

ADVA OPTICAL NETWORKING'S FSP 3000 QUALIFIED BY EMC

June 17, 2003

Martinsried/Munich, Germany; Mahwah/New Jersey, USA. June 17, 2003. ADVA Optical Networking (FSE: ADV), a leading global provider of optical networking solutions, today announced that its Fiber Service Platform (FSP) 3000 system successfully completed interoperability testing as part of EMC Corporation's E-Lab Tested™ Program.

Enterprises and carriers can now deploy FSP 3000 with EMC's Symmetrix® networked storage systems running SRDF™ (Symmetrix Remote Data Facility) remote replication software and EMC CLARiON® storage systems with MirrorView™ software with assurance from both EMC and ADVA technical support. Leading applications for this interoperability include disaster recovery, business continuity, and data center consolidation. ADVA's FSP systems significantly extend the distance capabilities and reduce the cost for replication of mission-critical data to remote storage sites. This is achieved by maximizing available bandwidth with Coarse and Dense Wavelength Division Multiplexing (C/DWDM) technology.

Chuck Hollis, EMC's Vice President of Markets and Products, said, "EMC's E-Lab Tested qualification process is a series of exhaustive functionality and reliability tests to ensure the interoperability of all components that make up a multi-vendor information storage network. E-Lab qualification assures customers that ADVA's metro optical networking platform is fully interoperable with EMC networked storage systems, enabling customers to deploy heterogeneous storage networks quickly, reliably, and cost-effectively."

"Storage connectivity is one of the most important applications for enterprise and carrier networks today," noted Brian P. McCann, ADVA's Chief Marketing & Strategy Officer. "Metro optical networking solutions provide up to 50 times the amount of bandwidth for the same price of a T3/E3 service – making storage-over-optical extremely flexible and cost-effective. Coupled with the ability to support native Fibre Channel and Ethernet interfaces, ADVA's solutions are expanding the market opportunity for remote storage applications."

EMC is one of the leading IT infrastructure vendors to commit to today's complex, multi-vendor environments, with more than \$2 billion invested in its E-Lab interoperability testing initiative. ADVA and EMC have worked together since early 2002, completing interoperability testing of both the FSP 2000 and 3000. Detailed interoperability testing results, including those of ADVA's FSP products, are available in the Interoperability Support Matrices at www.emc.com/horizontal/interoperability. Major resellers of ADVA products include: CNT/INRANGE Technologies, Fujitsu Network Communications, Hitachi Telecommunications, and Siemens.

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The FSP 3000 is ADVA's carrier-class infrastructure solution for metro access, core, and regional networks. Targeted toward carriers and service providers, the parallel use of Dense Wavelength Division Multiplexing (DWDM) and Time Division Multiplexing (TDM) technology enables all protocols between 8Mbit/s and 10Gbit/s and up to 256 applications to be transported over one single fiber pair. The FSP 3000 design supports point-to-point, linear add/drop, ring, and meshed network topologies with up to ten nodes across distances up to 500 kilometers without regeneration.

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ABOUT ADVA OPTICAL NETWORKING

ADVA Optical Networking is a leading global provider of optical networking solutions for rapid and cost-effective provisioning of high-speed data, storage, voice, and video services in the metropolitan area. ADVA's carrier-class portfolio is comprised of the Fiber Service Platform family of products - explicitly designed to ensure the lowest total cost of ownership. ADVA's solutions have been deployed at over 70 carriers and service providers (including PTTs, RBOCs, LECs, and IXCs) and more than 500 enterprises worldwide. ADVA's products are sold through an international network of blue-chip distribution partners in addition to its own direct sales force. Further information about ADVA Optical Networking: www.advaoptical.com.

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