

Conference Call with Audio Webcast 3.00pm Central European Time 2.00pm London Time 9.00am New York Time

# PRESS RELEASE

This press release contains forward-looking statements that involve inherent risks and uncertainties. We have identified certain important factors that may cause actual results to differ materially from those contained in such forward-looking statements. For information relating to these factors please refer to our Form 20-F, as filed with the U.S. Securities and Exchange Commission on April 18, 2003, and the section entitled "Risk Factors". The company prepares its financial statements under generally accepted accounting principles in the United States (US GAAP).

# **Crucell Announces Second Quarter 2003 Results**

**Leiden, July 14, 2003** – Dutch biotechnology company Crucell N.V. (Euronext, NASDAQ: CRXL) today announced its financial results for the second quarter of 2003. Crucell's revenues for the second quarter 2003 were  $\in$  1.1 million (US\$ 1.3 million) compared to  $\in$  2.9 million (US\$ 3.3 million) for the same quarter in 2002. Net loss for the second quarter was  $\in$  6.2 million (US\$ 7.1 million), compared to  $\in$  6.1 million (US\$ 7.0 million) for the same quarter last year.

Crucell's total revenues for the first half year were  $\notin$  3.3 million (US\$ 3.7 million), compared to  $\notin$  5.0 million (US\$ 5.7 million) for the same period last year. The net loss for the first half year 2003 decreased by 14 % to  $\notin$  9.9 million (US\$ 11.3 million) down from a net loss of  $\notin$  11.4 million (US\$ 13.1 million) in the same period last year.

Operating costs for the second quarter of 2003 are  $\notin$  7.1 million (US\$ 8.1 million),  $\notin$  2.1 million (US\$ 2.4 million) below the same period last year. Operating costs for the first half year are  $\notin$  12.9 million (US\$ 14.8 million), a decrease of  $\notin$  3.6 million (US\$ 4.1 million) compared to the first half year in 2002. Reduced compensation costs, laboratory costs and external research costs are the main drivers for the lower operating expenses.

## **Highlights Second Quarter 2003**

• Dr. C.E. Wilhelmsson and Mr. S. Lance appointed to Crucell's supervisory board. Dr. Wilhelmsson was Executive Director R&D of AstraZeneca until July 2002. Mr Lance is currently Chairman of Chiron Corporation;



- Merck & Co., Inc. signed a PER.C6<sup>TM</sup> license agreement for the production of antibodies and therapeutic proteins. This is the third license agreement Merck & Co. have entered into with the company;
- Cooperation Agreement with Merck & Co., Inc. expanded relating to PER.C6<sup>™</sup> Cell Substrate Biologics Master File (BMF) at the FDA;
- Crucell announced its decision to develop a West Nile vaccine for humans after conducting successful animal studies;
- Kimron Veterinary Institute signed license agreement to develop a West Nile veterinary vaccine;
- Galapagos Genomics N.V., a 20.8 % shareholding of Crucell, announced its collaboration with Procter & Gamble in the field of osteoporosis and its collaboration with Degussa.

### Key Figures Second Quarter 2003 (€ million, except net loss per share)

	Q2 2003	% change	Q2 2002
Revenues	1.1	(40%)	2.9
Net loss	(6.2)	1%	(6.1)
Net loss per share (basic and diluted)	(0.17)	%	(0.17)
Cash and cash equivalents on June 30, 2003 and December 31, 2002	99.3		110.6

### **Details of the Financial Results**

### Revenues

### **Second Quarter**

Crucell revenues for the second quarter 2003 were  $\in$  1.1 million (US\$ 1.3 million), compared to  $\in$  2.9 million (US\$ 3.3 million) in the same quarter last year. License revenues in the second quarter 2003 amounted  $\in$  0.8 million (US\$ 0.9 million), compared to  $\in$  1.9 million (US\$ 2.1 million) in the second quarter 2002. Revenues in the second quarter consisted of upfront payments from new contracts as well as annual and other payments on existing contracts. Fewer new licenses were closed in the second quarter 2003 compared to the same period last year, resulting in lower upfront fees.



Government grants and other revenues amounted to  $\in 0.3$  million (US\$ 0.3 million) in the second quarter 2003, compared to  $\in 1.0$  million (US\$ 1.1 million) in the same quarter in 2002.

### Half Year

Crucell revenues for the first half year 2003 were  $\in$  3.3 million (US\$ 3.7 million), compared to  $\in$  5.0 million (US\$ 5.7 million) in the same half year 2002. License revenues in the first half year 2003 amounted  $\in$  2.6 million (US\$ 3.0 million), compared to  $\in$  3.8 million (US\$ 4.3 million) in the first half year 2002. Revenues in the first half year consisted of upfront payments from new contracts as well as annual and other payments on existing contracts. Non-exclusive gene therapy licenses with Oxford Biomedica and Gencell were not renewed. This is not expected to have a material impact on revenues for the year.

