### FortuneCity Reports 2001 Operating and Financial Results

## Net loss reduced 51% compared with 2000

### **Growth in Paid Services Spearheads turnaround**

March 28, 2002 - New York, NY - FortuneCity.com Inc. (Neuer Markt - FCT), (www.fortunecity.com), the Internet services company, today announced operating and financial results for the business year ending December 31, 2001.

### Overview

In 2001 FortuneCity dedicated itself to making sweeping changes to its business plan and conserving its financial resources. The focus of this transition was to reduce the Company's reliance on advertising revenue by building and selling subscription-based services. While FortuneCity began to shift its business model, many of its competitors disappeared. Today, the business is focused on three services, the sale and delivery of online advertising and interactive marketing services; the sale of web hosting solutions; and the sale of internet domain names and email services.

The online advertising sales group remained the largest contributor to revenue. The sales team was restructured during the later part of the year to sell advertising not only for the Company but also for third party publishers and websites. The Company believes that it can capitalize on the currently depressed online advertising sales market by representing third party online publishers. Many of the largest rep firms have retrenched or closed despite the continued increase in people using the internet and the time they spend online. The fact remains that the internet is and will continue to be an important advertising medium. Nevertheless, during 2001 the Company's revenue fell relative to the prior year.

The Ampira Hosting platform was launched during 2001 to sell web services including hosting, domain and email services. In parallel, the original FortuneCity free web homepage service offering was scaled back. In the first quarter of 2001, the Company acquired the web hosting and domain registration business iReg. This acquisition allowed FortuneCity to quickly enter the paid hosting market and to establish a base of paying customers. The Company has since developed an automated billing and provisioning system, which along with the existing storage and server infrastructure previously used for the free services, will allow it to efficiently grow the shared server hosting customer base with minimal additional capital expenditure. The original FortuneCity continues to offer a scaled back free web hosting service supported by advertising. The advertising impressions are used to promote the new paid service offerings and are sold as part of the Ampira Media network.

## Revenues

Total revenues for 2001 decreased 61% to \$ 4.5 million from \$ 11.5 million in 2000. Revenues in 4Q2001 were \$ 0.8 million compared with \$ 2.5 million in 4Q2000. Revenues were negatively impacted in 4Q2001 due to the continued slowdown in online advertising. Revenues from advertising related sales represented 88% of total revenue. New subscription services represented 11% of total revenue in 2001 as compared to 0% in 2000.

#### **Net Loss**

Net loss without the restructuring charges for the year ended December 31, 2001 was US\$ 17.7 million, compared with US\$ 36.3 million in the prior year. The net loss before restructuring and impairment charges for the three months ended December 31, 2001 decreased 56% from US\$ 8.0 million in the comparable period in 2000 to US\$ 3.5 million. The decrease in the net loss was primarily attributed to the reduction in salaries and related costs and a reduction in the bandwidth expense.

#### **Cash Position and Burn Rate**

At December 31, 2001 FortuneCity's Consolidated Balance Sheet included \$ 8.7 million in cash, cash equivalents and short-term investments. Also, the Company continues to be virtually debt free.

The Company consumed 49% less cash in the 4Q2001 as compared to the 1Q2001: \$ 2.4 million in 4Q2001 compared to \$ 3.2 million in the 3Q2001, \$ 3.0 in 2Q2001 and \$ 4.7 in 1Q2001. As a result of the reorganization, reduction in marketing expenditures and other efficiency improving measures, the Company anticipates a further reduction in its quarterly cash consumption.

The Company anticipates that for the year 2002 as a whole, its cash consumption will continue to be reduced. A number of significant cost reduction plans are being implemented presently that should continue this trend. The total number of employees has fallen from 149 at year-end 2000 to 47 at December 31, 2001.

