STATOIL'S FOURTH QUARTER OPERATING AND FINANCIAL REVIEW AND PRELIMINARY FULL-YEAR RESULTS FOR 2002

Net income for the Statoil group in 2002 was NOK 16.8 billion compared with NOK 17.2 billion in 2001. In the fourth quarter of 2002, net income was NOK 4.5 billion compared to NOK 2.6 billion in the fourth quarter of 2001. Return on average capital employed (ROACE) (1) in 2002 was 14.9 per cent, compared to 19.9 per cent in 2001. Adjusted for special items (2) the rate of return in 2002 was 14.8 per cent compared with 17.6 per cent in 2001. Normalised return on average capital employed in 2002 was 10.8 per cent compared to 9.4 per cent in 2001.

Earnings per share were NOK 7.78 (USD 1.12) in 2002 compared with NOK 8.31 (USD 0.93) in 2001. Adjusted for special items, earnings per share were NOK 7.72 (USD 1.11) in 2002 compared to NOK 7.32 (USD 0.81) in 2001. This is an increase of five per cent compared with 2001. Earnings per share were NOK 2.09 (USD 0.30) in the fourth quarter of 2002 compared with NOK 1.20 (USD 0.13) in the fourth quarter last year. Adjusted for special items, earnings per share were NOK 2.34 (USD 0.34) in the fourth quarter of 2002 compared with NOK 1.43 (USD 0.16) in the fourth quarter of 2001. This is an increase of 63 per cent compared with the fourth quarter of 2001.

Gas production at record level and an increased oil price contributed to a large degree to the net income improvement in the fourth quarter of 2002 compared with the corresponding period last year. However, this is partly offset by slightly lower oil production, lower natural gas prices and lower petrochemical margins. Net financial items have also improved substantially due to large unrealised currency gains on the group's debt.

"We increased our oil and gas production by seven per cent and delivered a good result in 2002. Enhanced regularity and cost efficiency on the Norwegian continental shelf, high gas sales and a substantial unrealised currency gain on our debt made big contributions to improving the result. On the negative side, results were affected by weakened oil and gas prices and refining margins measured in Norwegian kroner.

"Our group has been strengthened by good earnings and further progress in developing our international positions. The result for 2002 shows that we're well on the way to achieving our goals for 2004. Extensive measures to improve safety have also been initiated."

Olav Fjell, president and CEO.

Total oil and gas production in 2002 was 1,074,000 barrels of oil equivalent (boe) per day compared to 1,007,000 boe per day in the 2001. Proved oil and gas reserves were 4,267 million boe at the end of 2002, compared with 4,277 million boe at the end of 2001. The reserve replacement rate (3) was 98 per cent in 2002, compared to 89 per cent in 2001. The average replacement rate for the last three years was 78 per cent.

Statoil's finding and development (4) costs in 2002 were USD 5.3 per boe, compared to USD 4.6 per boe in 2001. The average finding and development cost for the last three years was USD 6.2 per boe. Production costs (5) per boe in 2002 were USD 3.1, compared to USD 2.9 in 2001. Measured in NOK the production costs are reduced from NOK 26.4 per boe in 2001 to NOK 24.2 per boe in 2002.

Statoil's board of directors will propose to the annual general meeting a dividend of NOK 2.90 per share for 2002. For 2001 the dividend of NOK 2.85 per share was declared.

Net income variances in the fourth quarter of 2002 compared to the corresponding quarter of 2001, are mainly due to:

- Oil and gas production increased by 7 per cent.
- · Oil price measured in NOK increased by 14 per cent.
- Gas price measured in NOK decreased by 17 per cent.
- Low petrochemical margins.
- . Net financial income increased considerably.

Important events in the fourth quarter of 2002 were:

- Production at record level in the fourth quarter of 2002 with 1,170,000 boe per day.
- . The strong decline in the USD exchange rate measured against the NOK has reduced our revenues but has also resulted in considerable currency gains on our long-term debt.
- The operatorship of Visund, Snorre, Tordis, Vigdis and Borg, as well as the Vigdis Extension and Visund Gas development projects in the Tampen area were transferred to Statoil on January 1, 2003.
- The investment budget for the Snøhvit project in the Barents Sea was increased from NOK 39.5 billion to NOK 45.3 billion.
- Statoil has strengthened its position in the natural gas market following the acquisition of the rights to a natural gas storage facility in the United Kingdom, and an agreement to acquire the rights to re-gasified LNG through the Snøhvit contract.
- The value of the LL652 oil field in Venezuela was written down by NOK 0.8 billon before tax, equivalent to NOK 0.6 billion after tax.
- Statoil entered into a sales agreement with Norsk Teekay AS regarding the sale of its wholly-owned shipping company Navion ASA.
- The American DuPont company has been selected to examine Statoil's safety procedures.
- The improvement program is progressing according to schedule and at the end of the fourth quarter of 2002 NOK 1.6 billion is realized.

| | | Fourth quarter | | | | Year ended December | 31 | |
|---|-------------|---|--------|--------------|---------------|---------------------------------------|----------|--------------|
| USGAAP income statement (in millions, except share data) | 2002 NOK | 2001 NOK | change | 2002 USD* | 2002 NOK | 2001 NOK | change | 2002 USD* |
| (III Tillilloris, except share data) | NOK | NOK | Change | 030" | NOK | NOK | Criarige | 030" |
| Total revenues | 64,697 | 62,821 | 3% | 9,326 | 243,814 | 236,961 | 3% | 35,144 |
| E&P Norway | 9,002 | 6,872 | 31% | 1,298 | 31,463 | 40,697 | (23%) | 4,535 |
| International E&P | (772) | (1,202) | 36% | (111) | 1,086 | 1,291 | (16%) | 157 |
| Natural Gas | 2,205 | 2,453 | (10%) | 318 | 8,918 | 9,629 | (7%) | 1,285 |
| Manufacturing & Marketing | 823 | 1,244 | (34%) | 119 | 1,637 | 4,480 | (63%) | 236 |
| Other | (62) | 106 | N/A | (9) | (2) | 57 | N/A | 0 |
| Income before financial items, | | | | | | | | |
| income taxes and minority interest | 11,196 | 9,473 | 18% | 1,614 | 43,102 | 56,154 | (23%) | 6,213 |
| Net financial items | 2,642 | (682) | N/A | 381 | 8,233 | 65 | N/A | 1,187 |
| Income before income taxes and | | | | | | | | |
| minority interests | 13,838 | 8,791 | 57% | 1,995 | 51,335 | 56,219 | (9%) | 7,400 |
| Income taxes | (9,281) | (6,078) | 53% | (1,338) | (34,336) | (38,486) | (11%) | (4,949 |
| Minority interest | (31) | (108) | (71%) | (4) | (153) | (488) | (69%) | (22 |
| | (/ | (111) | (| (-7 | (1117) | (122) | (,-, | (|
| Net income | 4,526 | 2,605 | 74% | 652 | 16,846 | 17,245 | (2%) | 2,428 |
| Earnings per share (adj. for special items) | 2.34 | 1.43 | 63% | 0.34 | 7.72 | 7.32 | 5% | 1.11 |
| Earnings per share | 2.09 | 1.20 | 74% | 0.30 | 7.78 | 8.31 | (6%) | 1.12 |
| Weighted average number of | | | | | | | (****) | |
| | 56,143,626 | 2,164,585,600 | 0% | | 2,165,422,239 | 2,076,180,942 | 4% | |
| <u> ,</u> | | , | | | ,, , | , , , , , , , , , , , , , , , , , , , | | |
| Operational data Realized oil price (USD/bbl) | 26.8 | 19.3 | 39% | | 24.7 | 24.1 | 2% | |
| Norwegian NOK/USD average daily exchange | | 8.90 | (18%) | | 7.97 | 8.99 | (11%) | |
| Realized oil price (NOK/bbl) | 196 | 172 | 14% | | 197 | 217 | (9%) | |
| Refining margin, FCC (USD/boe) (6) | 3.2 | 2.3 | 39% | | 2.2 | 3.6 | (39%) | |
| Total oil and gas production (1000 boe/day) (7 | | 1,091 | 7% | | 1,074 | 1,007 | 7% | |
| Total oil and gas liftings (1000 boe/day) (8) | 1,182 | 1,109 | 7% | | 1,073 | 1,008 | 6% | |
| Proven reserves (mill boe) | - | - | _ | | 4,267 | 4,277 | 0% | |
| Reserve replacement (year) | - | - | - | | 98% | 89% | 10% | |
| Reserve replacement (3 year average) | - | - | - | | 78% | 68% | 15% | |
| Finding & development cost (USD/boe, year) | - | - | - | | 5.3 | 4.6 | 15% | |
| Finding & development cost | | | | | | | | |
| (USD/boe, 3 year average) | - | - | - | | 6.2 | 9.1 | (32%) | |
| Production (lifting) cost | | | | | | | | |
| (USD/boe, last 12 months) | 3.1 | 2.9 | 4% | | 3.1 | 2.9 | 4% | |

^{*} Solely for the convenience of the reader, financial data for the fourth quarter and the year 2002 have been translated into US dollars at the rate of NOK 6.94 to USD 1.00, the Federal Reserve noon buying rate in the City of New York on December 31, 2002. Financial data for the fourth quarter and the year 2001 has been translated into US dollars at the rate of NOK 8.97 to USD 1.00 the Federal Reserve noon buying rate of December 31, 2001.

| | | Fourth quarter | | | Year ended December 31 | | | | |
|--|-------------|----------------|--------|--------------|------------------------|-------------|--------|--------------|--|
| USGAAP income statement (in millions) | 2002 NOK | 2001 NOK | change | 2002 USD* | 2002 NOK | 2001 NOK | change | 2002 USD* | |
| Sales | 64,612 | 61,239 | 6% | 9,313 | 242,178 | 231,712 | 5% | 34,909 | |
| Equity in net income of affiliates | (57) | 33 | N/A | (8) | 366 | 439 | (17%) | 53 | |
| Other income | 142 | 1,549 | (91%) | 20 | 1,270 | 4,810 | (74%) | 183 | |
| Total revenues | 64,697 | 62,821 | 3% | 9,326 | 243,814 | 236,961 | 3% | 35,144 | |
| Cost of goods sold | 38,961 | 36,681 | 6% | 5,616 | 147,899 | 126,153 | 17% | 21,319 | |
| Operating expenses | 7,044 | 6,600 | 7% | 1,015 | 28,308 | 29,422 | (4%) | 4,080 | |
| Selling, general and administrative expenses | 1,526 | 1,817 | (16%) | 220 | 5,466 | 4,297 | 27% | 788 | |
| Depreciation, depletion and amortization | 5,135 | 7,036 | (27%) | 740 | 16,844 | 18,058 | (7%) | 2,428 | |
| Exploration expenses | 835 | 1,214 | (31%) | 120 | 2,195 | 2,877 | (24%) | 316 | |
| Total expenses | 53,501 | 53,348 | 0% | 7,712 | 200,712 | 180,807 | 11% | 28,931 | |
| Income before financial items, | | | | | | | | | |
| income taxes and minority interest | 11,196 | 9,473 | 18% | 1,614 | 43,102 | 56,154 | (23%) | 6,213 | |
| Net financial items | 2,642 | (682) | N/A | 381 | 8,233 | 65 | N/A | 1,187 | |
| Income before income taxes | | | | | | | | | |
| and minority interest | 13,838 | 8,791 | 57% | 1,995 | 51,335 | 56,219 | (9%) | 7,400 | |
| Income taxes | (9,281) | (6,078) | 53% | (1,338) | (34,336) | (38,486) | (11%) | (4,949) | |
| Minority interest | (31) | (108) | (71%) | (4) | (153) | (488) | (69%) | (22) | |
| Net income | 4,526 | 2,605 | 74% | 652 | 16,846 | 17,245 | (2%) | 2,428 | |
| ROACE (last 12 months, | | | | | | | | | |
| adj. for special items) | 14.8% | 17.6% | | | 14.8% | 17.6% | | | |
| Cash flows provided by | | | | | | | | | |
| operating activities (billion) | 0.0 | (0.8) | N/A | 0.0 | 24.0 | 39.2 | (39%) | 3.5 | |
| Gross investments (billion) | 6.7 | 5.5 | 21% | 1.0 | 20.1 | 17.4 | 15% | 2.9 | |
| Net Debt to Capital ratio | 29% | 39% | | | 29% | 39% | | | |

Income before financial items, income taxes and minority interest was NOK 43.1 billion in 2002 compared to NOK 56.2 billion in 2001. In the fourth quarter of 2002 income before financial items, income taxes and minority interest was NOK 11.2 billion compared with NOK 9.5 billion in the corresponding period of 2001, an increase of 18 per cent.