Government grants and other revenues amounted to  $\in 0.7$  million (US\$ 0.8 million) in the first half year 2003, compared to  $\in 1.2$  million (US\$ 1.4 million) in the same half year in 2002.

The Company has in the past experienced significant fluctuations in quarterly revenues and expects to continue to experience such fluctuations in the future.

### Results

### **Second Quarter**

The net loss for the second quarter 2003 was  $\in$  6.2 million (US\$ 7.1 million), or  $\in$  0.17 net loss per share (US\$ 0.19), compared to a net loss of  $\in$  6.1 million (US\$ 7.0 million), or  $\in$  0.17 net loss per share (US\$ 0.19) for the second quarter 2002.

Total research and development expenses in the second quarter 2003 decreased to  $\notin$  6.1 million (US\$ 7.0 million), from  $\notin$  6.5 million (US\$ 7.4 million) in the second quarter of 2002. Selling, general and administrative expenses were  $\notin$  1.0 million (US\$ 1.2 million), a 61 % decrease compared to  $\notin$  2.6 million (US\$ 3.0 million) during the same quarter in 2002.

### Half Year

The net loss for the first half year 2003 was  $\notin$  9.9 million (US\$ 11.3 million), or  $\notin$  0.28 net loss per share (US\$ 0.32), compared to a net loss of  $\notin$  11.4 million (US\$ 13.1 million), or  $\notin$  0.32 net loss per share (US\$ 0.37) for the first half year 2002.

Total research and development expenses in the first half year 2003 were  $\in$  10.2 million (US\$ 11.6 million), compared to  $\in$  11.8 million (US\$ 13.5 million) in the first half year of 2002. Selling, general and administrative expenses for the first half year 2003 were  $\in$  2.6 million (US\$ 3.0 million), compared to  $\in$  4.8 million (US\$ 5.4 million) for the same half year in 2002.



## Cash Flow and Cash Position

### Half Year

In total, cash burn during the first half year of 2003 amounted to  $\notin$  11.4 million (US\$ 13.0 million). This represents an increase of  $\notin$  5.5 million (US\$ 6.3 million), compared to the same period in 2002. The company received no proceeds from sale-lease-back transactions, compared to  $\notin$  4.6 million (US\$ 5.2 million) of proceeds which were received during the same period last year. This is the primary cause of increased cash burn during the first half year of 2003.

Cash invested in operating activities in the first half year of 2003 was  $\in$  10.3 million (US\$ 11.8 million), compared to  $\in$  9.2 million (US\$ 10.5 million) in the same period in 2002. This increase is mainly due to changes in working capital. Investments in plant and equipment decreased 50 % to  $\in$  1.0 million (US\$ 1.2 million) in the first half year 2003, compared to  $\in$  2.0 million (US\$ 2.3 million) in the first half year 2002.

The company's cash and cash equivalents amount to  $\notin$  99.3 million (US\$ 110.6 million) on June 30, 2003.

The company is expected to reach profitability once products based on Crucell's production technology are brought to market.

### Other

Dinko Valerio, Chief Executive Officer of Crucell, sold 100,000 of his total holding of 681,549 shares in the company on June 16, 2003 at  $\in$  2.50 per share and used the full proceeds to repay his director loan outstanding to the company. The interest bearing director loan was reduced to  $\in$  441,992 (US\$ 505,639) after repayment.

628,125 employee stock options with an exercise price of  $\in$  4.23 expired out of the money on June 24, 2003. The stock appreciation rights attached to these options expired on the same date, resulting in a reduction in compensation costs of  $\in$  2.1 million (US\$ 2.4 million) for the first half year 2003. Outstanding options amount to 10.4 % of outstanding common shares at June 30, 2003.

Note: Euros are converted to US Dollars at June 30, 2003 exchange rate of 1.144.

### About Crucell

Crucell N.V. is committed to improving public health through the development of vaccines and antibodies that prevent or treat infectious diseases. Crucell develops vaccines and licenses its PER.C6<sup>™</sup> production technology to companies in the pharmaceutical and biotechnology industry. The company's licensees include Merck



& Co., Inc. for its HIV vaccine, Novartis, GSK, Centocor/J&J and Aventis. Crucell has partnered with the US National Institutes of Health (NIH) for the development of an Ebola vaccine. The company has formed an alliance with DSM Biologics to produce monoclonal antibodies and recombinant proteins. Crucell is headquartered in Leiden, The Netherlands, and is listed on Euronext and NASDAQ stock exchanges (ticker symbol CRXL). For more information visit <u>www.crucell.com</u>.

