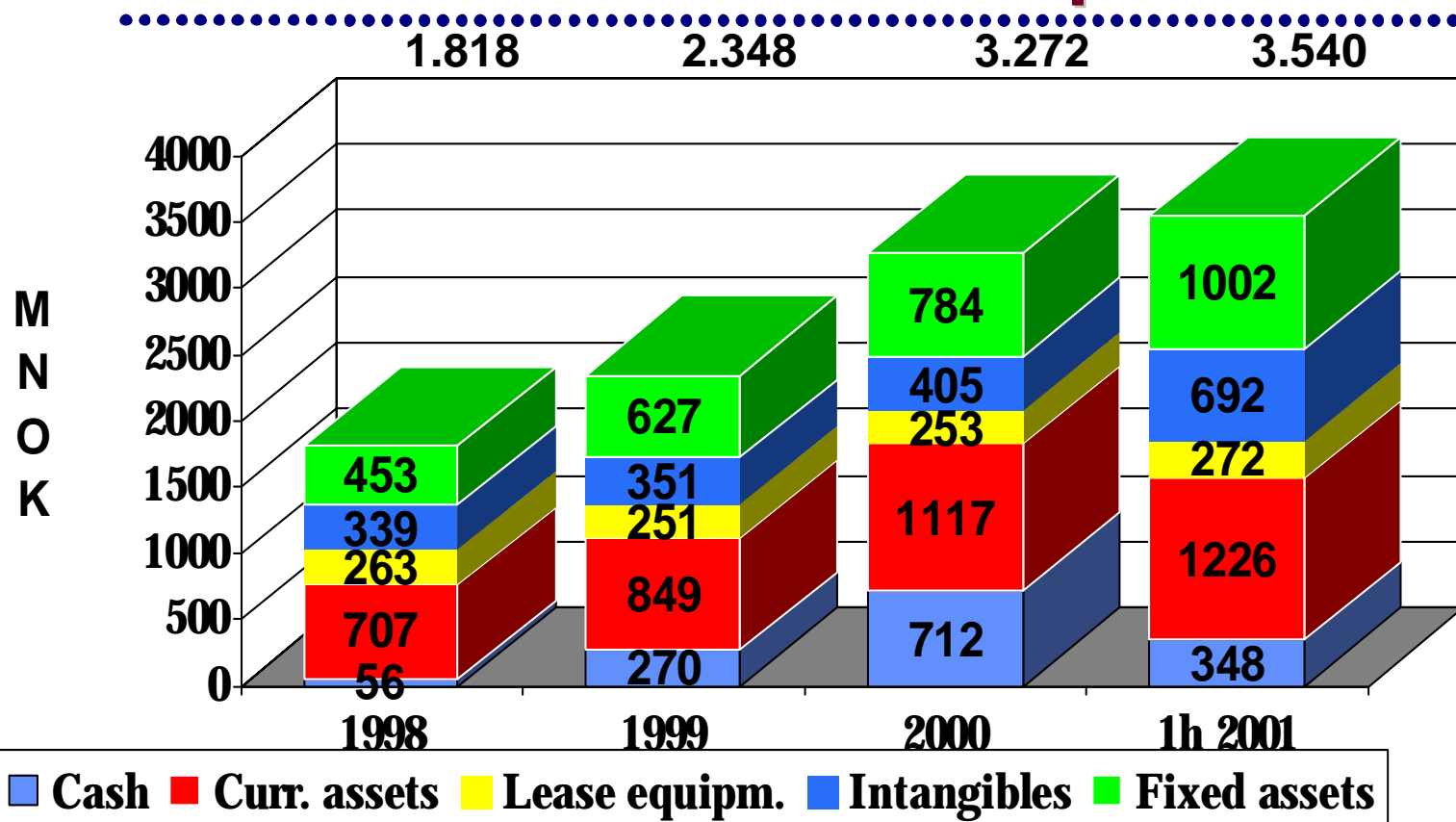
Ordinary Profit Before Taxes TOMRA Group