The decrease for 2002 compared with 2001 is mainly due to lower oil and natural gas prices measured in NOK, and lower margins in the downstream segment. Oil prices in 2002 measured in USD increased by two per cent compared to 2001. However, measured in NOK, the oil price decreased by nine per cent and the natural gas price decreased by 22 per cent, both compared with 2001. Refining, petrochemical and shipping margins were also lower in 2002 compared to 2001, due to weaker markets. The income for the downstream area has also been negatively affected by the stronger NOK.

The income for 2002 included special items of NOK 1.0 billion before tax, and NOK 0.7 billion after tax, related to a gain from the sale of the upstream activity in Denmark. There was also a write down of LL652 in Venezuela in 2002 of NOK 0.8 billion before tax, and 0.6 billion after tax. The income for 2001 included special items (gains) of NOK 2.3 billion before tax, and NOK 2.1 billion after tax.

Total oil and gas lifting increased from 1,008,000 boe per day in 2001 to 1,073,000 boe per day in 2002, an increase of six per cent. Oil lifting in 2002 was relatively stable compared to 2001, but the sale of natural gas increased by 32 per cent. In the fourth quarter of 2002 total oil and gas lifting was 1,182,000 boe per day, compared with 1,109,000 boe for the corresponding period of 2001. This is an increase of seven per cent.

Total oil and gas production in 2002 was 1,074,000 boe per day compared to 1,007,000 boe per day in 2001. This increase of seven per cent is mainly due to high natural gas production and good regularity (9) in operations. In the fourth quarter of 2002, total oil and gas production was 1,170,000 boe per day compared to 1,091,000 boe per day in the corresponding period last year.

Net financial items in 2002 were NOK 8.2 billion compared with NOK 0.1 billion in 2001. The variance of NOK 8.1 billion is mainly due to changes in unrealized currency gains on the group's net debt position, as a consequence of a reduction in the NOK/ USD exchange rate by NOK 2.05 from December 31, 2001 to December 31, 2002. For the fourth quarter of 2002 net financial items represented a net financial income of NOK 2.6 billion, compared with a net financial cost of NOK 0.7 billion in the fourth quarter of 2001. The increase of NOK 3.3 billion is mainly due to changes in unrealized currency gains on the group's net debt position. The NOK/USD exchange rate was reduced by NOK 0.48 in the fourth quarter of 2002, compared to an increase of NOK 0.13 in the fourth quarter of 2001.

Interest income and other financial income amounted to NOK 1.8 billion in 2002, compared to NOK 2.1 billion in 2001. The reduction is mainly due to the extraordinary cash build-up to finance the SDFI transaction in the first half of 2001. Financial income in 2002 also includes a net income contribution of NOK 0.4 billion from Statoil's 10 per cent ownership in the Pernis refinery, in the Netherlands.

Interest costs and other financial costs were NOK 2.0 billion in 2002, compared to NOK 2.7 billion in 2001. Interest costs related to long-term debt were reduced by NOK 0.9 billion in 2002 compared to 2001, due to declining USD interest rates and a decreasing NOK/ USD exchange rate. The fair value adjustment of financial derivatives, mainly interest swaps (10) that do not qualify for hedge accounting, increased interest costs in 2002 by NOK 0.5 billion due to reduced USD interest rates.

The Central Bank of Norway's closing rate for NOK/USD was 9.01 on December 31, 2001, 7.45 on June 28, 2002, 7.45 on September 30, 2002 and 6.97 on December 31, 2002. These exchange rates have been applied in Statoil's financial statements.

Income taxes for 2002 were NOK 34.3 billion, equivalent to a tax rate of 66.9 per cent, compared to NOK 38.5 billion in 2001, equivalent to a tax rate of 68.5 per cent. The reduced income tax rate is mainly due to the reduction in net financial items.

In the fourth quarter of 2002 income taxes were NOK 9.3 billion, equivalent to a tax rate of 67.0 per cent, compared to NOK 6.1 billion in the corresponding period of 2001, equal to a tax rate of 69.1 per cent. The decrease in the tax rate in the fourth quarter of 2002 is also mainly due to net financial income in the fourth quarter. Adjusted for special items the tax rate was 67.0 per cent in 2002, compared to 70.9 per cent in 2001.

Improvement program. In May 2002 Statoil specified the improvement efforts necessary to reach the target of 12 per cent return on average capital employed in 2004. The target is to improve Income before financial items, income taxes and minority interest by NOK 3.5 billion in 2004, compared to 2001. At the end of 2002 an improvement of NOK 1.6 billion has been achieved and the program is progressing according to schedule in all business

Cash flows provided by operating activities were NOK 24.0 billion 2002, compared with NOK 39.2 billion in 2001. Cash flows in 2001 were significantly affected by the SDFI transaction in which the Norwegian state transferred interests in certain SDFI properties to Statoil. The decline in cash flows provided by operating activities in 2002 of NOK 15.2 billion, compared to 2001, is partly due to increased working capital of NOK 1.1 billion (excluding taxes payable, short-term interest bearing debt and cash). In addition, NOK 12.0 billion of the reduction is related to the decrease in cash flow from operations before tax, mainly due to lower prices, margins and the NOK/USD exchange rate and NOK 2.0 billion in increased tax payments.

Working capital (current assets less current liabilities) strengthened by NOK 8.2 billion from a negative working capital of NOK 9.5 billion at the end of 2001 to a negative working capital of NOK 1.3 billion at the end of 2002. Taking into consideration Statoil's established credit facilities, credit rating and access to capital markets, management believes that the group's working capital is satisfactory.

Cash flows used in investment activities were NOK 16.8 billion in 2002, compared to NOK 12.8 billion in 2001. Cash flows used in investment activities increased from NOK 4.3 billion in the fourth quarter of 2001 to NOK 7.3 billion in the fourth quarter of 2002. The increase is primarily related to higher investment levels, as well as reduced cash flow from sales of assets compared to the corresponding period last year.

Gross investments, defined as additions to property, plant and equipment (including intangible assets and long-term share investments) and capitalized exploration spending, were NOK 20.1 billion in 2002, compared to NOK 17.4 billion in 2001. This is mainly due to increased investments related to E&P Norway, International E&P and Manufacturing & Marketing. Correspondingly, gross investments in the fourth quarter increased from NOK 5.5 billion in the fourth quarter of 2001 to NOK 6.7 billion in the corresponding period of 2002.

| | | Fourth quarter | | Year ended December 31 | | | |
|-----------------------------|------|----------------|------|------------------------|------|--------|------|
| Gross investments | 2002 | 2001 | 2002 | 2002 | 2001 | | 2002 |
| (in billions) | NOK | NOK | USD* | NOK | NOK | change | USD* |
| - E&P Norway | 3.2 | 3.1 | 0.5 | 11.0 | 10.8 | 2% | 1.6 |
| - International E&P | 1.9 | 1.9 | 0.3 | 6.0 | 5.1 | 16% | 0.9 |
| - Natural Gas | 0.3 | 0.1 | 0.0 | 0.5 | 0.3 | 75% | 0.1 |
| - Manufacturing & Marketing | 0.6 | 0.2 | 0.1 | 1.8 | 0.8 | 118% | 0.3 |
| - Other | 0.7 | 0.2 | 0.1 | 0.8 | 0.4 | 102% | 0.1 |
| Total gross investment | 6.7 | 5.5 | 1.0 | 20.1 | 17.4 | 15% | 2.9 |

Cash flows used in financing activities were NOK 4.6 billion in 2002, compared with NOK 31.5 billion in the corresponding period of 2001. The large difference is mainly attributable to cash used in the SDFI transaction in the second quarter of 2001.

New long-term borrowings were NOK 5.4 billion in 2002, compared to NOK 9.6 billion in 2001, a decrease of NOK 4.2 billion. Repayment of long-term debt in 2002 was NOK 4.8 billion in 2002, compared to NOK 4.5 billion in 2001. Short-term debt has increased by NOK 1.7 billion from the end of 2001 to the end of 2002. The funding requirement in 2002 was substantially reduced from that of 2001 due to amounts paid to the Norwegian state related to transferred SDFI properties of NOK 49.7 billion and a capital contribution of NOK 12.9 billion relating to the issuence of new shares.

Cash flows provided by operating activities for 2001 included income tax on transferred SDFI properties. The calculated income tax related to these properties amounted to NOK 6.0 billion last year, which, together with net income from the transferred SDFI properties, was classified as dividend to the owner until the formal transfer on June 1, 2001.

Liquidity. Cash flow from operations is highly dependent on oil and natural gas prices and on production levels and is only to a small degree influenced by seasonal patterns. On December 31, 2002, Statoil had liquid assets of NOK 12.0 billion, compared to NOK 6.5 billion on December 31, 2001.

Cash and cash equivalents amounted to NOK 6.7 billion on December 31, 2002, compared to NOK 4.4 billion on December 31, 2001, an increase of NOK 2.3 billion. There was a decrease of cash and cash equivalents during the fourth quarter of 2002 amounting to NOK 4.8 billion. The tax payment due on October 1, 2002 reduced liquidity by NOK 14.6 billion.

Short-term investments including domestic and international capital market investments, primarily government bonds, amounted to NOK 5.3 billion at the end of 2002, compared to NOK 2.1 billion at the end of 2001, an increase of NOK 3.2 billion. There has been a decrease in short-term investments of NOK 0.5 billion in the fourth quarter of 2002.

Interest-bearing debt. Gross interest-bearing debt was NOK 37.1 billion at the end of 2002, compared to NOK 41.8 billion at the end of 2001. The reduction of NOK 4.7 billion is primarily due to a lower USD/ NOK exchange rate. Statoil makes use of currency swaps in the risk management of longterm debt. As a result, Statoil has nearly 100 per cent of its long-term debt in USD. Net interest- bearing debt (11) was NOK 23.6 billion at the end of 2002, compared to NOK 34.1 billion on December 31, 2001.

