Quarterly Report

1/2002

- Profit improvement for Swedish companies in the Timber Group.
- Production at component factory in Mid-Norway shut down and staffing at Norwegian laminated timber division are being reduced. Both measures designed to adapt to changed market conditions.
- Activity level in Moelven Building Group expected to increase in second half of year.
- The Board anticipates a somewhat better profit picture this year compared to last year.



| | | 1 st Quarter | | | Total | |
|---------------------------------------|-----------|-------------------------|---------|---------|---------|---------|
| Profit and Loss Account | NOK mill. | 2002 | 2001 | 2000 | 2001 | 2000 |
| Operating revenues | | 1,132.6 | 1,100.6 | 1,126.0 | 4,516.4 | 4,745.9 |
| Depreciation | | 36.3 | 38.3 | 42.2 | 161.4 | 159.8 |
| Cost of goods sold | | 679.9 | 653.1 | 665.3 | 2,762.2 | 2,937.9 |
| Operating expenses | | 393.1 | 376.8 | 380.3 | 1,499.7 | 1,425.2 |
| Operating profit | | 23.3 | 32.4 | 38.2 | 92.7 | 223.0 |
| Income from associates | | 0.2 | 0.1 | 0.1 | 0.1 | 0.9 |
| Interest and other financial income | | 3.8 | 6.5 | 5.9 | 11.8 | 15.6 |
| Interest and other financial expenses | | -14.1 | -21.1 | -26.3 | -65.5 | -79.9 |
| Operating result before tax | | 13.2 | 17.9 | 17.9 | 39.1 | 159.6 |
| Estimated tax cost | | 3.7 | 5.0 | 4.8 | 12.7 | 24.3 |
| Minority interests | | 0.4 | 0.4 | -0.2 | 0.5 | 0.0 |
| Net profit | | 9.9 | 13.3 | 12.9 | 26.9 | 135.3 |
| Proforma, incl. Forestia AS for 2000. | | | | | | |
| Operating revenues | | 1,133 | 1,101 | 1,208 | 4,516 | 4,828 |
| Depreciation | | 36 | 38 | 43 | 161 | 160 |
| Cost of goods sold | | 1,074 | 1,031 | 1,127 | 4,262 | 4,445 |
| Operating profit/loss | | 23 | 31 | 38 | 93 | 223 |
| Net operating margin (in %) | | 2.0 | 2.8 | 3.1 | 2.1 | 4.6 |
| Gross operating margin (in %) | | 5.2 | 6.3 | 6.7 | 5.6 | 7.9 |

*) The figures for 2000 include Forestia AS (the timber industry business) from 17 January.

| | 31.03 | | | Per 31.12 | | |
|---|--------------|---------------|---------------|---------------|----------------|--|
| Balance Sheet NOK mill. | 2002 | 2001 | 2000* | 2001 | 2000 | |
| Intangible assets | 54.0 | 66.7 | 95.3 | 59.0 | 72.7 | |
| Tangible assets | 794.0 | 809.2 | 913.3 | 805.4 | 824.8 | |
| Financial assets | 143.3 | 178.0 | 150.4 | 147.6 | 177.3 | |
| Total fixed assets | 991.3 | 1,053.9 | 1,159.0 | 1,012.0 | 1,074.8 | |
| Stocks | 772.3 | 823.5 | 895.3 | 743.9 | 702.9 | |
| Receivables and deposits | 772.7 | 694.9 | 561.0 | 636.9 | 567.5 | |
| Total current assets | 1,545.0 | 1,518.4 | 1,456.3 | 1,380.8 | 1,270.4 | |
| Total assets | 2,536.3 | 2,572.3 | 2,615.3 | 2,392.8 | 2,345.2 | |
| Share capital* | 579.8 | 571.9 | 463.2 | 579.8 | 573.1 | |
| Other equity and capital | 308.6 | 312.9 | 385.4 | 299.1 | 305.7 | |
| Total equity | 888.4 | 884.8 | 848.6 | 878.9 | 878.8 | |
| Long-term liabilities | 952.8 | 931.3 | 980.2 | 816.7 | 795.3 | |
| Current liabilities | 695.1 | 756.2 | 786.5 | 697.2 | 671.1 | |
| Total liabilities | 1,647.9 | 1,687.5 | 1,766.7 | 1,513.9 | 1,466.4 | |
| Total equity and liabilities | 2,536.3 | 2,572.3 | 2,615.3 | 2,392.8 | 2,345.2 | |
| Net interest bearing debt | 803 | 775 | 1,121 | 772 | 719 | |
| Capital employed | 1,691 | 1,660 | 1,970 | 1,651 | 1,598 | |
| Working capital | 999 | 944 | 1,020 | 899 | 816 | |
| Changes in total equity for the Group | | | | | | |
| Opening balance Profit/loss | 878.9 9.9 | 878.8 13.3 | 629.1 12.9 | 878.8 26.9 | 629.1 135.3 | |
| Total from capital expansion | 9.9 | 0.0 | 12.9 | 26.9 | 135.3 | |
| Foreign currency translation | 0.0 | -5.0 | 11.9 | -8.0 | -2.8 | |
| Provisions for dividend | 0.0 | 0.0 | 0.0 | -29.7 | -41.7 | |
| Own shares | 0.0 | -1.9 | 0.0 | 11.4 | -35.6 | |
| Minority interests Changes for year/period | -0.4 9.5 | -0.4 6.0 | 0.2 219.5 | -0.5 0.1 | 0.0 249.7 | |
| Total equity | 888.4 | 884.8 | 848.6 | 878.9 | 878.8 | |