# FORTUNECITY.COM INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2001 AND 2000 (in U.S. dollars)

ASSETS	2001	2000
CURRENT ASSETS: Cash and cash equivalents Short-term investments Accounts receivable, net of allowance for doubtful accounts of \$362,126 and \$270,552, respectively Prepaid expenses and other current assets Total current assets	\$ 8,334,224 316,400 497,611 326,796 9,475,031	\$ 4,711,141 17,244,061 2,279,777 736,846 24,971,825
INVESTMENTS IN AFFILIATES	234,851	1,160,651
PROPERTY AND EQUIPMENT, net of accumulated depreciation and amortization of \$8,322,362 and \$4,794,729, respectively	4,295,625	9,802,805
GOODWILL AND OTHER INTANGIBLES, net of accumulated amortization of \$5,052,909 and \$4,746,978, respectively Total assets	5,223,331 \$ 19,228,838	15,613,463 \$ 51,548,744
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES: Accounts payable Accrued expenses Capital lease obligations Other current liabilities Total current liabilities	\$ 870,842 1,428,720 87,591 <u>986,600</u> 3,373,753	\$ 2,582,629 3,943,277 100,270 1,721,118 8,347,294
LONG-TERM LIABILITIES: Capital lease obligations Other long-term liabilities Total liabilities	32,808 <u>456,090</u> <u>3,862,651</u>	117,750 382,005 8,847,049
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY: Common stock; \$.01 par value; 80,000,000 shares authorized; 30,518,841 and 30,478,835 shares issued and outstanding, respectively Treasury stock; 363,815 and 3,299,961 shares, respectively Additional paid-in capital Accumulated deficit Deferred compensation	305,189 (402,661) 119,649,915 (101,446,080)	304,789 (3,652,313) 120,913,703 (73,152,884) (76,605)
Accumulated other comprehensive loss  Total stockholders' equity  Total liabilities and stockholders' equity	(2,740,176) 15,366,187 \$ 19,228,838	(1,634,995) 42,701,695 \$ 51,548,744

The accompanying notes are an integral part of these consolidated balance sheets.

# FORTUNECITY.COM INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000 (in U.S. dollars)

	2001	2000
REVENUES	\$4,495,693	\$11,498,970
COST OF REVENUES Gross (loss) profit	7,027,465 (2,531,772)	10,362,407 1,136,563
OPERATING EXPENSES: Sales and marketing Product development General and administrative Amortization of intangible assets Impairment of long-lived assets and restructuring costs Total operating expenses Operating loss	4,990,092 2,010,549 4,833,486 3,260,985 10,545,285 25,640,397 (28,172,169)	20,179,367 5,635,908 8,012,530 3,559,384 <u>5,453,716</u> <u>42,840,905</u> (41,704,342)
GAIN ON SALE OF SUBSIDIARIES, net INTEREST INCOME, net Loss before provision for income taxes and equity in losses of affiliates	171,799 483,759 (27,516,611)	- 1,869,600 (39,834,742)
EQUITY IN LOSSES OF AFFILIATE: Equity loss from operations Amortization of goodwill inherent in investment in affiliate Loss on sale of investment Net loss	(51,229) - ( <u>725,356</u> ) \$(28,293,196	(365,569) (1,007,016) (558,745) \$(41,766,072
NET LOSS PER SHARE, BASIC AND DILUTED	\$ (0.97)	\$ (1.41)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	29,224,535	29,576,167

The accompanying notes are an integral part of these consolidated statements.

# FORTUNECITY.COM INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000 (in U.S. dollars)

	2001	2000
CASH FLOWS FROM OPERATING ACTIVITIES:  Net loss  Adjustments to reconcile net loss to net cash used in operating	\$ (28,293,196)	\$ (41,766,072)
activities- Depreciation and amortization Amortization of intangibles and deferred compensation Equity in losses of affiliates and amortization of related	4,058,367 3,337,590	4,073,816 3,377,930
inherent goodwill (Gain) loss on disposal of assets/subsidiaries Loss on sale of investment Restructuring reserve and impairment charges Changes in operating assets and liabilities-	51,229 (80,503) 725,356 10,545,285	1,372,585 361,094 558,745 5,104,220
Decrease in- Accounts receivable Prepaid expenses and other current assets Other assets	1,737,675 410,453 -	708,588 583,176 -
(Decrease) increase in- Accounts payable Accrued expenses Other liabilities Net cash used in operating activities	(1,643,537) (2,757,573) 23,764 (11,885,090)	(844,581) (256,039) 316,112 (26,410,426)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment Restricted cash Acquisition of businesses, net of cash acquired Purchases of short-term investments Proceeds from maturity of short-term investments Proceeds from sale of investment in affiliate Investments in affiliates, net Net cash provided by investing activities	(318,675) - (150,000) (3,999,036) 20,926,697 200,000 (267,134) 16,391,852	(6,642,245) 383,750 (34,700) (68,872,987) 99,945,326 256,025 (182,817) 24,852,352
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from issuances of common stock, net of offering costs Proceeds from issuances of common stock warrants Proceeds from exercise of options Purchases of treasury stock Payments under long-term obligations Net cash used in financing activities	- 5,002 - (851,643) (846,641)	(1,004) - 103,575 (1,260,318) (418,956) (1,576,703)
EFFECTS OF FOREIGN EXCHANGE Increase (decrease) in cash and cash equivalents	(37,038) 3,623,083	(819,129) (3,953,906)
CASH AND CASH EQUIVALENTS, beginning of year	4,711,141	8,665,047
CASH AND CASH EQUIVALENTS, end of year	<u>\$ 8,334,224</u>	<u>\$ 4,711,141</u>

The accompanying notes are an integral part of these consolidated statements.