Net debt to capital ratio, defined as net interest-bearing debt to capital employed, was 29 per cent at the end of 2002, compared to 39 per cent at the end of 2001. The decrease in net debt to capital ratio is mainly due to lower interest bearing debt due to a lower USD/ NOK exchange rate and good earnings.

Exploration expenditure (including capitalized exploration expenditure) was NOK 2.3 billion in 2002 compared to NOK 2.7 billion in 2001. A total of 20 exploration and appraisal wells were completed during 2002, 15 of which resulted in discoveries. Included sidetracks from exploration wells and exploration extensions derived from productions wells a total of 28 wells were completed in 2002, 21 of which resulted in discoveries.

Exploration expenditure increased from NOK 0.7 billion in the fourth quarter of 2001 to NOK 0.9 billion in the corresponding quarter of 2002. A total of eight exploration and appraisal wells and one sidetrack well were completed during the fourth quarter of 2002, five of which resulted in discoveries.

Exploration expenditures reflect the period's exploration activities. Exploration expenses for the period consist of exploration expenditures adjusted for the period's change in capitalized exploration expenditures. As a result of further activities on the Nnwa-2 discovery being delayed because of the lack of firm plans, NOK 0.2 billion of prior periods' capitalized exploration expenditures, mainly incurred in third the quarter of 2002, have been expensed in the fourth quarter of 2002. Exploration expense was NOK 2.2 billion in 2002 compared to NOK 2.9 billion in 2001.

Proved reserves at the end of 2002 were 4,267 million boe, compared to 4,277 million boe at the end of 2001, a decline of 10 million boe. New reserves of 407 million boe were booked in 2002. Net sale of reserves in 2002 were 27 million boe. Produced reserves in 2002 was 388 million boe compared to 364 in 2001. The reserve replacement rate was 98 per cent in 2002, compared to 89 per cent in 2001, while the average three years' replacement rate was 78 per cent.

Production cost per boe was USD 3.1 per boe in 2002 compared to USD 2.9 per boe in 2001. The increase is due primarily to the effect of a weaker USD against the NOK since the costs are primarily incurred in NOK. However, production costs measured in NOK have decreased from NOK 26.4 per boe in 2001 to NOK 24.2 per boe in 2002. This decrease is due to reduced costs and increased production volume.

Health, safety and the environment. There have been six fatalities related to Statoil's operations in 2002. There have been several serious incidents in connection with Statoil's operations in the fourth quarter of 2002. On October 11, a Statoil road tanker driver died in a traffic accident in Ireland. On November 21, a person died after falling into the sea from the Berge Danuta LPG tanker in the Bay of Biscay. On November 26, a person died in an accident at a service station in Nyborg in Denmark. All the accidents have been thoroughly investigated, causes have been mapped and improvements initiated.

The total recordable injury frequency (the number of recordable injuries for both Statoil personnel and contractors per million working hours) has improved from 6.7 in 2001 compared to 6.0 in 2002. Total recordable injury frequency for the fourth quarter has, however, increased from 6.0 in the fourth quarter of 2001 to 6.4 in the corresponding period of 2002.

The serious incident frequency (the number of undesirable events with a high loss potential per million working hours) has improved from 4.1 in 2001 to 3.8 in 2002. In the fourth quarter of 2002 the serious incident frequency has improved at 3.7, compared to 4.0 in the corresponding period of 2001. Statoil will continue to strengthen its efforts to achieve an improvement related to safety. DuPont Safety Resources has been selected to assist Statoil in this work.

Sickness absence has been low at Statoil, 3.4 per cent for 2002, which is unchanged compared to 2001.

The number of unintentional oil spills increased from 414 in 2001 to 431 in 2002, while the volume of spills is reduced from 246 cubic meters in 2001 to 200 cubic meters in 2002. The number of unintentional oil spills in the fourth quarter of 2002 has increased from 95 in the fourth quarter of 2001 to 120 in the fourth quarter of 2002, while the volume of such unintentional spills has increased from 19 cubic meters in the fourth quarter of 2001 to 26 cubic meters for the corresponding period in 2002.

- (1) After-tax return on average capital employed is equal to net income before minority interest plus after tax net interest costs, divided by the average of opening and closing balances of net debt, shareholders' equity and minority interest. We base our targets for normalized return on average capital employed, or ROACE, assuming an average realized oil price of USD 16 per barrel (real oil price in 2000), natural gas price of NOK 0.70 per scm, refining margin of USD 3.0 per barrel, Borealis margin of EUR 150 ton and a NOK/ USD exchange rate of NOK 8.20.
- (2) Special items in 2002 represent a gain (NOK 1.0 billion before tax, NOK 0.7 billion after tax) related to the sale of the group's exploration- and production operations in Denmark in the third quarter of 2002, as well as a write-down of LL652 in Venezuela in the fourth quarter of 2002 (NOK 0.8 billion before tax, NOK 0.6 billion after tax). Special items in 2001 represent a gain related to the sale of the operations in Vietnam in the fourth quarter of 2001 (NOK 1.3 billion before tax, NOK 0.9 billion after tax) and the write-down of LL652 oil field in Venezuela in the fourth quarter of 2001 (NOK 2.0 billion before tax, NOK 1.4 billion after tax). Special items for the year 2001 also include a non-taxable gain from the second quarter of 2001 (NOK 1.4 billion) related to the sale of the Grane, Njord, Jotun fields and a 12 per cent interest in the Snøhvit field off Norway and a gain from the second quarter of 2001 related to the sale of the 4.76 per cent interest in the Kashagan oil discovery in the Caspian Sea (NOK 1.6 billion before tax, NOK 1.2 billion after tax).
- (3) The definition of the reserve replacement rate is additional new proved reserves, according to SEC definition, included purchase and sales, all divided by produced reserves.
- (4) The finding and development costs are calculated based on new proved reserves, according to SEC definition, excluding reserves purchases and sales.
- (5) The production cost is calculated as operating costs related to oil and natural gas divided by accumulated oil and natural gas production (lifting).
- (6) FCC: Fluid catalytic cracking.
- (7) Oil volumes include condensate and NGL, exclusive of royalty oil.
- (8) Lifting equals sales of oil for E&P Norway and International E&P. Deviations from produced volumes are due to periodic over or underliftings.
- (9) Regularity is a measurement of total production divided by the periods total available production potential.
- (10) An interest swap is a financial instrument where fixed interest rate is exchanged against floating interest rate or vice versa.
- (11) Net interest-bearing debt is long-term interest-bearing debt and short-term interest bearing debt reduced by cash, cash equivalents and short-term investments.

E&P NORWAY

| | | Fourth quarter | | | Year ended December 31 | | | | |
|---|--------|----------------|--------|-------|------------------------|--------|--------|-------|--|
| USGAAP income statement | 2002 | 2001 | | 2002 | 2002 | 2001 | | 2002 | |
| (in millions) | NOK | NOK | change | USD* | NOK | NOK | change | USD* | |
| Total revenues | 15,436 | 14,170 | 9% | 2,225 | 56,290 | 65,655 | (14%) | 8,114 | |
| Operating, general & administrative expenses | 2,944 | 2,726 | 8% | 424 | 11,546 | 11,145 | 4% | 1,664 | |
| Depreciation, depletion and amortization | 3,196 | 3,822 | (16%) | 461 | 11,861 | 11,805 | 0% | 1,710 | |
| Exploration expenses | 294 | 750 | (61%) | 42 | 1,420 | 2,008 | (29%) | 205 | |
| Total expenses | 6,434 | 7,298 | (12%) | 927 | 24,827 | 24,958 | (1%) | 3,579 | |
| Income before financial items, | | | | | | | | | |
| income taxes and minority interest | 9,002 | 6,872 | 31% | 1,298 | 31,463 | 40,697 | (23%) | 4,535 | |
| Realized oil price (USD/bbl) | 26.8 | 19.3 | 39% | | 24.7 | 24.1 | 2% | | |
| Liftings: | | | | | | | | | |
| Oil (1000 bbl/day) | 682 | 743 | (8%) | | 667 | 697 | (4%) | | |
| Natural gas (1000 boe/day) | 399 | 305 | 31% | | 319 | 246 | 30% | | |
| Total oil and natural gas liftings (1000 boe/day) | 1,081 | 1,048 | 3% | | 986 | 943 | 5% | | |
| Production: | | | | | | | | | |
| Oil (1000 bbl/day) | 684 | 725 | (6%) | | 670 | 691 | (3%) | | |
| Natural gas (1000 boe/day) | 399 | 295 | 35% | | 319 | 250 | 28% | | |
| Total oil and natural gas production | | | | | | | | | |
| (1000 boe/day) | 1,083 | 1,020 | 6% | | 989 | 940 | 5% | | |

Income before financial items, income taxes and minority interest for E&P Norway was NOK 31.5 billion in 2002 compared to NOK 40.7 billion in the corresponding period of 2001. The decline in profit from 2001 to 2002 was primarily due to a nine per cent lower realized oil price measured in NOK. Furthermore, oil lifting was reduced by four per cent in 2002 compared to the corresponding period last year, due to planned maintenance turnarounds on the NCS in the third quarter of 2002. Reduced income was partly offset by a 30 per cent increase in the lifting of natural gas. Total expenses were reduced by NOK 0.1 billion in 2002 compared to 2001. This decrease in expenses are mainly due to lower removal costs and exploration costs, but it is partly offset by increased depreciations related to higher lifting as well as changes in the rig provisions of NOK 450 million.

For the fourth quarter of 2002, income before financial items, income taxes and minority interest for E&P Norway was NOK 9.0 billion compared to NOK 6.9 billion in the corresponding period last year. In the fourth quarter of 2002 total expenses were reduced by NOK 0.9 billion compared with the fourth quarter of 2001. This is mainly due to a decrease in exploration expenses and platform expenses, but it is partly offset by increased processing costs related to larger lifting of volume in the fourth quarter of 2002, compared to the fourth quarter of 2001.

As a part of the improvement program E&P Norway has targeted realizing cost reductions and revenue improvements by the end of 2004 of NOK 1.2 billion compared with 2001. At the end of 2002 approximately NOK 0.3 billion of this had been realized.

Average daily lifting of oil was 667,000 barrels (bbl) per day in 2002 compared with 697,000 bbl per day in 2001. Average daily production of oil was 670,000 bbl per day in 2002 compared with 691,000 bbl per day in 2001. Average daily lifting of oil declined from 743,000 bbl in the fourth quarter of 2001 to 682,000 bbl per day in the fourth quarter of 2002. Production of oil declined from 725,000 bbl per day to 684,000 bbl per day in the corresponding periods. The lifting position changed from an underlift of 18,000 bbl per day in the fourth quarter of 2001 to an underlift of 2,000 bbl per day in the fourth quarter of 2002.

Oil production in 2002 was negatively influenced by production limitations imposed by the Norwegian government in the first half of 2002, as well as a strike among service companies from the beginning of July to the beginning of August 2002. There have also been maintenance turnarounds in 2002 with a broader scope compared with 2001. Statoil's oil production in the fourth quarter of 2002 declined compared to the corresponding period last year, mainly because of delayed start-ups after planned maintenance turnarounds in the third quarter and the beginning of the fourth quarter of 2002.