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■ 1st quarter ■ 2nd quarter ■ 3rd quarter ■ 4th quarter

Total Assets TOMRA Group



The Company's Major Shareholders

Registered 29.06.2001

		Shares	Ownership
1.	Chase Manhattan Bank -UK Clients	17.862.861	10.02%
2.	State Street Bank	10.787.698	6.05%
3.	Chase Manhattan Bank - US Clients	6.689.472	3.75%
4.	CDC IXIX c/o Sparebanken Nor	5.440.000	3.05%
5.	Folketrygdfondet	4.300.000	2.41%
6.	Clearstream Banking Kundendepot	3.991.244	2.24%
7.	Euroclear Bank S.A.	3.891.327	2.18%
8.	Chase Manhattan Bank - Luxembourg	3.585.153	2.01%
9.	KLP Forsikring Aksje	3.376.650	1.89%
10.	HSBC Bank Plc clients' account 15%	3.252.753	1.82%
	TOTAL	63.177.158	35.46%
	Other shareholders	114.994.501	64.54%
	Total (5.277 shareholders)	178.171.659	100.00%

Total foreign ownership 73.94%

The Company's Shares & Shareholders

Registered 29.06.2001

		Shares	%	Shareholders
1.	NORWAY	46.423.665	26.05	4458
2.	USA	32.560.096	18.27	217
3.	GREAT BRITAIN	30.538.302	17.13	70
4.	LUXEMBOURG	18.846.735	10.57	55
5.	FRANCE	12.759.396	7.16	19
6.	BELGIUM	8.141.384	4.56	18
7.	DENMARK	8.033.198	4.50	44
8.	GERMANY	4.273.348	2.39	73
9.	SWITZERLAND	4.039.107	2.26	17
10.	SWEDEN	4.014.221	2.25	88
	TOTAL	169.629.452	95.21	5.059