*119,042,384 shares at NOK 5.-, adjusted to account for 3,089,071 own shares.

The quarterly report has been prepared using the same accounting principles as those used in the annual accounts and according to NGAAP.

| | | 1 st Quarter | | | Total | |
|--|-----------|-------------------------|-------|--------|--------|--------|
| Cash Flow Statement | NOK mill. | 2002 | 2001 | 2000 | 2001 | 2000 |
| Net cash flow from operations | | -15.2 | -30.3 | 168.4 | 68.2 | 135.7 |
| Cash from operating profit | | 48.6 | 54.5 | 59.9 | 194.8 | 250.7 |
| Cash flow from working capital | | -63.8 | -84.8 | -228.3 | -126.6 | -115.0 |
| Cash flow from/to investments | | -9.0 | -26.7 | -22.5 | -101.9 | -78.7 |
| Cash flow from/to financing | | 73.7 | 93.6 | 179.3 | 15.7 | -24.4 |
| Net cash flow for the period | | 49.5 | 36.6 | -11.6 | -18.0 | 32.6 |
| Liquid funds | | 94.2 | 99.3 | 18.1 | 44.7 | 62.7 |
| Unutilised credit facilities | | 442.1 | 463.3 | 621.0 | 555.0 | 603.5 |
| Available liquid funds | | 536.3 | 562.6 | 639.1 | 599.7 | 666.2 |
| Add. net investm. as a result of acquisitions and sales: | | | | | | |
| Current assets | | 0.0 | 1.0 | 219.3 | 46.4 | 189.1 |
| Fixed assets | | 0.0 | 5.8 | 305.3 | 65.0 | 277.7 |
| Liquid funds | | 0.0 | 0.9 | 0.0 | 19.0 | 0.7 |
| Total assets | | 0.0 | 7.7 | 524.6 | 130.4 | 467.5 |
| Equity | | 0.0 | 2.3 | 194.5 | 31.0 | 201.2 |
| Interest bearing debt | | 0.0 | 0.0 | 124.5 | 37.0 | 77.0 |
| Interest free debt | | 0.0 | 5.4 | 205.6 | 62.4 | 189.3 |
| Total capital | | 0.0 | 7.7 | 524.6 | 130.4 | 467.5 |

2001: Acquisition of Kristiania Entreprenør AS, Aicher GmbH and Modulpoolen i Sandsjöfors AB. 2000: Acquisition of Forestia AS (the timber industry business). Sale of 40% share in Limtræ Danmark AS.