Average daily natural gas production was 319,000 boe in 2002 compared with 250,000 boe in 2001. In the fourth quarter of 2002 average daily natural gas production increased to 399,000 boe per day from 295,000 boe per day in the fourth quarter of 2001. The increase is mainly related to larger volumes sold under long-term contracts to the European continent and the United Kingdom. Natural gas sales are expected to show the same seasonal pattern as in previous years with higher sales during the autumn and winter months.

Exploration expenditure (including capitalized exploration expenditure) was NOK 1.4 billion in 2002 compared to NOK 2.0 billion in 2001. Exploration expenditure in the fourth quarter of 2002 amounted to NOK 0.4 billion, which is on a level with the corresponding period last year.

A total of 12 exploration and appraisal wells were completed in E&P Norway in 2002, eight of which resulted in discoveries. In addition discoveries were made in two out of three sidetracks from exploration wells, together with discoveries in four out of five exploration extensions derived from productions wells. In the fourth quarter of 2002 a total of four exploration and appraisal wells and one sidetrack well were completed, two of which resulted in discoveries. Additional oil and natural gas were discovered in one appraisal well called PL073/091 (Tyrihans South), while an oil-discovery was made in PL050 (N7-project/ Gullfaks area). Statoil operates both wells. Among the other wells the exploration well PL128 (Blåmeis project) was accomplished, but turned out to be dry.

Statoil has bought put options as downside protection against low prices in USD for parts of its crude oil sales in 2002 and 2003. In the fourth quarter of 2002 the accounting effects of these on current earnings were insignificant. In 2002 NOK 362 million was expensed connected to these options, while NOK 136 million was entered as income in 2001.

The transfer of operatorship for several fields in the Tampen area from Norsk Hydro to Statoil was made on January 1, 2003. The transfer includes the producing fields Visund, Snorre, Tordis, Vigdis and Borg, and the Vigdis Extension and Visund Gas development projects.

Production from the Sigyn satellite started on December 22, 2002, about three months ahead of schedule. The project has also been implemented at lower cost than originally estimated. ExxonMobil is the operator of the field, but in accordance with an agreement between the licensees, Statoil is responsible for drilling as well as subsea operations and the Sleipner A platform modifications.

The cost estimate for the Snøhvit project has been increased by NOK 5.8 billion compared with the Plan for development and operation (PDO). This increase is mainly due to underestimates early in the project of the 30 per cent added capacity in the LNG liquefaction plant. Furthermore, the ESA treatment implied increased costs. The project has strengthened the monitoring of Linde, the main contractor for the gas liquefaction plant at Melkøya.

INTERNATIONAL E&P

| | | Fourth quarter | | | Year ended December 31 | | | |
|---|-------|----------------|--------|-------|------------------------|-------|--------|------|
| USGAAP income statement | 2002 | 2001 | | 2002 | 2002 | 2001 | | 2002 |
| (in millions) | NOK | NOK | change | USD* | NOK | NOK | change | USD* |
| Total revenues | 1,655 | 2,333 | (29%) | 239 | 6,769 | 7,693 | (12%) | 976 |
| Operating, general & administrative expenses | 711 | 677 | 5% | 102 | 2,553 | 2,165 | 18% | 368 |
| Depreciation, depletion and amortization | 1,174 | 2,393 | (51%) | 169 | 2,355 | 3,371 | (30%) | 339 |
| Exploration expenses | 542 | 465 | 17% | 78 | 775 | 866 | (11%) | 112 |
| Total expenses | 2,427 | 3,535 | (31%) | 350 | 5,683 | 6,402 | (11%) | 819 |
| Income before financial items, | | | | | | | | |
| income taxes and minority interest | (772) | (1,202) | (36%) | (111) | 1,086 | 1,291 | (16%) | 157 |
| Realized oil price (USD/bbl) | 26.5 | 20.4 | 30% | | 23.7 | 22.3 | 7% | |
| Liftings : | | | | | | | | |
| Oil (1000 bbl/day) | 95 | 55 | 71% | | 82 | 58 | 41% | |
| Natural gas (1000 boe/day) | 7 | 6 | 9% | | 6 | 7 | (20%) | |
| Total oil and natural gas liftings (1000 boe/day) | 102 | 62 | 65% | | 87 | 65 | 34% | |
| Production: | | | | | | | | |
| Oil (1000 bbl/day) | 80 | 64 | 25% | | 80 | 60 | 34% | |
| Natural gas (1000 boe/day) | 7 | 6 | 10% | | 6 | 7 | (20%) | |
| Total oil and natural gas production | | | | | | | | |
| (1000 boe/day) | 87 | 70 | 24% | | 86 | 67 | 28% | |

Income before financial items, income taxes and minority interest for International E&P was NOK 1.1 billion in 2002 compared with NOK 1.3 billion in 2001. In the fourth quarter of 2002 income before financial items, income taxes and minority interest showed a loss of NOK 0.7 billion, compared to a loss of NOK 1.2 billion in the fourth quarter of 2001.

The decline in income before financial items, income taxes and minority interest from 2001 to 2002 is mainly due to a decrease in special items of NOK 0.7 billion, an increase in business development costs, and a decrease in oil prices measured in NOK. However, this is partly offset by an increase in oil and gas lifting of 34 per cent.

The improvement in income before financial items, income taxes and minority interest from the fourth quarter of 2001 to the fourth quarter of 2002 is mainly due a substantial increase in lifting of oil. The lifting in the fourth quarter of 2002 has been much higher than the production. This is mainly due to a substantial overlift from the Dunlin field on the UK continental shelf. Furthermore, this is partly offset by increased costs related to business development.

As a part of the improvement program E&P International has targeted realizing cost reductions and revenue improvements by the end of 2004 of NOK 0.85 billion compared with 2001. At the end of 2002 NOK 0.5 billion had been realized.

Average daily lifting of oil was 81,500 bbl per day in 2002 compared with 57,800 bbl per day in 2001. Average daily production of oil was 79,700 bbl per day in 2002 compared with 59,700 bbl per day in 2001. In the fourth quarter of 2002 average daily lifting of oil was 94,800 bbl per day, compared with 55,300 bbl per day in the fourth quarter of 2001. Production of oil increased from 64,100 bbl per day in the fourth quarter of 2001 to 80,200 bbl per day in the corresponding period. The increase in lifting of 41 per cent from 2001 to 2002 is mainly related to the increased production from the Girassol field in Angola, as well as start up of the Sincor upgrading plant in Venezuela. The increase of 71 per cent from the fourth quarter of 2001 to the fourth quarter of 2002 is mainly due to increased lifting from Dunlin, Girassol and Sincor. Sincor in Venezuela has been temporarily closed down due to the political situation in the country. The effect on average yearly production in 2003 is approximately 2,000 bbl per day for every month the field is closed down.

Average daily natural gas production in 2002 amounted to 5,900 boe per day compared to 7,400 boe per day in 2001. In the fourth quarter of 2002 average daily natural gas production was 6,900 boe per day compared with 6,400 boe per day in the fourth quarter of 2001. The reduction of 20 per cent from 2001 to 2002 was due to an expected decline in production from the Jupiter field on the UK continental shelf. The increase of nine per cent in the fourth quarter of 2002 compared with the corresponding period in 2001 was due to additional gas volumes from the Schiehallion field on the UK continental shelf.

Exploration expenditure (including capitalized exploration expenditure) was NOK 0.9 billion in 2002 compared with NOK 0.7 billion in 2001. Exploration expenditure for the fourth quarter 2002 was NOK 0.4 billion compared with NOK 0.2 billion in the fourth quarter of 2001.

Exploration expenses were NOK 0.8 billion in 2002, compared with NOK 0.9 billion in 2001. The decrease in exploration expenses from 2001 to 2002 was due to a higher discovery ratio related to exploration activities in Angola.

A total of eight exploration and appraisal wells were completed in 2002, seven of which resulted in discoveries, and six were capitalized on the balance sheet. In the fourth quarter of 2002 the exploration expenses were NOK 0.5 billion, which was on the same level as the corresponding period in 2001. The 17 per cent increase in exploration expenses from the fourth quarter of 2001 to the fourth quarter of 2002 is mainly due to the expense of the Nnwa-2 exploration well. This well was a discovery, but lack of firm plans made it difficult to keep it capitalized on the balance sheet. In the fourth quarter of 2002 NOK 0.2 billion is expensed related to this exploration well.

International operatorship was achieved for the development of the offshore phase of the gas field South Pars Phase 6, 7 and 8 in Iran. Statoil's capital commitment related to the project will amount to USD 0.3 billion. The field will be developed with three offshore wellhead platforms, each linked by pipeline to land from the Iranian continental shelf. In Venezuela, Statoil has been awarded the operatorship for Block 4 in Plataforma Deltana of the eastern coast of Venezuela. Statoil committed to drill three exploration wells during the coming four years to establish the resource potential in the block. Statoil has been nominated as operator for the Azerbaijan Gas Supply Company (AGSC) that will transport the natural gas from the Shah Deniz field to Turkey, as well as commercial operator for the South Caucasus Pipeline. Formal approval is expected in the first quarter of 2003.

Statoil acquired El Paso Merchant Energy's capacity rights of 1/3 of the total capacity at the LNG-terminal Cove Point, Maryland in the United States of America. Statoil has also acquired El Paso's purchase contract of re-gasified LNG from the companies in the Snøhvit group. Statoil is marketing its own Norwegian-produced gas along with gas produced from the Norwegian state's direct financial interest (SDFI). Revenues and expenses will be shared between Statoil and the SDFI according to their relative production.

Three new fields, Caledonia (UK, connected to Alba), Jasmin (Angola, connected to Girassol FPSO) and Xikomba (Angola Block 15) are planned to start producing in 2003. The Corrib gas field in Ireland is still awaiting the approval of the authorities to develop the onshore facility, where production start is not expected before 2005.

NATURAL GAS

| | | Fourth quarter | | | Voor | ended December | 21 | |
|--|--------|----------------|--------|-------|--------|----------------|-----------|-------|
| USGAAP income statement | 2002 | 2001 | | 2002 | 2002 | 2001 | <i>31</i> | 2002 |
| (in millions) | NOK | NOK | change | USD* | NOK | NOK | change | USD* |
| Total revenues | 7,524 | 6,300 | 19% | 1,085 | 24,536 | 23,468 | 5% | 3,537 |
| Cost of goods sold | 3,823 | 2,579 | 48% | 551 | 9,369 | 8,308 | 13% | 1,350 |
| Operating, selling and administrative expenses | 1,341 | 1,126 | 19% | 193 | 5,657 | 4,867 | 16% | 815 |
| Depreciation, depletion and amortization | 155 | 142 | 9% | 22 | 592 | 664 | (11%) | 85 |
| Total expenses | 5,319 | 3,847 | 38% | 767 | 15,618 | 13,839 | 13% | 2,251 |
| Income before financial items, | | | | | | | | |
| income taxes and minority interest | 2,205 | 2,453 | (10%) | 318 | 8,918 | 9,629 | (7%) | 1,285 |
| Natural gas sales (bcm) | 6.2 | 4.7 | 31% | | 19.6 | 14.7 | 34% | |
| Natural gas price (NOK/Sm3) | 0.94 | 1.13 | (17%) | | 0.95 | 1.22 | (22%) | |
| Regularity at delivery point (%) | 100.0% | 100.0% | 0% | | 100.0% | 99.8% | 0% | |

Income before financial items, income taxes and minority interest was NOK 8.9 billion in 2002 compared to NOK 9.6 billion in 2001. The natural gas sales were 19.6 billion standard cubic meters (bcm) in 2002, compared with 14.7 bcm in 2001, an increase of 34 per cent. Of the total gas sales in 2002, Statoil produced 18.5 bcm. The effect of higher natural gas sales is offset by a reduction in natural gas prices measured in NOK of 22 per cent. The income effect related to Statpipe is also lower, because of Statoil's reduced ownership interest from 58.25 per cent to 25 per cent after the SDFI transaction in the second quarter of 2001.