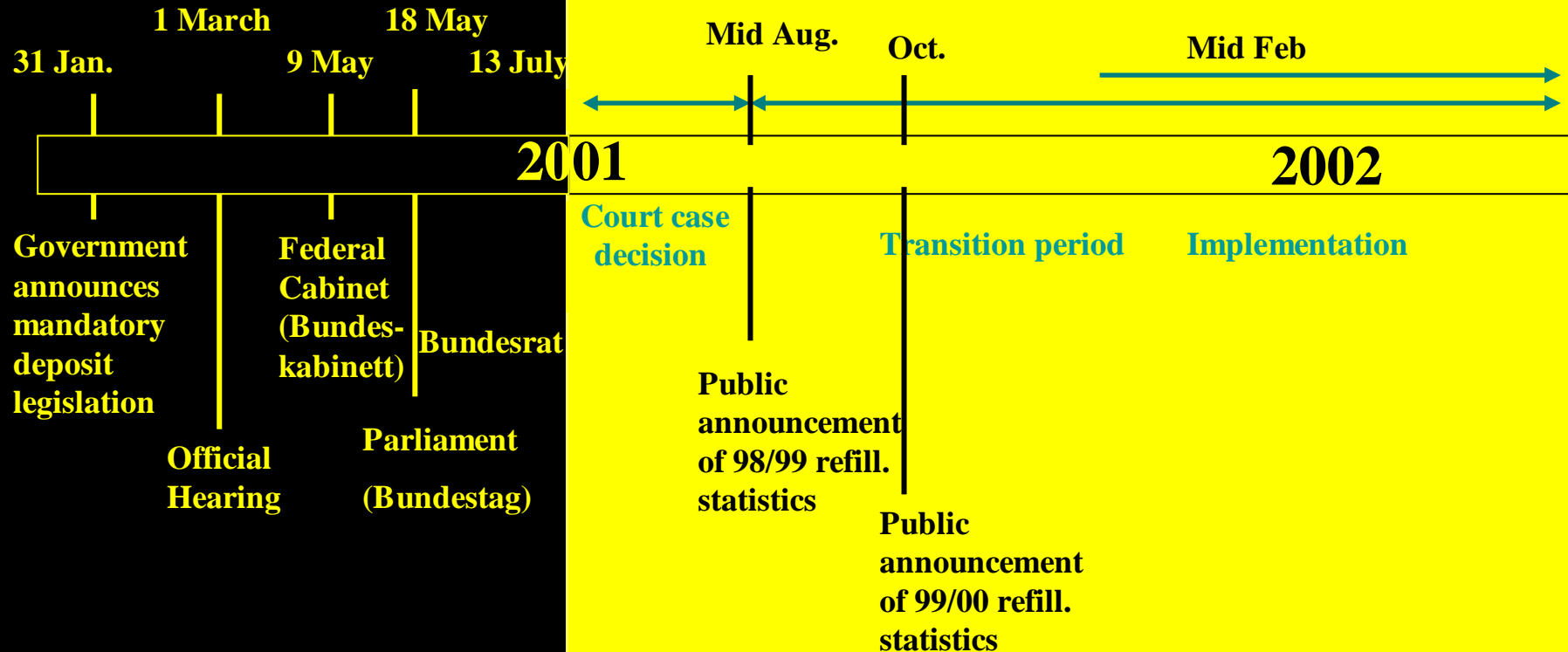
BU Europe Revenues by Market

Figures in NOKm	1h01	1h00
Norway	45	45
Sweden	63	67
Finland	41	47
Denmark	29	40
Germany	91	115
The Netherlands	88	65
Austria	22	32
Switzerland	21	23
Belgium	17	5
Other markets	2	2
Total BU Europe	419	441

Highlights - Europe

- **The German “Bundesrat” did not support the amendment to the 1991/98 Packaging Ordinance, but deposit on non-refillable containers is expected to be announced before mid Aug, 2001 under existing law**

Political/Legal Process



Refillable Quota 1991-99

Beverage	1991	1992	1996	1997	1998	1999*
Total	71,69	73,54	72,21	71,35	70,13	68,68
Water	91,33	90,25	88,68	88,31	87,44	85,21
Still Drinks	34,56	38,98	37,93	36,80	35,66	34,84
Carbonated Soft Drinks	73,72	76,54	77,50	77,76	77,02	74,8
Beer	82,16	82,37	79,02	77,88	76,14	74,9
Wine	28,63	26,37	28,66	28,55	26,2	26,56

* Figures not yet officially announced

Deposit Packaging Mix

Packaging in Million units	GPO 1991/98	Rejected Proposal
Glass	1.507	3.731
PET	971	1.397
Cans	4.876	7.636
Total non-refillable	7.354	12.764
Refillable Containers	~23.800	~23.800
Total Deposit Containers	~31.000	~36.500

TOMRA "Bravo"



Highlights - Europe

- The German “Bundesrat” did not support the amendment to the 1991/98 Packaging Ordinance, but deposit on non-refillable containers is expected to be announced before mid Aug, 2001 under existing law
- **Dutch agreement to introduce recovery system for non-refillable beverage containers January 1, 2003**

Highlights - Europe

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- **Israel introduces deposit October 1, 2001**

Highlights - Europe

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- **Dansk ReturSystem (DRS) preparations in progress. 400 MNOK investments expected over 2-3 years**

Highlights - Europe

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- Dansk ReturSystem (DRS) preparations in progress. 400 MNOK investments expected over 2-3 years
- **Taking over Eleiko Sanera's activities in Sweden. 1000 RVMs installed.**