Quarterly in 2000 - 2002



Quarterly in 2000 - 2002

*) Includes a non-recurring income of NOK 34 mill. **) Includes NOK 39 million in non-recurring costs in connection with restructuring efforts.

| | | 1 st Quarter | | | Total | |
|---|-----------|-------------------------|-------------|-------------|-------------|-------------|
| Key figures | NOK mill. | 2002 | 2001 | 2000 | 2001 | 2000 |
| Net operating margin (in %) | | 2.1 | 2.9 | 3.4 | 2.1 | 4.7 |
| Gross operating margin (in %) | | 5.3 | 6.4 | 7.1 | 5.6 | 8.1 |
| Return on capital employed (in %) | | 5.6 | 7.9 | 8.5 | 5.7 | 15.3 |
| Earnings per share (in NOK) | | 0.09 | 0.12 | 0.11 | 0.23 | 1.16 |
| Cash flow per share (in NOK) | | 0.42 | 0.48 | 0.52 | 1.69 | 2.15 |
| Inv. in fixed assets, excl. acquisition (NOK mill.) | | 13 | 28 | 12 | 105 | 77 |
| Equity ratio (in%) | | 35.0 | 34.4 | 32.4 | 36.7 | 37.5 |
| Total oper. revenue outside Scandinavia (in %) | | 28 | 27 | 31 | 26 | 29 |
| Number of employees | | 3,094 | 3,034 | 3,160 | 3,149 | 3,046 |
| Number of shareholders | | 1,008 | 4,067 | 4,347 | 1,196 | 4,244 |
| Average number of shares | | 115 953 313 | 116 740 794 | 114 580 740 | 115 449 913 | 116 843 965 |

GROUP

Operating revenues and profit

The Group's operating revenues in the first quarter totalled NOK 1,132.6 million, compared to NOK 1,100.6 million for the same period last year. The increase is due to a high degree of capacity utilisation and an 8% increase in volume for the Group overall.

The Group's operating profit was NOK 23.3 million (32.4). The reduction is due to lower prices for several products produced by Moelven's Norwegian companies in the woodworking industry, which is primarily a consequence of a persisting strong Norwegian krone vis-à-vis the Swedish krona and the Euro.

Net financial expenses were NOK 10.3 million (14.6). The decrease is primarily due to the fact that the share of debt in Swedish kronas has increased and a reduced interest rate level in general. The profit after accounting for estimated taxes is NOK 9.5 million (12.9), which corresponds to NOK 0.09 per share (0.12).

The cash flow from operations was NOK 48.6 million (54.5), corresponding to NOK 0.42 per share (0.48).

At the end of the first quarter, there were 3,094 employees in the Group (3,034). The reason for the increase is that relatively work-intensive module production businesses were purchased at the end of last year.

Balance and financing

The amount of tied-up capital is at the same level as that of the previous year, and the total capital at the end of the first quarter totalled NOK 2,536.3 million (2,572.3). Capital employed amounted to NOK 1,691.5 million (1659.8), and the return on capital employed was 5.6% (7.9%). Equity totalled NOK 888.4 million (884.8), corresponding to an equity ratio of 35.0% (34.4%).

A total of NOK 13.3 million (27.7) was invested in fixed assets in the first quarter of the year, which represents a normal level for maintenance investments in existing facilities, but does not involve any substantial expansion of production capacity.

Net interest-bearing debt totalled NOK 803.1 million (775.0) and the liquidity reserve, including unutilised credit facilities, was NOK 536.3 million (562.6).

The liquidity reserve is satisfactory seen in relation to the normal seasonal variations in this line of business.

BUSINESS AREAS

TIMBER GROUP

Very little change has been registered in the first quarter in the international market for industrial spruce and pine timber, and the outlook in general seems to point to stable market conditions in the next few months. In general there is solid demand for most grades of timber. Producers and customers have limited stocks, and prices for spruce are showing signs of stabilising. Moelven's market share of wood-based building materials is developing favourably, especially in the Swedish market.

Operating revenues for the Moelven Timber Group in the first quarter was NOK 823.2 million (830.4). There is a slight reduction in sales of industrial timber as a result of the closing of two sawmills; however, this has been offset in large part by increased activity at other sawmills and the increase in sales of more processed products. Operating profit was NOK 14.5 million (22.3). It is primarily the Norwegian sawmills that are responsible for the weaker result, which is a consequence of the negative trend in the exchange rate. Production facilities were closed in the first quarter at the component factory in Mid-Norway, without this having a significant impact on the quarter's results. Staffing at the Norwegian laminated timber division was also reduced, and the organisation is working to adapt to a lower activity level.