In the fourth quarter of 2002 the income was NOK 2.2 billion compared to NOK 2.5 billion in the fourth quarter of 2001. The natural gas sales were 6.2 bcm in the fourth quarter of 2002 compared with 4.7 bcm in the corresponding period last year. Of these volumes, 5.9 bcm was produced by Statoil in 2002

In 2002 NOK 136 million was expensed, related to changes in the market value of a long-term contract for sale of natural gas in the United Kingdom. In the fourth quarter of 2002 NOK 82 million was booked as income related to changes in market value of this contract, in accordance with FAS 133.

As a part of the improvement program Natural Gas has targeted realizing cost reductions and revenue improvements by the end of 2004 of NOK 0.5 billion compared with 2001. At the end of 2002 NOK 0.3 billion of this had been realized.

The increases in gas sales in the fourth quarter of 2002 and in the year 2002 were mainly due to larger volumes sold under long-term contracts related to the new gas year, which started October 1, 2001. The difference between the fourth quarter of 2001 and the fourth quarter of 2002 is due to the fact that customers increased their off-takes in 2002 to meet their five-year off-take commitment.

October 1, 2001 was the due date for a potential price review of 70 per cent of Statoil's long-term gas contract portfolio. At the end of 2002 amicable solutions without formal price revisions have been reached for about 90 per cent of this portfolio.

The ownership interests in the Norwegian natural gas pipelines and related terminals have been restructured into a joint venture called **Gassled** as from January 1, 2003. Ownership interests in 15 companies have been aligned. Statoil is the technical operator for most of the pipelines and related terminals in Gassled. Statoil's ownership interest in Gassled consists of a direct share of 20.38 per cent and an indirect share of 0.75 per cent through Statoil's ownership in Norsea Gas AS (12).

Statoil's board of directors approved the Kårstø Expansion Project on December 13, 2002. The project contains a dew point plant to separate dry and wet gas, and an additional plant to separate carbon dioxide from natural gas. The purpose of this investment is to increase the extraction capacity at Kårstø by 13.5 million cubic meters (mmcm) as of October 1, 2005, in preparation for receiving natural gas mainly from the Kristin field, but also from other fields that contains rich natural gas.

In 2002 Statoil acquired the development rights for an underground gas storage facility at Aldbrough on the east coast of England. The storage facility will be used to exploit commercial price fluctuations and will also provide additional security of supply to natural gas customers. A total of three underground salt caverns are to be prepared and plans calls for the facilities to be ready for use in 2006. Statoil is marketing its own Norwegianproduced gas along with gas produced from the Norwegian state's direct financial interest (SDFI). Revenues and expenses will be shared between Statoil and the SDFI according to their relative production.

(12) Norsea Gas AS is a direct owner in Gassled with 3.02 per cent. Statoils share in Norsea Gas AS is 25.00 per cent.

MANUFACTURING & MARKETING

| | | Fourth guarter | | | Yea | r ended December | 31 | |
|--|--------|----------------|--------|-------|---------|------------------|--------|--------|
| USGAAP income statement | 2002 | 2001 | | 2002 | 2002 | 2001 | | 2002 |
| (in millions) | NOK | NOK | change | USD* | NOK | NOK | change | USD* |
| Total revenues | 55,050 | 53,660 | 3% | 7,935 | 211,152 | 203,387 | 4% | 30,436 |
| Cost of goods sold | 50,040 | 47,867 | 5% | 7,213 | 193,353 | 180,732 | 7% | 27,871 |
| Operating, selling and administrative expenses | 3,696 | 3,985 | (7%) | 533 | 14,476 | 16,320 | (11%) | 2,087 |
| Depreciation, depletion and amortization | 491 | 564 | (13%) | 71 | 1,686 | 1,855 | (9%) | 243 |
| Total expenses | 54,227 | 52,416 | 3% | 7,817 | 209,515 | 198,907 | 5% | 30,200 |
| Income before financial items, | | | | | | | | |
| income taxes and minority interest | 823 | 1,244 | (34%) | 119 | 1,637 | 4,480 | (63%) | 236 |
| FCC margin (USD/bbl) | 3.2 | 2.3 | 39% | | 2.2 | 3.6 | (39%) | |
| Contract price methanol (EUR/ton) | 208 | 150 | 39% | | 172 | 220 | (22%) | |
| Petrochemical margin (EUR/ton) | 68 | 112 | (39%) | | 107 | 132 | (19%) | |

Income before financial items, income taxes and minority interest for Manufacturing & Marketing in 2002 was NOK 1.6 billion compared with NOK 4.5 billion in the corresponding period last year. In the fourth quarter of 2002 income before financial items, income taxes and minority interest was NOK 0.8 billion compared with NOK 1.2 billion in the corresponding period of last year.

As a part of the improvement program Manufacturing & Marketing has targeted realizing cost reductions and revenue improvements in 2004 of NOK 0.95 billion compared with 2001. At the end of 2002 NOK 0.5 billion of this is realized.

In oil trading, the profit in 2002 is in line with last year. In the fourth quarter of 2002 the profit decreased by NOK 0.2 billion compared to the fourth quarter of 2001.

Refining's income was NOK 1.8 billion lower in 2002 compared with 2001. This is due to lower refining margins as well as the stronger NOK against USD. Average refining margin (FCC margin) was USD 2.2 per barrel compared with USD 3.6 per barrel in 2001. In the fourth quarter of 2002 the refining operations income was NOK 0.4 billion lower compared with the fourth quarter of 2001. This is mainly due to lower production caused by planned maintenance turnarounds.

The maintenance turnarounds have also impacted the upgrading effect of the refineries in the fourth guarter of 2002 with a lower FCC margin than expected. The average FCC margin increased by 39 per cent in the fourth quarter of 2002, equivalent to USD 0.9 per barrel, compared to the corresponding quarter last year. However, the FCC margin measured in NOK has only increased by 14 per cent.

Work related to the new plant for the fuel desulphurization in Mongstad refinery is progressing according to schedule. Necessary components were tied into the existing refining plant in connection with the planned maintenance turnaround from the middle of September to the middle of October. The plant will become operative in March 2003.

The retail marketing (Nordic Energy and Retail- including income from Statoil's 50 per cent interest in SDS) income in 2002 was NOK 0.1 billion higher than in 2001. For the fourth quarter of 2002 income was NOK 0.2 billion higher than in the corresponding period of 2001. This is mainly due to larger volumes being sold due to the cold winter in 2002.

Methanol's income in 2002 was NOK 0.2 billion lower than in 2001, primarily because of lower prices. The average contract price on methanol was about 22 per cent lower in 2002 compared to 2001. In the fourth quarter of 2002 the income increased by NOK 0.1 billion compared to the corresponding period last year. The contract price of methanol was about 39 per cent higher in the fourth guarter 2002 compared with fourth guarter of 2001.

Borealis' income in 2002 improved by NOK 0.2 billion compared with 2001 despite lower prices during the year. Sold volumes have increased by four per cent and the improvement program shows good results. For the fourth quarter of 2002 the income is in line with the corresponding period of 2001. The petrochemical margins in the fourth quarter of 2002 were 39 per cent lower than in the corresponding period last year, while the volume sold has increased by nine per cent.

Navion's income in 2002 decreased by NOK 1.2 billion compared to 2001. This is mainly due to lower shipping rates for conventional shipping and lower capacity utilization and rates for the shuttletankers. The utilization of the capacity has also been lower for the shuttletankers. In the fourth quarter of 2002 the profit was NOK 0.1 billion lower than in the corresponding period 2001. The shares in Navion have been sold to Norsk Teekay AS which is a wholly-owned subsidiary of Teekay Shipping Corporation, with an effective date of January 1, 2003, for approximately USD 800 million. The closing is expected to occur in the second quarter of 2003, pending satisfactory assignment of certain commercial arrangements.

FORWARD-LOOKING STATEMENTS

This Operating and Financial Review contains certain forward-looking statements that involve risks and uncertainties. All statements other than statements of historical facts, including, among others, statements such as those regarding Statoil's oil and gas production forecasts and estimates in E&P Norway and International E&P, targets, costs and margins; start-up dates for downstream activities; performance and growth targets; product prices; closing of future transactions; expected investment level in the business segments; and expected exploration and development activities or expenditures, are forward-looking statements. Forward-looking statements are sometimes, but not always, identified by such phrases as "will", "expects", "is expected to", "should", "may", "is likely to", "intends" and "believes". These forward-looking statements reflect current views with respect to future events and are, by their nature, subject to significant risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including levels of industry product supply, demand and pricing; currency exchange rates; political stability and economic growth in relevant areas of the world; development and use of new technology; geological or technical difficulties; the actions of competitors; the actions of field partners; the actions of governments; relevant governmental approvals; industrial actions by workers; prolonged adverse weather conditions; natural disasters and other changes to business conditions. Additional information, including information on factors which may affect Statoil's business, is contained in Statoil's Annual Report on Form 20-F filed with the US Securities and Exchange Commission.