### For further information please contact:

## Crucell N.V.

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#### CRUCELL N.V. CONSOLIDATED STATEMENTS OF OPERATIONS (amounts in thousands of Euros)

		3 months ended				6 months ended		
	_	June 30,			June 30,			
		2003		2002		2003	2002	
		(unaudited)		(unaudited)		(unaudited)	(unaudited)	
REVENUES:								
License	€	845	€	1,856	€	2,580	3,767	
Government grants and other revenues	-	300	-	997		685	1,247	
Total revenues		1,145		2,853		3,265	5,014	
COSTS AND EXPENSES:								
Research and development		6,122		6,486		10,160	11,772	
Selling, general and administrative		1,026		2,634		2,614	4,755	
Developed technology amortization		333		333		666	666	
Stock based compensation	-	459		345		938	627	
Total costs and expenses	-	7,940	-	9,798		14,378	17,820	
LOSS FROM OPERATIONS		(6,795)		(6,945)		(11,113)	(12,806)	
Interest income, net		569		879		1,285	1,849	
Foreign currency gain/(loss)		(2)		(78)		(29)	28	
Equity in losses of unconsolidated investments	-	-	-	-		_	(507)	
NET LOSS BEFORE PROVISION FOR INCOME TAXES Provision for income taxes		(6,228) -		(6,144) -		(9,857) -	(11,436) -	
NET LOSS	€	(6,228)	€	(6,144)	€	(9,857)	(11,436)	
BASIC AND DILUTED NET LOSS PER SHARE: Net loss per share - basic and diluted Weighted average shares outstanding - basic and diluted (Shares * 1.000)	€	(0.17) 35,855	€	(0.17) 35,553	€	(0.28) 35,777	(0.32) 35,515	

#### CRUCELL N.V. CONSOLIDATED STATEMENTS OF CASH FLOW (amounts in thousands of Euros)

		6 months ended			
	June 30,				
	_	2003	2002		
<b>Operating activities</b> Net loss	€	<b>(9,857)</b> €	(11,436)		
Adjustments to reconcile net loss to net cash					
used in operating activities:		4 0 7 7	4 000		
Depreciation		1,377	1,292		
Loss on disposal of plant and equipment		43	72		
Stock based compensation		938	627		
Intangible amortization		666	666		
Equity in losses of unconsolidated investments		-	507		
Change in operating assets and liabilities:					
Trade accounts receivable		(295)	2,332		
Receivable from related parties and employees		223	288		
Prepaid expenses and other current assets		252	(1,135)		
Accounts payable		17	43		
Accrued compensation and related benefits		(2,335)	641		
Deferred revenue		291	(1,044)		
Accrued liabilities		(1,661)	(2,021)		
Net cash used in operating activities		(10,342)	(9,168)		
Cash flow from investing activities					
Purchase of plant and equipment		(1,082)	(1,969)		
Proceeds from sale of plant and equipment		48	(1,000)		
Net cash used in investing activities		(1,034)	(1,969)		
Cash flow from financing activities					
Proceeds from the issuance of ordinary shares		308	776		
Principal payments under capital lease obligation		(323)	(123)		
Proceeds from sale and lease-back of plant and		(020)	(120)		
equipment		-	4,573		
Net cash provided by financing activities		(15)	5,226		
Net decrease in cash and cash equivalents	€	(11,391) €	(5,911)		
Cash and cash equivalents at beginning of period		110,645	120,243		
Cash and cash equivalents at end of period		99,254	114,332		

#### CRUCELL N.V. CONSOLIDATED BALANCE SHEETS (amounts in thousands of Euros)

	_	June 30, 2003		December 31, 2002
Assets				
Current assets:				
Cash and cash equivalents	€	99,254	€	110,645
Available for sale securities		1,260		-
Trade accounts receivable		1,304		1,009
Receivable from related parties and employees		39		-
Prepaid expenses and other current assets	_	2,247		2,823
Total current assets		104,104		114,477
Notes receivable from related parties and employees		639		901
Plant and equipment, net		10,768		11,153
Developed technology, net	_	2,660		3,326
Total assets	€_	118,171	€	129,857
Liabilities and shareholders' equity				
Current liabilities:	_	0.404	_	0.407
Accounts payable	€	2,424	€	2,407
Accrued compensation and related benefits		698		3,033
Short term portion of deferred revenue		2,250		2,334
Accrued liabilities Total current liabilities		3,364 8,736		<u>5,025</u> 12,799
		0,750		12,799
Long term liabilities		1,628		1,951
Long term obligation under capital lease		,		
Long term portion of deferred revenue	_	4,073 5,701		<u>3,698</u> 5,649
Total long term liabilities		5,701		5,049
Ordinary shares, €0.24 par value; 89,199,990 shares				
authorized; 36,004,974 and 35,649,938 shares issued				
and outstanding at June 30, 2003 and December 31, 2002				
respectively		8,641		8,556
Additional paid in capital		338,652		336,652
Deferred compensation		(4,831)		(3,992)
Other comprehensive income		936		-
Accumulated deficit	_	(239,664)		(229,807)
Total shareholders' equity	_	103,734		111,409
Total liabilities and shareholders' equity	€_	118,171	€	129,857