BUILDING GROUP

1st Quarter

Activities in the commercial building market in Norway and Sweden in the first quarter were at a similar level compared to last year; however, there are signs of a slight weakening in sales, which is especially true of the

Total

Moelven Timber Group, Main Figures

| | | | | | 1 | | |
|-----------------------|-----------------|-------|-------|---------|---------|--|--|
| Main Figures | II. 2002 | 2001 | 2000 | 2001 | 2000 | | |
| Operating revenues | | | | | | | |
| Moelven Timber Group | 823.2 | 830.4 | 868.0 | 3,324.6 | 3,685.7 | | |
| Timber - sawmills | 605.5 | 652.9 | 684.0 | 2,398.9 | 2,723.3 | | |
| Wood - processing | 277.9 | 264.2 | 274.2 | 1,160.7 | 1,222.1 | | |
| Laminated Timber | 81.8 | 98.0 | 123.1 | 383.4 | 536.0 | | |
| Operating profit/loss | | | | | | | |
| Moelven Timber Group | 14.5 | 22.3 | 27.8 | 24.3 | 151.9 | | |
| Timber - sawmills | 15.3 | 21.9 | 29.7 | 1.2 | 94.1 | | |
| Wood - processing | 3.4 | 2.4 | -0.6 | 32.0 | 41.7 | | |
| Laminated Timber | -4.2 | -2.0 | -1.3 | -8.9 | 16.1 | | |

market for system interiors for offices. Orders on book for the businesses in the Moelven Building Group for the coming months are overall less than what is normal for this time of year.

The Norwegian office building market is taking a wait-and-see approach due to the announced reductions in investment tax rates later this year.

Operating income in the first quarter was NOK 315.7 million (277.2). The increase - compared to the year before - is due to an increase in deliveries of modular buildings from the plants in Sweden. Operating profit was NOK 13.2 million (11.3).

Other Businesses

This business area primarily involves costs associated with joint Group activities, and covers the Group's parent company, two units supplying joint services to Group businesses and certain smaller units that are not related at the Group's core business areas. Operating income in the first quarter totalled NOK 15.9 million (14.8), leaving an operating loss of NOK 4.4 million (-1.2).

Outlook

For the Moelven Timber Group, the market outlook internationally is stable, while the Group expects there to be a normal, seasonal increase in demand for wood-based building materials in the Scandinavian markets. Orders on book for the businesses in the Building Group in the coming months is lower than normal for this time of year; however, demand should increase in the second half of the year. The Board expects that the Group's end result for the year will be somewhat better than in previous years.

Moelv, 23 April 2002 Board of Moelven Industrier ASA

| Moelven Building Group, | | 1 st Quarter | | | Total | |
|--------------------------|-----------|-------------------------|-------|-------|---------|---------|
| Main Figures | NOK mill. | 2002 | 2001 | 2000 | 2001 | 2000 |
| Operating revenues | | | | | | |
| Moelven Building Group | | 315.7 | 277.2 | 259.6 | 1,230.0 | 1,094.3 |
| Modular Buildings | | 171.7 | 127.3 | 144.2 | 590.0 | 542.9 |
| Modular System Interiors | | 144.2 | 150.2 | 115.4 | 641.9 | 551.4 |
| Operating profit/loss | | | | | | |
| Moelven Building Group | | 13.2 | 11.3 | 16.0 | 71.9 | 71.0 |
| Modular Buildings | | 5.1 | 2.8 | 7.5 | 30.4 | 29.0 |
| Modular System Interiors | | 8.1 | 8.5 | 8.5 | 41.4 | 42.0 |

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Moelven Industrier is a Scandinavian manufacturing group that supplies products and associated services to the European building market. The main share of production takes place in Norway and Sweden, while top 25% of sales are to markets outside of Scandinavia. The Group's businesses have 3,100 employees, generating a total annual turnover of NOK 4.5 billion. The Group's close to fifty business units are organised into two business areas: the Moelven Timber Group and the Moelven Building Group.