Financial statements

4th quarter 2002

CONSOLIDATED STATEMENTS OF INCOME USGAAP

| | | e three months d December 31, | For the year ended December 31, | | |
|--|---------------|----------------------------------|------------------------------------|---------------|--|
| | 2002 | 2001 | 2002 | 2001 | |
| (in NOK million) | (unaudited) | (unaudited) | (unaudited) | (note 1) | |
| REVENUES | | | | | |
| Sales | 64,612 | 61,239 | 242,178 | 231,712 | |
| Equity in net income (loss) of affiliates | (57) | 33 | 366 | 439 | |
| Other income | 142 | 1,549 | 1,270 | 4,810 | |
| Total revenues | 64,697 | 62,821 | 243,814 | 236,961 | |
| EXPENSES | | | | | |
| Cost of goods sold | (38,961) | (36,681) | (147,899) | (126,153) | |
| Operating expenses | (7,044) | (6,600) | (28,308) | (29,422) | |
| Selling, general and administrative expenses | (1,526) | (1,817) | (5,466) | (4,297) | |
| Depreciation, depletion and amortization | (5,135) | (7,036) | (16,844) | (18,058) | |
| Exploration expenses | (835) | (1,214) | (2,195) | (2,877) | |
| Total expenses before financial items | (53,501) | (53,348) | (200,712) | (180,807) | |
| Income before financial items, | | | | | |
| income taxes and minority interest | 11,196 | 9,473 | 43,102 | 56,154 | |
| Net financial items | 2,642 | (682) | 8,233 | 65 | |
| Income before income taxes and minority interest | 13,838 | 8,791 | 51,335 | 56,219 | |
| Income taxes | (9,281) | (6,078) | (34,336) | (38,486) | |
| Minority interest | (31) | (108) | (153) | (488) | |
| Net income | 4,526 | 2,605 | 16,846 | 17,245 | |
| Net income per ordinary share | 2.09 | 1.20 | 7.78 | 8.31 | |
| Weighted average number of ordinary shares outstanding | 2,166,143,626 | 2,164,585,600 | 2,165,422,239 | 2,076,180,942 | |

See notes to the consolidated financial statements

CONSOLIDATED BALANCE SHEETS USGAAP

| CONSOLIDATED BALANCE SHEETS USGAAP | | |
|---|-------------------------|-------------------------|
| | At December 31, 2002 | At December 31, 2001 |
| (in NOK million) | (unaudited) | (note 1) |
| ASSETS | | |
| Cash and cash equivalents | 6,702 | 4,395 |
| Short-term investments | 5,267 | 2,063 |
| Cash, cash equivalents and short-term investments | 11,969 | 6,458 |
| Accounts receivable | 32,057 | 26,208 |
| Accounts receivable - related parties | 1,893 | 1,531 |
| Inventories | 5,422 | 5,276 |
| Prepaid expenses and other current assets | 6,856 | 9,184 |
| Total current assets | 58,197 | 48,657 |
| Investments in affiliates | 9,629 | 9,951 |
| Long-term receivables | 7,138 | 7,166 |
| Net property, plant and equipment | 122,379 | 126,500 |
| Other assets | 8,087 | 7,421 |
| TOTAL ASSETS | 205,430 | 199,695 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Short-term debt | 4,323 | 6,613 |
| Accounts payable | 19,603 | 10,970 |
| Accounts payable - related parties | 5,649 | 10,164 |
| Accrued liabilities | 11,590 | 13,831 |
| Income taxes payable | 18,358 | 16,618 |
| Total current liabilities | 59,523 | 58,196 |
| Long-term debt | 32,805 | 35,182 |
| Deferred income taxes | 43,153 | 42,354 |
| Other liabilities | 11,382 | 10,693 |
| Total liabilities | 146,863 | 146,425 |
| Minority interest | 1,550 | 1,496 |
| Common stock (NOK 2.50 nominal value), 2,189,585,600 shares authorized and issued | 5,474 | 5,474 |
| Treasury shares, 23,441,974 and 25,000,000 shares | (59) | (63) |
| Additional paid-in capital | 37,728 | 37,728 |
| Retained earnings | 17,355 | 6,682 |
| Accumulated other comprehensive income (loss) | (3,481) | 1,953 |
| Total shareholders' equity | 57,017 | 51,774 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 205,430 | 199,695 |
| | | |

See notes to the consolidated financial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS USGAAP

| | For the year ended December 31, | For the year ended December 31, |
|---|------------------------------------|------------------------------------|
| (in NOK million) | 2002 (unaudited) | 2001 (note 1) |
| | | |
| OPERATING ACTIVITIES | 45.045 | 47.245 |
| Consolidated net income | 16,846 | 17,245 |
| Adjustments to reconcile net income to net cash flows provided by operating activities: | | |
| Minority interest in income | 153 | 488 |
| Depreciation, depletion and amortization | 16,844 | 18,058 |
| Exploration costs written off | 554 | 935 |
| (Gains) losses on foreign currency transactions | (8,771) | 180 |
| Deferred taxes | 628 | 848 |
| Income taxes of transferred SDFI properties | 0 | 5,952 |
| (Gains) losses on sales of assets and other items | (1,589) | (4,990) |
| Changes in working capital (other than cash) | | |
| • (Increase) decrease in inventories | (146) | (1,050) |
| • (Increase) decrease in accounts receivables | (6,211) | 4,522 |
| • (Increase) decrease in other receivables | 3,107 | (1,543) |
| • (Increase) decrease in short-term investments | (3,204) | 1,794 |
| • Increase (decrease) in accounts payable | 4,118 | (3,852) |
| • Increase (decrease) in other payables | 1,095 | (1,629) |
| Increase (decrease) in other non-current obligations | 599 | 2,215 |
| Cash flows provided by operating activities | 24,023 | 39,173 |
| INVESTING ACTIVITIES | | |
| Additions to property, plant and equipment | (17,907) | (16,649) |
| Exploration expenditures capitalized | (652) | |
| Change in long-term loans granted and other long-term items | (1,495) | |
| Proceeds from sales of assets | 3,298 | 5,115 |
| Cash flows used in investing activities | (16,756) | (12,838) |
| 3.00 | (1, 11, | , , , , , , , , |
| FINANCING ACTIVITIES New long-term borrowings | 5,396 | 9,609 |
| Repayment of long-term borrowings | (4,831) | |
| Distribution to minority shareholders | (173) | |
| Ordinary dividend paid | (6,169) | |
| Amounts paid to shareholder, related to SDFI properties | 0 | (49,747) |
| Capital contribution related to SDFI properties | 0 | 8,460 |
| Net proceeds from issuance of new shares | 0 | 12,890 |
| Net short-term borrowings, bank overdrafts and other | 1,146 | (588) |
| | • | (222) |
| Cash flows used in financing activities | (4,631) | (31,470) |
| Net increase (decrease) in cash and cash equivalents | 2,636 | (5,135) |
| Effect of exchange rate changes on cash and cash equivalents | (329) | (215) |
| Cash and cash equivalents at beginning of year | 4,395 | 9,745 |
| | | |

See notes to the consolidated financial statements

1. ORGANIZATION AND BASIS OF PRESENTATION

These consolidated interim USGAAP financial statements are unaudited, but reflect all adjustments that, in the opinion of management, are necessary to provide a fair presentation of the financial position, results of operations and cash flows for the dates and periods covered. Interim period results are not necessarily indicative of results of operations or cash flows for a full-year period. The income statement and balance sheet as of and for the year ended December 31, 2001 have been derived from the audited financial statements at that date but do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in Statoil's financial statements for the year ended December 31, 2001. Certain reclassifications have been made to prior periods' figures to be consistent with current period's classifications.

In conjunction with a partial privatization of Statoil in June 2001, the Norwegian State restructured its holdings in oil and gas properties on the Norwegian Continental Shelf. In this restructuring, the Norwegian State transferred to Statoil certain SDFI properties with a book value of approximately NOK 30 billion, in consideration for which NOK 38.6 billion in cash plus interest and currency fluctuation from the valuation date of NOK 2.2 billion (NOK 0.7 billion after tax), and certain pipeline and other assets with a net book value of NOK 1.5 billion were transferred to the Norwegian State. The transaction was completed June 1, 2001 with a valuation date of January 1, 2001 with the exception of the sale of an interest in the Mongstad terminal which had a valuation date of June 1, 2001.

The total amount paid to the Norwegian State was financed through a public offering of shares for NOK 12.9 billion, issuance of new debt of NOK 9 billion and the remainder from existing cash and short-term borrowings.

The transfers of properties from the SDFI have been accounted for as transactions among entities under common control and, accordingly, the results of operations and financial position of these properties have been combined with those of Statoil at their historical book value for all periods presented. However, certain adjustments have been made to the historical results of operations and financial position of the properties transferred to present them as if they had been Statoil's for all periods presented. These adjustments primarily relate to imputing of income taxes and capitalized interest, and calculation of royalty paid in kind consistent with the accounting policies used to prepare the consolidated financial statements of Statoil. Income taxes, capitalized interest and royalty paid in kind are imputed in the same manner as if the properties transferred to Statoil had been Statoil's for all periods presented. Income taxes have been imputed at the applicable income tax rate. Interest is capitalized on construction in progress based on Statoil's weighted average borrowing rate and royalties paid in kind are imputed based on the percentage applicable to the production for each field. The contribution of properties from SDFI to Statoil is considered a contribution of capital and is presented as additional paid-in capital in shareholder's equity at the beginning of January 1, 1996. Properties transferred from Statoil to the Norwegian State are not given retroactive treatment as these properties were not historically managed and financed as if they were autonomous. The cash payment and net book value of properties transferred to the Norwegian State in excess of the net book value of the properties transferred to Statoil, is shown as a dividend. The final cash payment is contingent upon review by the Norwegian State, which is expected to be completed in the first half of 2003. The adjustment to the cash payment, if any, will be recorded as a capital contribution or dividend as applicable.

From June 2001, Statoil no longer acts as an agent to sell SDFI oil production to third parties. As such, all purchases and sales of SDFI oil production are recorded as cost of goods sold and sales, respectively, whereas before, the net result of any trading activity was included in sales.

In June 2001, the FASB issued FAS 141, Business Combinations, and FAS 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives are no longer amortized but are subject to annual impairment tests as described in the Statements. Other intangible assets will continue to be amortized over their useful lives. The impact of the adoption of FAS 141 and FAS 142 from January 1, 2002, was immaterial.

In June 2001, the FASB issued FAS 143, Accounting for Asset Retirement Obligations, which is effective for fiscal years beginning after June 15, 2002. The Statement requires legal obligations associated with the retirement of long-lived assets to be recognized at their fair value at the time that the obligations are incurred. Upon initial recognition of a liability, that cost should be capitalized as part of the related long-lived asset and allocated to expense over the useful life of the asset. The Company will adopt the new rules on asset retirement obligations on January 1, 2003. Application of the new standard is expected to result in an increase in net property, plant and equipment of NOK 2.8 billion, an increase in accrued asset retirement obligation of NOK 7.3 billion, a reduction in deferred tax assets of NOK 1.4 billion, and a long-term receivable of NOK 5.8 billion. The receivable represents the expected refund by the Norwegian state of an amount equivalent to the actual removal costs multiplied by the effective tax rate over the productive life of the asset. Up until year-end 2002 the asset retirement obligations have been presented net of the expected refund from the Norwegian state. Removal costs on the Norwegian continental shelf are, unlike decommissioning costs, not deductible for tax purposes. The implementation effect on the net income and shareholders' equity is not expected to be material.

In August 2001, the FASB issued FAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which addresses financial accounting and reporting for the impairment or disposal of long-lived assets and supersedes FAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of, and the accounting and reporting provisions of APB Opinion No. 30, Reporting the Results of Operations for a disposal of a segment of a business. FAS 144 is effective for fiscal years beginning after December 15, 2001. The adoption of FAS 144 from January 1, 2002, did not have any impact on the Company's financial position and results of operations.

On December 15, 2002, Statoil signed a contract to sell 100% of the shares in Navion ASA to Norsk Teekay AS, a wholly-owned subsidiary of Teekay Shipping Corporation. The operations of Navion are shuttle tanking and conventional shipping. The sales price for the fixed assets of Navion, excluding Navion Odin and Navion's 50% share in the West Navion drill ship which are not included in the sale, is approximately USD 800 million. The effective date of the transaction is January 1, 2003, and the sale will be recorded at closing, which is expected to take place in the second quarter of 2003. Based on the exchange rate at December 31, 2002, and the book value of the assets sold on the same date, the effect on net income from the transaction is immaterial.

2. ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

Statoil operates in the worldwide crude oil, refined products, and natural gas markets and is exposed to fluctuations in hydrocarbon prices, foreign currency rates and interest rates that can affect the revenues and cost of operating, investing and financing. Statoil's management has used and intends to use financial and commodity-based derivative contracts to reduce the risks in overall earnings and cash flows. Statoil applies hedge accounting in certain circumstances using both cash flow hedges and fair value hedges as allowed by FAS 133, but also enters into derivatives which economically hedge certain of its risks even though hedge accounting is not allowed by FAS 133 or is not applied by Statoil.

Cash Flow Hedges

Statoil has designated certain derivative instruments as cash flow hedges to hedge against changes in the amount of future cash flows related to the sale of crude oil and petroleum products over a period not exceeding 12 months and cash flows related to interest payments over a period not exceeding 25 months. Hedge ineffectiveness related to Statoil's outstanding cash flow hedges was immaterial and recorded to earnings during the quarter ended December 31, 2002. The net change in Accumulated other comprehensive income associated with the current period hedging transactions, and the net amount reclassified into earnings during the period, were immaterial. At December 31, 2002, the net deferred hedging loss in Accumulated other comprehensive income was NOK 118 million (after tax), the majority of which will affect earnings over the next 12 months. The unrealized loss component of derivative instruments excluded from the assessment of hedge effectiveness related to cash flow hedges during the quarter ended December 31, 2002 was immaterial.

Fair Value Hedges

Statoil has designated certain derivative instruments as fair value hedges to hedge against changes in the value of financial liabilities. There was no gain or loss component of a derivative instrument excluded from the assessment of hedge effectiveness related to fair value hedges during the quarter ended December 31, 2002. The net gain recognized in earnings in Income before income taxes and minority interest during the quarter for ineffectiveness of fair value hedges was immaterial.

3. SEGMENTS

Statoil operates in four segments - Exploration and Production Norway, International Exploration and Production, Natural Gas and Manufacturing and Marketing.

Operating segments are determined based on differences in the nature of their operations, geographic location and internal management reporting. The composition of segments and measure of segment profit are consistent with that used by management in making strategic decisions.

Segment data for the three months and the years ended December 31, 2002 and 2001 is presented below:

| (in NOK million) | Exploration and Production Norway | International Exploration and Production | Natural Gas | Manufacturing and Marketing | Other and eliminations | Total |
|---------------------------------------|--------------------------------------|--|-------------|--------------------------------|------------------------|---------|
| Three months ended December 31, | 2002 | | | | | |
| Revenues third party | 620 | 1,456 | 7,430 | 55,008 | 240 | 64,754 |
| Revenues inter-segment | 14,892 | 199 | 48 | 35 | (15,174) | 0 |
| Income (loss) from equity investments | (76) | 0 | 46 | 7 | (34) | (57) |
| Total revenues | 15,436 | 1,655 | 7,524 | 55,050 | (14,968) | 64,697 |
| Income before financial items, | | | | | | |
| income taxes and minority interest | 9,002 | (772) | 2,205 | 823 | (62) | 11,196 |
| Segment income taxes | (6,774) | 236 | (1,614) | (246) | 9 | (8,389) |
| Segment net income | 2,228 | (536) | 591 | 577 | (53) | 2,807 |

| (in NOK million) | Exploration and Production Norway | International Exploration and Production | Natural Gas | Manufacturing and Marketing | Other and eliminations | Total |
|---|--------------------------------------|--|-------------|--------------------------------|------------------------|----------|
| Three months ended December 31, | 2001 | | | | | |
| Revenues third party | 522 | 2,132 | 6,228 | 53.006 | 900 | 62.788 |
| Revenues inter-segment | 13,619 | 201 | 26 | 682 | (14,528) | 0 |
| Income (loss) from equity investments | 29 | 0 | 46 | (28) | (14) | 33 |
| Total revenues | 14,170 | 2,333 | 6,300 | 53,660 | (13,642) | 62,821 |
| Income before financial items, | | | | | | |
| income taxes and minority interest $\\$ | 6,872 | (1,202) | 2,453 | 1,244 | 106 | 9,473 |
| Segment income taxes | (5,087) | 361 | (1,500) | (349) | (18) | (6,593) |
| Segment net income | 1,785 | (841) | 953 | 895 | 88 | 2,880 |
| Year ended December 31, 2002 | | | | | | |
| Revenues third party | 1,706 | 5,749 | 24,236 | 210,653 | 1,104 | 243,448 |
| Revenues inter-segment | 54,585 | 1,020 | 168 | 194 | (55,967) | 0 |
| Income (loss) from equity investments | (1) | 0 | 132 | 305 | (70) | 366 |
| Total revenues | 56,290 | 6,769 | 24,536 | 211,152 | (54,933) | 243,814 |
| Income before financial items, | | | | | | |
| income taxes and minority interest $\\$ | 31,463 | 1,086 | 8,918 | 1,637 | (2) | 43,102 |
| Segment income taxes | (23,355) | (381) | (6,629) | (401) | (20) | (30,786) |
| Segment net income | 8,108 | 705 | 2,289 | 1,236 | (22) | 12,316 |
| Year ended December 31, 2001 | | | | | | |
| Revenues third party | 3,622 | 5,926 | 23,297 | 202,264 | 1,413 | 236,522 |
| Revenues inter-segment | 61,913 | 1,767 | 36 | 936 | (64,652) | 0 |
| Income (loss) from equity investments | 120 | 0 | 135 | 187 | (3) | 439 |
| Total revenues | 65,655 | 7,693 | 23,468 | 203,387 | (63,242) | 236,961 |
| Income before financial items, | | | | | | |
| income taxes and minority interest $\\$ | 40,697 | 1,291 | 9,629 | 4,480 | 57 | 56,154 |
| Segment income taxes | (29,589) | (387) | (6,919) | (1,305) | (18) | (38,218) |
| Segment net income | 11,108 | 904 | 2,710 | 3,175 | 39 | 17,936 |

Borrowings are managed at a corporate level and interest expense is not allocated to segments. Income tax is calculated on income before financial items and minority interest. Additionally, income tax benefit on segments with net losses is not recorded. As such, segment income tax and net income can be reconciled to income taxes and net income per the Consolidated Statements of Income as follows:

| (in NOK million) | For the three months ended December 31, | | For the year ended December 31, | |
|--|---|-------|------------------------------------|--------|
| | 2002 | 2001 | 2002 | 2001 |
| Segment net income | 2,807 | 2,880 | 12,316 | 17,936 |
| Net financial items | 2,642 | (682) | 8,233 | 65 |
| Tax on financial items and other tax adjustments | (892) | 515 | (3,550) | (268) |
| Minority interest | (31) | (108) | (153) | (488) |
| Net income | 4,526 | 2,605 | 16,846 | 17,245 |
| Segment income taxes | 8,389 | 6,593 | 30,786 | 38,218 |
| Tax on financial items and other tax adjustments | 892 | (515) | 3,550 | 268 |
| Income taxes | 9,281 | 6,078 | 34,336 | 38,486 |

4. INVENTORIES

The lower of cost or market test is measured, and the results are recognized separately, on a country-by-country basis, and any resulting writedowns to market, if required, are recorded as permanent adjustments to the cost of inventories. There have been no liquidations of LIFO layers which resulted in a material impact to net income for the reported periods.

| | At December 31, | At December 31, |
|--|-----------------|-----------------|
| (in NOK million) | 2002 | 2001 |
| | | |
| Inventories | | |
| Crude oil | 2,766 | 2,919 |
| Petroleum products | 2,647 | 2,567 |
| Other | 844 | 593 |
| Total - inventories valued on a FIFO basis | 6,257 | 6,079 |
| Excess of current cost over LIFO value | (835) | (803) |
| Total | 5,422 | 5,276 |

5. SHAREHOLDERS' EQUITY

For the year ended December 31, 2002, there have been the following changes in shareholders' equity:

| (in NOK million) | Total shareholders' equity |
|---|----------------------------|
| As now January 1, 2002 | F1 774 |
| As per January 1, 2002 | 51,774 |
| Net income for the year | 16,846 |
| Dividend | (6,169) |
| Foreign currency translation adjustment | (5,318) |
| Derivatives designated as cash flow hedges | (116) |
| | |
| Shareholders' equity as per December 31, 2002 | 57,017 |

For the year ended December 31, 2002, there have been the following changes in the number of shares outstanding:

| | Shares issued | Treasury shares | Shares outstanding |
|------------------------------|---------------|-----------------|--------------------|
| | | | |
| As per January 1, 2002 | 2,189,585,600 | (25,000,000) | 2,164,585,600 |
| Distribution of bonus shares | 0 | 1,558,026 | 1,558,026 |
| | | | |
| As per December 31, 2002 | 2,189,585,600 | (23,441,974) | 2,166,143,626 |

The following sets forth Statoil's Comprehensive income for the periods shown:

| (in NOK million) | For the three months ended December 31, | | For the year ended December 31, | |
|--|--|-------|------------------------------------|--------|
| | 2002 | 2001 | 2002 | 2001 |
| Net income | 4,526 | 2,605 | 16,846 | 17,245 |
| Foreign currency translation adjustment | (999) | 72 | (5,318) | (535) |
| Derivatives designated as cash flow hedges | (23) | (32) | (116) | (2) |
| Comprehensive income | 3,504 | 2,645 | 11,412 | 16,708 |

6. FINANCIAL ITEMS

| (in NOK million) | For the three months ended December 31. | | For the year ended December 31. | |
|--|---|-------|------------------------------------|---------|
| | 2002 | 2001 | 2002 | 2001 |
| Interest and other financial income | 694 | 442 | 1,768 | 2,125 |
| Currency exchange adjustments, net | 2,100 | (318) | 9,009 | 912 |
| Interest and other financial expenses | (247) | (999) | (1,952) | (2,713) |
| Realized and unrealized gain (loss) on securities, net | 95 | 193 | (592) | (259) |
| Net financial items | 2,642 | (682) | 8,233 | 65 |

7. RESTRUCTURING AND OTHER CHARGES

In 1999, Statoil made the decision to restructure its US upstream, natural gas trading, and electric power generation operations. In conjunction with this, Statoil established a restructuring provision of NOK 1,400 million primarily for asset write-downs, future lease costs, facilities closure costs and separation costs for approximately 180 employees. The provision at December 31, 2001 amounted to NOK 144 million. At December 31, 2002 only immaterial accruals remain in the provision. The provision is recorded in the International Exploration and Production segment of Statoil.

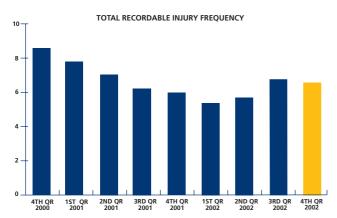
8. COMMITMENTS AND CONTINGENT LIABILITIES

During the normal course of its business Statoil is involved in legal proceedings and a number of unresolved claims are currently outstanding. The ultimate liability in respect of litigation and claims cannot be determined at this time. Statoil has provided in its accounts for these items based on best judgment. It is not expected that neither the financial position, results of operations nor cash flows will be material adverse affected by the resolution of these legal proceedings.