Highlights - North America

- **Revenues of 872 MNOK (+9%)**

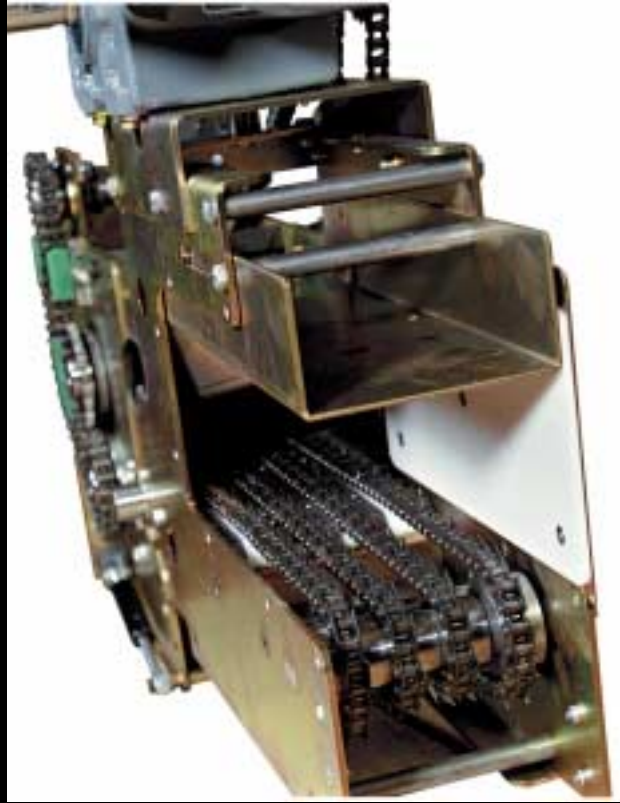
BU North America Sales by Market

Figures in NOKm	1h01	1h00
New York	232	210
Connecticut	40	39
Massachusetts	54	42
Michigan	119	98
California	329	328
Non deposit states	51	60
Canada	44	20
Others	3	3
Total BU America	872	800

Highlights - North America

- Revenues of 872 MNOK (+9%)
- **Tomra HCp/Tomra 83, designed for high volume returns, to be released in selected markets during 3rd quarter**







Highlights - North America

- Revenues of 872 MNOK (+9%)
- Tomra HCp/Tomra 83, designed for high volume returns, to be released in selected markets during 3rd quarter
- **New scrap aluminum supply agreement signed with WMG on 30 April. WR selling process still in progress**