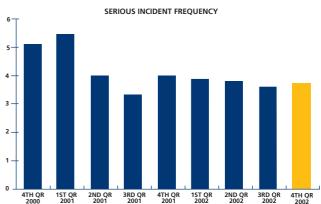
9. ASSET IMPAIRMENTS

In the fourth quarter of 2002 a charge of NOK 0.8 billion before tax (NOK 0.6 billion after tax) was recorded in depreciation, depletion and amortization in the International Exploration and Production segment to write-down the Company's 27% interest in the LL652 oil-field in Venezuela to fair value. The write-down is mainly due to a reduction in the projected volumes of oil recoverable during the remaining contract period of operation. Fair value is calculated based on estimated future cash flows.

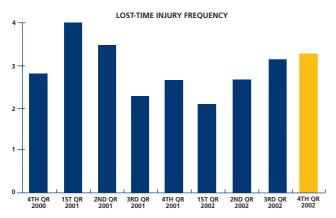
HSE ACCOUNTING 4Q 2002



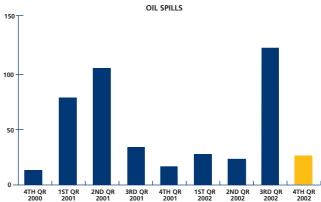
The total recordable injury frequency specifies the number of injuries (losttime injuries, injuries requiring alternative work and other injuries excluding first-aid cases) per million working hours. Statoil and contractor employees are included.



The serious incident frequency specifies the number of incidents with a very serious nature per million working hours.



The lost-time injury frequency specifies the number of total recordable injuries causing loss of time at work per million working hours. Statoil and contractor employees are included.



Oil spills (scm) cover accidental discharges of oil to the external environment. Spills collected on site before reaching the external environment are not included.

HSE accounting for 2002

Introduction

Our objective is to operate with zero harm to people or the environment, in accordance with the principles for sustainable development. We support the mechanisms proposed by the Kyoto protocol and the 16 principles of the International Chamber of Commerce for sustainable development. We apply the precautionary principle in the conduct of our business

Statoil's management system for health, safety and the environment (HSE) forms an integrated part of the group's total management system, and is described in its governing documents. In 2002 Statoil's management system relating to corporate governance was certified to the international ISO 9001 standard.

A key element in the HSE management system is registration, reporting and assessment of relevant data. HSE performance indicators have been established to assist this work. The intention is to document quantitative developments over time and strengthen the decision-making basis for systematic and purposeful improvement efforts.

HSE data are gathered by the business units and reported to the corporate executive committee, which evaluates trends and decides whether improvement measures are required. The chief executive submits HSE results and associated assessments to the board together with the group's quarterly reports. These results are posted to the group's intranet and its internet site.

Statoil's three group-wide performance indicators for safety are the total recordable injury frequency, the lost-time injury frequency and the serious incident frequency. These are reported quarterly at corporate level for Statoil employees and contractors, both collectively and separately. Sickness absence is reported annually for Statoil employees.

The group-wide indicators for the environment are reported annually at corporate level, with the exception of oil spills which are reported quarterly. The five indicators for the external environment are: oil spills; carbon dioxide emissions; nitrogen oxides emissions; energy consumption; waste recovery factor. These are reported for Statoil-operated activities. This includes the Gassled facilities at Kårstø, for which Gassco is operator, while Statoil is responsible for the technical operation.

Data for all of the group's main activities are included in the HSE accounting. Data for Navion ASA are included, with

safety data and oil spills (number of hours, in accordance with shipping industry practice). Oil spills are the only data on the external environment included for the service stations.

Historical data include figures relating to acquired operations from the date of acquisition. Correspondingly, figures relating to divested operations are included up to the date of divestment. For more information, see the individual HSE performance indicators.

Results

Statoil suffered six fatal accidents in 2002:

On 17 April a contractor employee lost his life on board the Byford Dolphin drilling rig after being hit by a falling object. The rig was working on the Sigyn field in the North

On 20 August a Statoil employee died following a fire at the Kalundborg refinery in Denmark.

On 16 September a contractor employee lost his life when a dumper truck overturned on Melkøya in Finnmark county.

On 11 October a Statoil driver was killed in a road tanker accident in Ireland.

On 21 November a contractor employee lost his life when he fell overboard in connection with a working accident on the LPG tanker Berge Danuta in the Bay of Biscay.

On 26 November a contractor employee died after being hit by a vehicle at a service station in Nyborg in Denmark.

All of the accidents have been investigated, the causes recorded and improvement measures initiated.

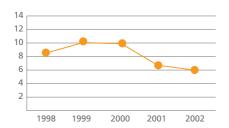
The HSE accounting shows the development of the performance indicators over the past five years.

More than 79 million hours worked in 2002 (including contractors) form the basis for the HSE accounting. This is an increase of ten million hours from 2001. The rise is partly due to development projects at the refineries and an increase in the number of service stations. Contractors handle a substantial proportion of the assignments for which Statoil is responsible as operator or principal company.

Overall, Statoil had an improvement in the total recordable injury frequency, the lost-time injury frequency and the serious incident frequency in 2002 compared with 2001.

In addition to this corporate accounting, the business units prepare more specific statistics and analyses which are used in their improvement efforts.

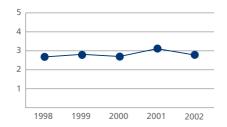
Statoil's performance indicators for HSE



TOTAL RECORDABLE INJURY FREQUENCY

Definition: The number of fatalities, lost-time injuries, cases of alternative work necessitated by an injury and other recordable injuries, excluding first-aid injuries per million working hours.

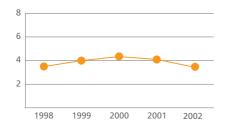
Developments: The total recordable injury frequency (including both Statoil employees and contractors) declined from 6.7 in 2001 to 6.0 in 2002. There has been an improvement for Statoil employees, and for contractors in particular, in 2002 compared with 2001. For Statoil employees the frequency was 4.2 compared with 4.4 in 2001. For contractors it was 7.6 compared with 8.8.



LOST-TIME INJURY FREQUENCY

Definition: The number of lost-time injuries and fatal accidents per million working hours.

Developments: The lost-time injury frequency (including both Statoil employees and contractors) was 2.8 in 2002 as against 3.1 in 2001. There has been an improvement for Statoil employees, and for contractors in particular, in 2002 compared with 2001. The frequency for Statoil employees was 2.4 compared with 2.5 in 2001. For contractors it was 3.1 compared with 3.7.

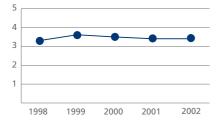


SERIOUS INCIDENT FREQUENCY

Definition: The number of undesirable events of a very serious nature per million working

Developments: The serious incident frequency (including both Statoil employees and contractors) was 3.8 in 2002 as against 4.1 in 2001, while the number of serious incidents has increased from 287 in 2001 to 297 in 2002.

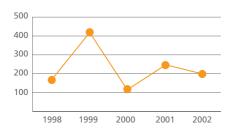
(1) An undesirable event is an event or chain of events which have caused or could have caused injury, illness and/or damage to/loss of materials, the environment or a third party. Risk matrices have been established where all undesirable incidents are categorised according to the degree of seriousness, and this forms the basis for follow-up in the form of notification, investigation, reporting, analysis, experience transfer and improvement



SICKNESS ABSENCE

Definition: The total number of days of sickness absence as a percentage of possible working days (Statoil employees).

Developments: Sickness absence was 3.4 per cent in 2002, and this is the same as in 2001. Sickness absence has been stable over the entire five-year period. This result is well below the Norwegian average (7.1 per cent according to an official study).

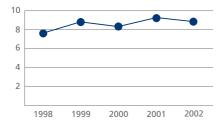


OIL SPILLS

Definition: The number and total volume (in cubic metres) of unintentional oil spills to the external environment from Statoil operations.(2)

Developments: The number of unintentional oil spills in 2002 was 431 as against 414 in 2001. The volume of unintentional spills has been reduced from 246 cubic metres in 2001 to 200 in 2002. The figure shows the volume of oil spills in cubic metres.

(2)All unintentional oil spills are included in the figures with the exception of those collected inside a facility (platform/plant) and which accordingly cause no harm to the surrounding environment. However, such spills are

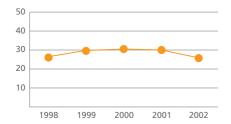


CARBON DIOXIDE EMISSIONS

Definition: Total emissions of carbon dioxide in million tonnes from Statoil operations.(3)

Developments: Carbon dioxide emissions totalled 8.9 million tonnes in 2002 as against 9.2 million in 2001. One important reason for this is good production regularity for operations on the NCS, where carbon dioxide emissions as a whole have been reduced even though the amount of produced hydrocarbons has increased.

(3) Carbon dioxide emissions embrace all sources such as turbines, boilers, engines, flares, drilling of exploration and production wells, well testing/workovers and residual emissions from the carbon dioxide separation plant for natural gas on Sleipner T. The distribution of products (by Statoil road tanker, boat or railway) to customers (private, companies, petrol stations, airports) is included. Support services such as helicopter traffic, supply and standby ships and shuttle tankers are excluded.

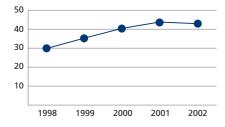


NITROGEN OXIDE EMISSIONS

Definition: Total emissions of nitrogen oxides in tonnes from Statoil operations.(4)

Developments: Emissions of nitrogen oxides totalled 26 300 tonnes in 2002 as against 29 500 tonnes in 2001. One important reason for this is improved production regularity for operations on the NCS.

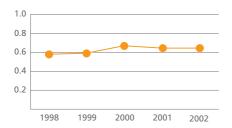
(4)Nitrogen oxide emissions embrace all sources such as turbines, boilers, engines, flares, drilling of exploration and production wells and well testing/workovers. Support services such as helicopter traffic, supply and standby ships, shuttle tankers and distribution of products are excluded.



ENERGY CONSUMPTION

Definition: Total energy consumption in terawatt-hours for Statoil operations. This includes net electricity purchases, energy from gas- and diesel-fired power generation and energy losses through flaring. Energy consumption based on the use of fossil fuels is calculated as fuel energy

Developments: Energy consumption has been reduced from 44.2 TWh in 2001 to 42.2 TWh in 2002. This reduction is mainly due to lower energy consumption in the Manufacturing &Marketing business area due to turnarounds at the Mongstad and Kalundborg refineries, and at the methanol plant at Tjeldbergodden.



WASTE RECOVERY FACTOR

Definition: The waste recovery factor comprises commercial waste from Statoil operations and represents the amount of waste for recovery divided by the total quantity of waste.(5) Hazardous waste is not included.

Developments: The recovery factor for 2002 was 0.65, which is unchanged from 2001. The trend over the past years is stable. The Exploration & Production Norway business area and the corporate services entity, whose responsibilities include managing Statoil's office buildings, have increased their recovery rate, while the Natural Gas and Manufacturing & Marketing business areas have seen a decline in their recovery rate compared with 2001.

(5)The quantity of waste for recovery is the total quantity of waste from the plant's operations which has been delivered for reuse, recycling or incineration with energy efficiency. Hazardous waste is defined by national legislation in each country.