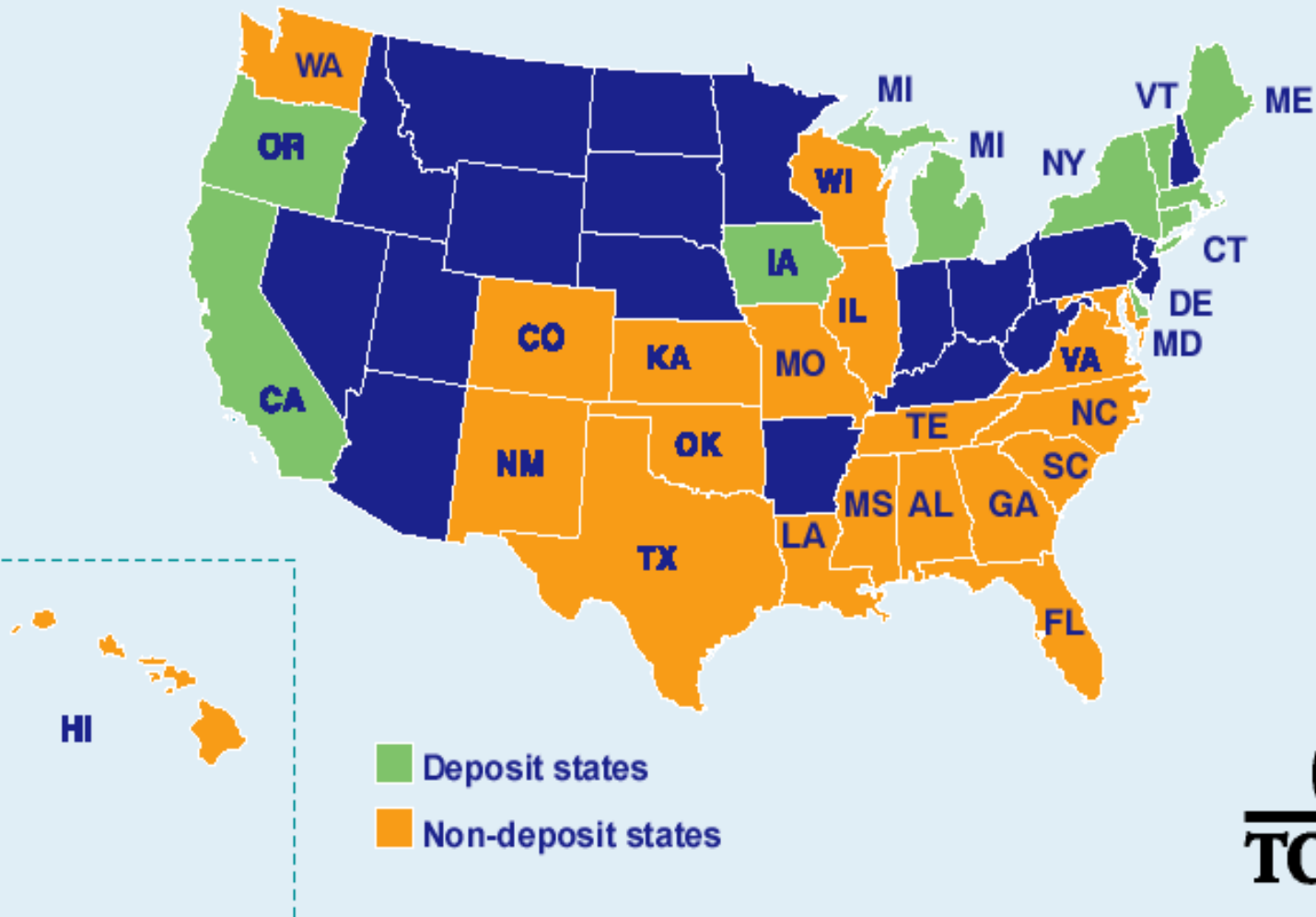
California/West Coast Highlights

- **rePlanet progressing on schedule**
 - Center conversions
 - Volume development
- **Low recycling rates (62%) has led to a state financed marketing campaign**
- **New CZ President in place as of May**
- **UBC scrap prices continued at low level**
- **Continued weak development in the processing activities of the materials handling business – restructuring in progress**

California Processing Operations



US ACTIVITIES



Highlights - South America

- **Revenues of 117 MNOK of which 86 MNOK was recorded in Q2**

BU South America Sales by Market

Figures in NOKm	1h01	1h00
Brazil	115	-
Others	2	1
Total South America	117	1

Highlights - South America

- Revenues of 117 MNOK of which 86 MNOK was recorded in Q2
- **Two first RePlanet test-centers successfully opened in Rio de Janeiro in cooperation with AmBev (brewer) and Extra (supermarket)**
- **Six additional test-centers to be established before mid August**
- **BU South America President hired**

re PLANETA

AmBev Recicla Brasil

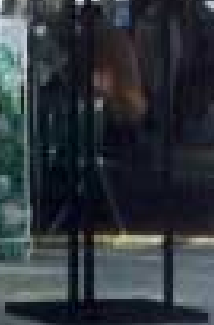
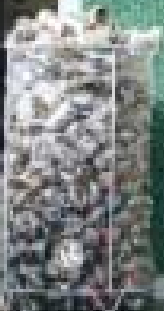
AmBev Recicla Brasil



extra
HIGIENIZADO

extra
HIGIENIZADO

Centro de Reciclagem





**NÃO JOGUE
ESTA CHANCE
NO LIXO.**



Q Summary

- **German deposit scenario still provides significant business opportunities**
- **South American activities in line with expectations**
- **Restructuring of processing operation on US West Coast in progress**
- **Major business opportunities expected from ongoing initiatives in Denmark, Holland and Israel**
- **RVM product portfolio strengthened through biggest development and launch program ever.**

1pm
achines

Recycling Center

Automated
7am-11pm
Machines

